

2004 Annual Report

# **Company Profile**

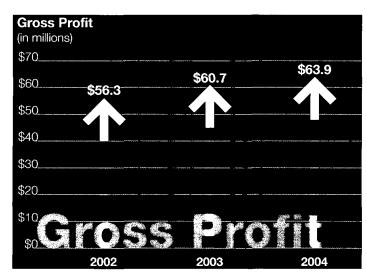
Standard Parking is a leading national provider of parking facility management services, providing on-site management services at multi-level and surface parking facilities for all major markets of the parking industry. The Company manages parking facilities containing more than one million parking spaces in hundreds of cities across the United States and Canada.

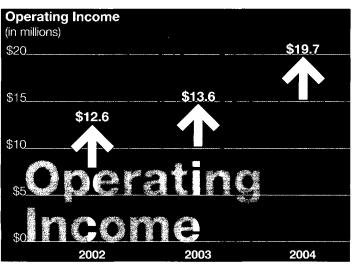
The Company's diversified client base includes some of the nation's largest private and public owners, managers and developers of major office buildings, residential properties, commercial properties, shopping centers and other retail properties, sports and special event complexes, hotels, and hospitals and medical centers. In the airport market, the Company manages parking, shuttle bus and ground transportation operations serving airports throughout the United States and Canada.

The Company also provides an array of related ancillary services to its clients, such as valet parking services at both urban and airport locations as well as on-street parking enforcement and meter collection services for municipal clients.

# 2004 Highlights

- Completed successful IPO, received \$50 million in net proceeds
- Reduced total debt by \$51 million (32% reduction)
- Generated free cash flow of approximately \$10 million

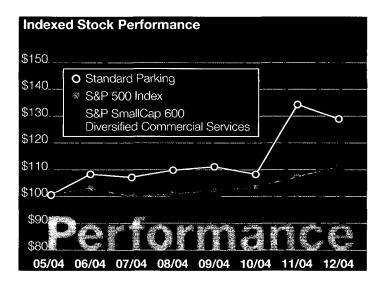


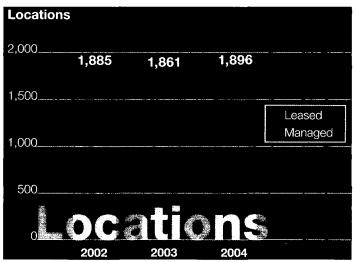


# **Selected Financials**

(in thousands)

Revenue	2004	2003	2002
Lease contracts  Management contracts	\$ 148,752 83,712	\$ 138,681 76,613	\$ 142,376 78,029
	232,464	215,294	220,405
Reimbursement of management contract expense	331,171	330,243	326,146
Total Revenue	563,635	545,537	546,551
Gross Profit	63,887	60,702	56,333
General and administrative expenses % of gross profit	33,740 <i>52.8%</i>	32,907 <i>54.2%</i>	30,309 <i>53.8%</i>
Operating income	19,661	13,589	12,573
Net income	\$ 2,640	\$ (18,853)	\$ (18,334)
Total assets	\$ 195,102	\$ 189,585	\$ 190,950
Total debt	\$ 109,750	\$ 161,079	\$ 166,173







#### To our Shareholders:

Through this annual report – Standard Parking's first as a public company after our successful initial public offering (IPO) last June – we want to welcome our new investors and recognize all of our clients and employees who contributed to an excellent 2004. The Company's outstanding performance last year underscores once again the validity and sustainability of our proven business model.

The fundamental characteristics of our business model are:

- The use of a lower risk, higher margin management contract structure that produces consistent earnings and stable cash flow. With approximately 85% of the Company's locations operating under this format, the impact on operations of external factors is significantly moderated. Moreover, since management contracts don't typically require investment in working capital, we are able to grow our business without significant capital requirements.
- An emphasis on growth within our core markets, enabling us to recognize significant
  economies of scale by spreading overhead costs across a large number of locations. Our
  management structure and local knowledge within these core markets works to our
  competitive advantage.
- A commitment to information technology and client reporting systems to drive increased
  efficiencies and enhance revenue. Maintaining the integrity of the substantial amount of cash
  that flows through our locations with enhanced systems and a dedicated internal audit team is
  a cornerstone of Standard Parking's operating strategy.
- Enhancing client relationships through the provision of ancillary services. For municipal clients, for example, we not only can manage their parking facilities but also can provide on-street parking meter collection, maintenance and enforcement services.

Our 2004 results underscore the validity of this business model. Our new contracts resulted in a net increase of 35 locations and contributed to an 8% increase in revenues. The Company generated net earnings of \$2.6 million, or \$0.42 per diluted share. On a pro forma basis, reflecting the IPO and related one-time and non-recurring items, and pro forma for income taxes, net income for the year was \$9.4 million, or \$0.89 per diluted share.

Our balance sheet improved considerably as well. The combination of the net IPO proceeds and free cash flow of almost \$10 million enabled the Company to reduce debt by \$51 million, or 32%, during the year. The lower debt levels resulted in interest savings of \$3.8 million during the last half of 2004. The Company's strengthened financial position has enhanced our competitive position in the marketplace, enabling us to further leverage our highly successful business model.

Our success also underscores the dedication and professionalism of our thousands of employees throughout the United States and Canada, whose consistent commitment to providing quality service is our most important competitive advantage. We are proud of their contributions to our



Company and to the communities in which they live. Standard Parking also recognizes the importance of being a responsible corporate citizen in its own right. We take this role seriously and recognize the need to support the communities that we serve.

Our performance during 2004 reflects improving trends in our industry, the benefits that we derive from being a public company, and the predictability and reliability of our business model. For 2005 and beyond, we will maintain our focus on that business model to drive continued internal growth, especially in our core markets. We will be vigilant for opportunities to acquire other companies where the returns justify the investment. And, of course, we will continue to focus on improving our balance sheet.

The Company's 2004 results demonstrate that our business strategies reliably produce consistent earnings and stable cash flows. As we move forward, our proven business model, understanding of the business' earnings potential and access to resources allow us to look to 2005 and beyond with optimism and confidence.

John V. Holten

Chairman of the Board

James A. Wilhelm

President and Chief Executive Officer

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission file number: 333-50437

# **Standard Parking Corporation**

(Exact Name of Registrant as Specified in Its Charter)

Delaware

16-1171179

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

900 N. Michigan Avenue, Chicago, Illinois 60611-1542 (Address of Principal Executive Offices, Including Zip Code)

(312) 274-2000

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

NONE

Securities registered pursuant to Section 12(g) of the Act: COMMON STOCK

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.  $\square$ 

Indicate by check mark whether the registrant is an accelerated filer (as defined in the Exchange Act Rule 12b-2). Yes  $\square$  No  $\boxtimes$ 

As of June 30, 2004, the aggregate market value of the voting and non-voting common equity held by nonaffiliates of the registrant was approximately \$63.8 million, based on the closing price of the common stock as reported on the Nasdaq National Market.

As of March 4, 2005, there were 10,478,003 shares of common stock of the registrant outstanding.

# DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive Proxy Statement to be delivered to shareholders in connection with the Annual Meeting of stockholders to be held on April 27, 2005 are incorporated by reference into Part III.

#### SPECIAL CAUTIONARY NOTICE REGARDING FORWARD-LOOKING STATEMENTS

This Form 10-K includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to analyses and other information that are based on forecasts of future results and estimates of amounts not yet determinable. These statements also relate to our future prospects, developments and business strategies. The statements contained in this Form 10-K that are not statements of historical fact may include forward-looking statements that involve a number of risks and uncertainties.

We have used the words "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "plan," "predict," "project," "will" and similar terms and phrases, including references to assumptions in this Form 10-K to identify forward-looking statements. These forward looking statements are made based on our management's expectations and beliefs concerning future events affecting us and are subject to uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control. These uncertainties and factors could cause our actual results to differ materially from those matters expressed in or implied by these forward-looking statements. The following factors are among those that may cause actual results to differ materially from our forward-looking statements:

- an increase in owner-operated parking facilities;
- changes in patterns of air travel or automobile usage, including effects of changes in gas and airplane fuel prices, effects of weather on travel and transportation patterns or other events affecting local, national and international economic conditions;
- implementation of our operating and growth strategy, including possible strategic acquisitions;
- the loss, or renewal on less favorable terms, of management contracts and leases;
- player strikes or other events affecting major league sports;
- changes in general economic and business conditions or demographic trends;
- ongoing integration of past and future acquisitions in light of challenges in retaining key employees, synchronizing business processes and efficiently integrating facilities, marketing and operations;
- changes in current pricing;
- development of new, competitive parking-related services;
- changes in federal and state regulations including those affecting airports, parking lots at airports and automobile use;
- extraordinary events affecting parking at facilities that we manage, including emergency safety measures, military or terrorist attacks and natural disasters;
- our ability to renew our insurance policies on acceptable terms, the extent to which our clients purchase insurance through us and our ability to successfully manage self-insured losses;
- our ability to form and maintain relationships with large real estate owners, managers and developers;
- our ability to provide performance bonds on acceptable terms to guarantee our performance under certain contracts;
- the loss of key employees;
- our ability to develop, deploy and utilize information technology;
- our ability to refinance our indebtedness;
- our ability to consummate transactions and integrate newly acquired contracts into our operations;

- availability, terms and deployment of capital;
- the ability of our parent or its affiliates to control our major corporate decisions; and
- the other factors discussed under the heading "Risk Factors" at the end of Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this Form 10-K.

All of our forward-looking statements should be considered in light of these factors. We undertake no obligation to update our forward-looking statements or risk factors to reflect new information, future events or otherwise, except as may be required under applicable securities laws and regulations.

#### PART I

#### ITEM 1. BUSINESS

#### General

We are a leading national provider of parking facility management services. We provide on-site management services at multi-level and surface parking facilities for all major markets of the parking industry. We manage approximately 1,896 parking facilities, containing over one million parking spaces, in 298 cities across the United States and Canada. Our diversified client base includes some of the nation's largest private and public owners, managers and developers of major office buildings, residential properties, commercial properties, shopping centers and other retail properties, sports and special event complexes, hotels, and hospitals and medical centers, including properties such as the Arco Tower in Los Angeles, the Four Seasons Hotel in Chicago, the Harvard Medical School in Cambridge, the Nationwide Arena in Columbus and Westfield Shoppingtown Century City in Los Angeles. In addition, we manage 115 parking-related and shuttle bus operations serving 63 airports, including Chicago O'Hare International Airport, Cleveland Hopkins International Airport and Dallas/Fort Worth International Airport.

During our 75 years in business, we have focused on providing our clients with superior management services to attract customers. We believe that our management services, coupled with a leading position in our core markets, helps to maximize profitability per parking facility for both us and our clients. We believe that we have created our leading position by providing:

- Ambiance in Parking®, an approach to parking that includes on-site, value-added services and amenities:
- service enhancing information technology, including *ClientView*<sup>SM</sup>, a proprietary client reporting system which allows us to provide our clients with on-line access to site-level financial and operating information;
- comprehensive training programs for on-site employees, including our web-based *Standard University*® training programs for management-level personnel, that promote customer service and client retention; and
- an internal audit and contract compliance group to monitor cash and operational controls.

We believe that these services distinguish us from our competitors and contribute to our high retention rate, which averaged 88% for the year ended December 31, 2004. This statistic also reflects the impact of our decision not to renew, or to terminate, unprofitable contracts.

We do not own any parking facilities and, as a result, we assume few of the risks of real estate ownership. We operate our clients' parking properties through two types of arrangements: management contracts and leases. Under a management contract, we typically receive a base monthly fee for managing the facility, and we may also receive an incentive fee based on the achievement of facility performance objectives. We also receive fees for ancillary services. Typically, all of the underlying revenues and expenses under a standard management contract flow through to our client rather than to us. Under lease arrangements, we generally pay either a fixed annual rent, a percentage of gross customer collections, or a combination thereof to the property owner. We collect all revenues under lease arrangements and we are responsible for most operating expenses, but we are typically not responsible for major maintenance, capital expenditures or real estate taxes. As of December 31, 2004, we operated 85% of our locations under management contracts and 15% under leases.

We also provide a range of ancillary services to satisfy client needs such as municipal meter collection and valet parking.

# **Industry Overview**

#### General

The International Parking Institute, a trade organization of parking professionals, estimates that as of December 2002 (the latest year for which numbers are available) there were approximately 40,000 parking facilities in the United States generating over \$29.0 billion in gross customer collections. Industry participants, the vast majority of which are privately held companies, consist of relatively few nationwide companies and hundreds of small regional or local operators, including a substantial number of companies that provide parking as an ancillary service in connection with property management or ownership. The parking industry from time to time experiences consolidation as smaller operators find that they lack the financial resources, economies of scale and management techniques required to compete with larger providers. We expect this trend will continue and provide larger parking management companies with opportunities to win business and acquire smaller operators.

# **Operating Arrangements**

Parking facilities operate under three general types of arrangements: management contracts, leases and ownership. The general terms and benefits of these three types of arrangements are as follows:

Management Contracts. Under a management contract, the facility manager generally receives a base monthly fee for managing the facility and may receive an incentive fee based on the achievement of facility performance objectives. Facility managers generally charge fees for various ancillary services such as accounting, equipment leasing and consulting. Responsibilities under a management contract include hiring, training and staffing parking personnel, and providing revenue collection, accounting, record-keeping, insurance and facility marketing services. In general, under a management contract, the facility manager is not responsible for structural or mechanical repairs, and typically is not responsible for providing security or guard services. Under typical management contracts, the facility owner is responsible for operating expenses such as taxes, license and permit fees, insurance premiums, payroll and accounts receivable processing and wages of personnel assigned to the facility. However, some management contracts, which are referred to as "reverse" management contracts, usually provide for larger management fees and require the facility manager to pay certain of these costs. Generally under management contracts, the facility owner is responsible for non-routine maintenance, repair costs and capital improvements. Management contracts are typically for a term of one to three years, though the client often reserves the right to terminate, without cause, on 30 days' notice, and may contain a renewal clause.

Leases. Under a lease arrangement, the parking facility operator generally pays to the property owner either a fixed annual rent, a percentage of facility revenues, or a combination thereof. The parking facility operator collects all revenues and is responsible for most operating expenses, but is typically not responsible for major maintenance, capital expenditures or real estate taxes. In contrast to management contracts, leases are typically for terms of three to ten years, often contain a renewal term, and provide for a fixed payment to the facility owner regardless of the facility's operating earnings. However, many of these leases may be cancelled by the client for various reasons, including development of the real estate for other uses. Some are cancelable by the client on as little as 30 days' notice without cause. Leased facilities generally require a longer commitment and a larger capital investment by the parking facility operator than do managed facilities.

Ownership. Ownership of parking facilities, either independently or through joint ventures, typically requires a larger capital investment and greater potential risks and rewards than managed or leased facilities. All owned facility revenues flow directly to the owner, and the owner has the potential to realize benefits of appreciation in the value of the underlying real estate. The owner of a parking facility is responsible for all obligations related to the property, including all structural, mechanical and electrical

maintenance and repairs and property taxes. Due to the high cost of real estate in many major urban markets, ownership of parking facilities usually requires large capital investments.

# Industry Growth Dynamics

A number of opportunities for growth exist for larger parking facility operators, including the following:

Growth of Large Property Managers, Owners and Developers. Over the past several years, there has been a substantial increase in the number of national property managers, owners and developers with multiple locations. Sophisticated property owners consider parking a profit center that experienced parking facility management companies can maximize. This dynamic favors larger parking service providers that can provide specialized, value-added professional services with nationwide coverage. In order to streamline their business, many of these large national property managers, owners and developers have reduced the number of suppliers with which they conduct business.

Increased Outsourcing of Parking Management and Related Services. Growth in the parking management industry has resulted from a continuing trend by parking facility owners to outsource the management of their parking and related operations to independent operators. We believe that entities such as large property management managers, owners and developers as well as cities, municipal authorities, hospitals and universities will increasingly retain parking management companies to operate facilities and provide related services in an effort to focus on their core competencies, reduce operating budgets and increase profitability and efficiency. We believe this trend is expanding to include outsourcing of shuttle bus operations, municipal meter collection and valet parking.

Industry Consolidation. The parking management industry is highly fragmented, with hundreds of small regional or local operators. We believe national parking facility managers have a competitive advantage over local and regional operators by reason of their:

- broad product and service offerings;
- relationships with large, national property managers, developers and owners;
- efficient cost structure due to economies of scale; and
- financial resources to invest in infrastructure and information systems.

# **Growth Strategy**

We believe we are well positioned to pursue the following growth strategies:

Grow Contract Portfolio Within Our Core Markets. Our strategy is to increase our presence and profitability in our core markets by continuing to provide sophisticated parking services and by capitalizing on our economies of scale and operating efficiency. This concentration of locations gives us the ability to spread administrative overhead costs across a large number of parking facilities in a single market. We plan to continue to maximize our premium service, local market knowledge and management infrastructure to retain existing locations and compete aggressively for new business in these core markets. We regularly review potential acquisition opportunities to increase our position in our core markets.

Enhance Client Relationships Through Additional Services. We believe we can deepen our relationships with existing clients and attract new clients by continuing to offer additional services that complement our parking expertise, such as shuttle bus, taxi-dispatch, municipal meter collection, and valet-parking services. By offering these services to our clients, we increase our revenues and gross profit per location and strengthen our client relationships, which should enhance our ability to win new contracts and increase our retention rate.

Develop New Market Opportunities. We believe that a significant opportunity exists for us to expand our presence in markets such as university campus parking and hospital parking. In addition to our long-standing relationships with Harvard Medical School, Northwestern University and Northwestern Memorial Hospital, we have expanded our presence in these markets with the recent addition of parking services at Montclair State University and the Louisiana State University Medical Center. In addition to expanded growth opportunities in the hospital and university markets, we see significant potential within the municipal on-street market, including enforcement services. We currently provide exclusive meter collection and management services for the Cities of Miami Beach, Florida, Ft. Myers, Florida and New Orleans, Louisiana.

Develop New Core Markets. We believe that numerous opportunities for growth are available by developing new core markets either through new contracts, acquisitions, alliances or partnerships. Our clients generally have a presence in a variety of urban markets where they seek to outsource the management of their parking facilities to a national parking service provider that can assist them in maximizing parking-related profit. One of our strategies is to grow our client relationships to facilitate the addition of new locations and our strategic identification and development of new geographic markets.

#### **Services**

As a professional parking management company, we provide a comprehensive, turn-key package of parking services to our clients. Under a typical management contract structure, we are responsible for providing and supervising all personnel necessary to facilitate daily parking operations including cashiers, porters, valet attendants, managers, bookkeepers, and a variety of maintenance, marketing, customer service, and accounting and revenue control functions. By way of example, our typical day-to-day operating duties, whether performed using our own personnel or subcontracted vendors, include:

- Collection and deposit of daily and monthly parking revenues from all parking customers.
- Daily housekeeping to maintain the facility in a clean and orderly manner.
- Restriping of the parking stalls as necessary.
- Routine maintenance of parking equipment (e.g., ticket dispensing machines, parking gate arms, fee computers).
- Marketing efforts designed to maximize gross parking revenues.
- Delivery of courteous and professional customer relations.
- Painting of walkways, curbs, ceilings, walls or other facility surfaces.
- Snow removal from sidewalks and driveways.

The scope of our management services typically also includes a number of functions that support the basic daily facility operations, such as:

- Preparation of an annual operating budget reflecting our estimates of the annual gross parking revenues that the facility will generate from its parking customers, as well as the costs and expenses to be incurred in connection with the facility's operation.
- Evaluation and analysis of, and consultation with our clients with respect to, price structures that will optimize our client's revenue objectives. In doing so, we use our proprietary <code>ParkStat</code>® software tool. By automatically polling information from on-site collection devices, <code>ParkStat</code>® uses location-specific information to calculate the impact of pricing alternatives, optimize staffing levels, improve forecasting and assist in long-range planning.

- Consultation with our clients regarding which of our menu of customer amenities are appropriate and/or desirable for implementation at the client's parking facility.
- Implementation of a wide range of operational and revenue control processes and procedures, including internal audit procedures, designed to maximize and protect the facility's parking revenues. Compliance with our mandated processes and procedures is supervised by a dedicated fifteen person internal audit and contract compliance group.
- Consultation with our clients regarding any recommended modifications in facility design or traffic
  flow, or the installation of new or updated parking equipment, designed both to enhance the ease
  and convenience of the parking experience for the parking customers and to maximize facility
  profitability.
- Monthly reporting to our clients regarding the facility's operating results. For those clients who wish to directly access their financial reporting information on-line, we offer the use of our proprietary *ClientView*<sup>SM</sup> client reporting system, which provides on-line access to site-level financial and operating information.

# Ancillary Services

Beyond the conventional parking facility management services described above, we also offer an expanded range of ancillary services. For example:

- At various airports throughout the United States, we provide shuttle bus vehicles and the drivers to
  operate them in support of on-airport car rental operations as well as private off-airport parking
  locations.
- At certain airports, we provide ancillary ground transportation services, such as taxi and livery dispatch services, as well as concierge-type ground transportation information and support services for arriving passengers.
- For municipalities, we provide basic shuttle bus services, on-street parking meter collection and other forms of parking enforcement services.
- Within the medical center and hospital market, we provide valet parking and shuttle bus services.

# Amenities and Customer Service Programs

We offer a comprehensive package of amenity and customer service programs, branded as *Ambiance in Parking*<sup>®</sup>, that can be provided to our customers, many at nominal or no cost to the client. These programs not only make the parking experience more enjoyable, but also convey a sense of the client's sensitivity to and appreciation of the needs of its parking customers. In doing so, we believe the programs serve to enhance the value of the parking properties themselves.

Patented Musical Theme Floor Reminder System. Our patented musical theme floor reminder system is designed to help customers remember the garage level on which they parked. A different song is played on each floor of the parking garage. Each floor also displays distinctive signage and graphics that correspond with the floor's theme. For example, in one parking facility with U.S. cities as a theme, songs played include "I Left My Heart in San Francisco" on one floor and "New York, New York" on a different floor. Other parking facilities have themes such as college fight songs, Broadway musicals, classic movies and professional sports teams.

Books-To-Go® Audiotape Library. Monthly customers can borrow—free of charge—audio tapes to which they can listen as they drive to and from work. A wide selection of fiction, non-fiction and business titles is maintained in the facility office.

Films-To-Go® Videotape Library. This amenity builds on the success of our popular Books-To-Go® program. Videotapes of many popular movie titles are stocked in the parking facility office and made available free of charge to monthly customers. The movie selections are updated on a regular basis.

Little Parkers® Child-Friendly Facilities. This amenity creates a family atmosphere at the parking facility. Customers may use baby changing stations installed in the public restrooms. Kids appreciate the distribution of free toys such as bubble bottles, coloring books and stuffed animals.

Complimentary Driver Assistance Services. Parking facility attendants provide a wide range of complimentary services to customers with car problems. Assistance can include charging weak batteries, inflating/changing tires, cleaning windshields and refilling windshield washer fluid. Attendants also can help customers locate their vehicles and escort them to their cars.

Standard Equipment & Technology Upgrade Program<sup>SM</sup> Services (SETUP<sup>SM</sup>). Standard Parking provides clients with a complete turnkey solution to managing all phases of new equipment projects, from initial design to installation to ongoing maintenance. Our design team will suggest a complete solution intended to return to our clients the greatest value for their investment based upon consideration of a wide array of choices as to both equipment (such as Pay-On-Foot, Automated Vehicle Identification and Automated Credit/Debit Card machine technology) and services (procurement, project management, installation and maintenance).

Standard Road Assist Emergency Services. Parking customers experiencing vehicle problems beyond weak batteries and low tire pressure call our toll-free number to receive, on a pay-per-use basis, a basic package of emergency services, including towing up to five miles, jump starting, flat tire changing, fuel delivery, extracting a vehicle from the side of the road and lock-out service. The emergency services are provided at the parking facility or anywhere on the road.

CarCare<sup>SM</sup> Maintenance Services. A car service vendor will pick-up a customer's car from the parking facility, contact the customer with an estimate, service the car during normal working hours and return it to the facility before the end of the business day.

ParkNet® Traffic Information System. The system provides customers with continuously updated traffic reports on a site-specific basis so that drivers can learn not only about traffic conditions on the area highways, but also about conditions in the immediate vicinity of the parking facility.

Automated Teller Machines. On-site ATM machines provide customers access to cash from bankcards and credit cards. We arrange for the installation of the machine, operated and maintained by an outside vendor. The parking facility realizes supplemental income from a fixed monthly rent and a share of usage transaction fees.

Complimentary Courtesy Umbrellas and Flashlights. Courtesy umbrellas are loaned to customers on rainy days. A similar lending program can be implemented to provide flashlights in emergency situations or power outages.

Car Washing, Detailing and Windshield Cleaning. We typically are able to arrange for car wash and/or detailing services to be provided at our facilities during the business day, either by our own staff or through a contracted vendor. Moreover, during non-peak times our attendants periodically clean windshields and headlamps, leaving a note on the windshield to advise the customer of this complimentary service that the property owner has provided.

Complimentary Services/Customer Appreciation Days. Our clients select from a variety of complimentary services that we provide as a special way of saying "thank you" to our parking customers. Depending on client preferences, coffee, donuts and/or newspapers occasionally are provided to customers during the morning rush hour. On certain holidays, candy, with wrappers that can be customized with the facility logo, can be distributed to customers as they exit. We also can distribute personalized promotional items, such as ice scrapers and key-chains.

# Business Development

Our efforts to attract new clients are primarily concentrated in and coordinated by a dedicated business development group, currently comprised of 16 individuals, whose background and expertise is in the field of sales and marketing, and whose financial compensation is determined to a significant extent by their business development success. This business development group is responsible for forecasting sales, maintaining a pipeline of prospective and existing clients, initiating contacts with such clients, and then following through to coordinate meetings involving those clients and the appropriate members of our operations hierarchy. By concentrating our sales efforts through this dedicated group, we enable our operations personnel to focus on achieving excellence in our parking facility operations and maximizing our clients' parking profits and our own profitability.

We also place a specific focus on marketing and client relationship efforts that pertain to those clients having a large regional or national presence. Accordingly, we assign a dedicated executive to those clients to address any existing portfolio issues, as well as to reinforce existing—and develop new—account relationships and to take any other action that may further our business development interests.

# **Operations**

We maintain regional and city offices throughout the United States and Canada in order to support approximately 11,100 employees and approximately 1,896 parking facility operations. These offices serve as the central bases through which we provide the employees to staff our parking facilities as well as the onsite and support management staff to oversee those operations. Our administrative staff accountants are based in those same offices and facilitate the efficient, accurate and timely production and delivery to our clients of our monthly reports. Having these all-inclusive operations and accounting teams located in regional and city offices throughout the United States and Canada allows us to add new locations quickly and in a cost-efficient manner. To facilitate the training of our facility personnel throughout the country, we have separate, dedicated trainers.

Our overall basic corporate functions in the areas of finance, human resources, risk management, legal, purchasing and procurement, general administration, strategy and information and technology, are based in our Chicago corporate office. The Chicago corporate office also supports and promotes consistency throughout our field operations by developing and administering our operational, financial and administrative policies, practices and procedures.

# **Clients and Properties**

Our client base includes a diverse cross-section of public and private owners, developers and managers of real estate. A list of some of our clients, and the types of properties for which we operate their parking, include:

Client / Property	City, State/Province	Property Type
American Museum of Natural		
History	New York, New York	Museum
Brookfield Properties Corporation.	Boston, Massachusetts	Office
	Calgary, Alberta	
	Denver, Colorado	
	Minneapolis, Minnesota	
	New York, New York	
	Toronto, Ontario	
	Vancouver, British Columbia	
Chicago O'Hare International and		
Chicago Midway Airports	Chicago, Illinois	Airport
Cleveland Clinic Foundation	Cleveland, Ohio	Medical center
Crescent Real Estate Equities	,	
Company	Austin, Texas,	Office
1 ,	Houston, Texas,	•
	Miami, Florida	
Four Seasons Hotel	Chicago, Illinois,	Hotel
	Atlanta, Georgia	
Hartford Bradley International		
Airport	Hartford, Connecticut	Airport
Harvard Medical School	Cambridge, Massachusetts	University / medical
JMB Real EstateRealty	<i>5</i> /	•
Corporation	Chicago, Illinois	Office
•	Houston, Texas	
	Los Angeles, California	
Nationwide ArenaRealty	Columbus, Ohio	Office and Special event
Sacramento Airport	Sacramento, California	Airport / consolidated car rental
•		shuttle
Washington Mutual, Inc	Los Angeles, California	Retail
	San Francisco, California	
Westfield Properties		
Shoppingtowns	Los Angeles, California	Retail
<del>-</del>	-	

No single client represented more than 6.0% of revenues or more than 3.3% of our gross profit for the year ended December 31, 2004. For the year ended December 31, 2004, we retained an average of 88% of our locations, a statistic that also reflects the effect of our decisions not to renew, or to terminate, unprofitable contracts.

#### **Information Technology**

We believe that automation and technology can enhance customer convenience, lower labor costs, improve cash management and increase overall profitability. We have been a leader in the field of introducing automation and technology to the parking business and we were among the first to adopt electronic fund transfer (EFT) payment options, pay-on-foot (ATM) technology and bar code decal technology.

To promote internal efficiency, we have created advanced information systems that connect local offices across the country to our corporate headquarters. These systems support accounting, financial management and reporting practices, general operating procedures, training, employment policies, cash controls and marketing procedures. Our commitment to the application of technology in the parking management business has resulted in the creation of two proprietary products, *ClientView*<sup>SM</sup> and *ParkStat*<sup>®</sup>. *ClientView*<sup>SM</sup> is an Internet based system that gives our clients the flexibility and convenience to access and download their monthly financials and detailed back-up reports. *ParkStat*<sup>®</sup> enhances the performance of the parking facility by using location-specific information to assess the impact of pricing alterations, optimize staffing levels, improve forecasting and assist in long-range planning. We believe that our standardized processes and controls enhance our ability to successfully add new locations and expand our operations into new markets.

# **Employees**

As of December 31, 2004, we employed approximately 11,100 individuals, including approximately 6,700 full-time and 4,400 part-time employees. As of December 31, 2003, we employed approximately 11,600 individuals, including approximately 6,300 full-time and 5,300 part-time employees. Approximately 25% of our employees are covered by collective bargaining agreements. No single collective bargaining agreement covers a material number of employees. We believe that our employee relations are good.

#### Insurance

We purchase comprehensive liability insurance covering certain claims that occur at parking facilities we lease or manage. The primary amount of such coverage is \$2 million per occurrence and \$2 million in the aggregate per facility for our garage liability and garage keepers legal liability coverages. In addition, we purchase umbrella/excess liability coverage. Under our various liability and workers' compensation insurance policies, we are obligated to reimburse the insurance carrier for the first \$250,000 of any loss. As a result, we are, in effect, self-insured for all claims up to the deductible levels. We utilize a third-party administrator to process and pay claims. We also purchase group health insurance with respect to eligible full-time employees and family members, whether such employees work at leased or managed facilities; in 2004 we were self-insured for up to \$125,000 per year per covered individual in eligible incurred medical expenses, and in 2005 are fully-insured for all covered expenses. We purchase workers' compensation insurance for all eligible employees. We believe that our insurance coverage is adequate and is consistent with industry practice.

Because of the size of the operations covered and our claims experience, we purchase insurance policies at prices that we believe represent a discount to the prices that would typically be charged to parking facility owners on a stand-alone basis. The clients for whom we operate parking facilities pursuant to management contracts have the option of purchasing their own liability insurance policies (provided that we are named as an additional insured pursuant to an additional insured endorsement), but historically many of our clients have chosen to obtain insurance coverage by being named as additional insureds under our master insurance policies. Pursuant to our management contracts we charge to such clients an allocated portion of our insurance-related costs at rates that we believe are competitive. A material reduction or increase in the number of clients who procure their insurance coverage by being named as additional insureds under our policies could have a material effect on our operating income. In addition, a material change in insurance costs due to a change in the number of claims, claims costs or premiums paid by us could have a material effect on our operating income. With respect to our management contract locations, it has been our practice to recover our costs through the rates we charge our clients for insurance. In addition, we have taken steps to control our insurance costs and losses, including the implementation of various measures and safety and incentive programs.

# Competition

The parking industry is fragmented and highly competitive, with limited barriers to entry. We face direct competition for additional facilities to manage or lease, while our facilities themselves compete with nearby facilities for our parking customers and in the labor market generally for qualified employees. Moreover, the construction of new parking facilities near our existing facilities can adversely affect our business. We are one of four national parking management companies, with the others being Ampco System Parking, Central Parking Corporation and Imperial Parking Corporation. We also face competition from numerous smaller, locally owned independent parking operators, as well as from developers, hotels, national financial services companies and other institutions that manage both their own parking facilities as well as facilities owned by others. Many municipalities and other governmental entities also operate their own parking facilities, potentially eliminating those facilities as management or lease opportunities for us. Some of our present and potential competitors have or may obtain greater financial and marketing resources than us, which may negatively impact our ability to retain existing contracts and gain new contracts.

We face significant competition in our efforts to provide ancillary services such as shuttle bus services and on-street parking enforcement. Several large companies compete in these markets. These large companies may have greater financial and marketing resources than we do, which may negatively impact our ability to compete against them.

# Regulation

Regulations by the Federal Aviation Administration may affect our business. The FAA generally prohibits parking within 300 feet of airport terminals during times of heightened alert. While we believe that existing regulations or the present heightened security alerts at airports may be relaxed in the future, the existing 300 feet rule and new regulations may nevertheless prevent us from using a number of existing spaces. Reductions in the number of parking spaces may reduce our gross profit and cash flow for both our leased facilities and those facilities we operate under management contracts.

Our business is not otherwise substantially affected by direct governmental regulation, although both municipal and state authorities sometimes directly regulate parking facilities. We are affected by laws and regulations (such as zoning ordinances) that are common to any business that deals with real estate and by regulations (such as labor and tax laws) that affect companies with a large number of employees. In addition, several state and local laws have been passed in recent years that encourage car pooling and the use of mass transit. For example, a Los Angeles, California law prohibits employers from reimbursing employee parking expenses. Laws and regulations that reduce the number of cars and vehicles being driven could adversely impact our business.

We collect and remit sales/parking taxes and file tax returns for and on behalf of us and our clients. We are affected by laws and regulations that may impose a direct assessment on us for failure to remit sales/parking taxes or to file tax returns for ourselves and on behalf of our clients.

Under various federal, state and local environmental laws, ordinances and regulations, a current or previous owner or operator of real property may be liable for the costs of removal or remediation of hazardous or toxic substances on, under or in such property. Such laws typically impose liability without regard to whether the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances. In connection with the operation of parking facilities, we may be potentially liable for any such costs. Although we are currently not aware of any material environmental claims pending or threatened against us or any of the parking facilities which we operate, there can be no assurance that a material environmental claim will not be asserted against us or against the parking facilities which we operate. The cost of defending against claims of liability, or of remediating a contaminated property, could have a material adverse affect on our financial condition or results of operations.

Various other governmental regulations affect our operation of parking facilities, both directly and indirectly, including the ADA. Under the ADA, all public accommodations, including parking facilities, are required to meet certain federal requirements related to access and use by disabled persons. For example, the ADA requires parking facilities to include handicapped spaces, headroom for wheelchair vans, attendants' booths that accommodate wheelchairs and elevators that are operable by disabled persons. When negotiating management contracts and leases with clients, we generally require that the property owner contractually assume responsibility for any ADA liability in connection with the property. There can be no assurance, however, that the property owner has assumed such liability for any given property and there can be no assurance that we would not be held liable despite assumption of responsibility for such liability by the property owner. Management believes that the parking facilities we operate are in substantial compliance with ADA requirements.

#### **Available Information**

OurInternet address is www.standardparking.com. There we make available, free of charge, our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and any amendments to those reports as soon as reasonably practicable after we electronically file such material with or furnish it to the SEC. Our SEC reports can be accessed throught the investor relations section of our website. The information found on our website is not part of this or any other report we file with our furnish to the SEC.

# Intellectual Property

Standard Parking® and the Standard Parking logo are service marks registered with the United States Patent and Trademark Office. In addition, we have registered the names and, as applicable, the logos of all of our material subsidiaries and divisions as service marks with the United States Patent and Trademark Office or the equivalent state registry, including the right to the exclusive use of the name Central Park in the Chicago metropolitan area. We have also obtained a United States patent, U.S. Pat. No. 4,674,937, for our Multi-Level Vehicle Parking Facility (the musical Theme Floor Reminder System), which expires in 2005, and trademark registrations for our proprietary parker programs, such as *Books-to-Go®*, *Films-To-Go®*, *Little Parkers®* and *Ambiance in Parking®* and our comprehensive training program, *Standard University®*. We have also registered the copyright rights in our proprietary software, such as *ClientView*, *Hand Held Programs*, *License Plate Inventory Programs*, *ParkNet®* and *ParkStat®* with the United States Copyright Office.

# ITEM 2. PROPERTIES

# **Parking Facilities**

We operate parking facilities in 43 states and the District of Columbia in the United States and three provinces of Canada. We do not currently own any parking facilities. The following table summarizes certain information regarding our facilities as of December 31, 2004:

			of Locatio			# of Spaces	3
States/Provinces	Airports and Urban Cities	Airport	Urban	Total	Airport	Urban	Total
Alabama	Airports	3	_	3	1,430	-	1,430
Alaska	Airports	2		2	3,200		3,200
Alberta	Calgary, Edmonton	3	18	21		6,925	6,925
Arizona	Phoenix	1	23	24		18,179	18,179
British Columbia	Richmond, Vancouver,						
	Victoria, and Whistler		29	29		3,297	3,297
California	Airports, Los Angeles,					,	,
•	Long Beach, Sacramento,						
	San Diego, San Francisco,						
	and San Jose	9	523	532	28,280	171,248	199,528
Colorado	Airports, Colorado			002	20,200	1,1,2,10	177,520
Colorado	Springs and Denver	1	23	24	4,100	11,412	15,512
Connecticut	Airports, Greenwich and	1	23	27	7,100	11,412	13,312
Connecticut	Stamford	9		9	8,500		9.500
Dolomono		9	1	1	0,500	473	8,500
Delaware	Wilmington Weshington DC	_		$40^{-1}$			473
District of Columbia	Washington, DC		40	40	_	13,114	13,114
Florida	Airports, Miami,	سر	03	00	4.000	40.740	44.050
	Orlando, and Pensacola	5	83	88	4,238	40,740	44,978
Georgia	Airports and Atlanta	2	16	18	2,221	16,909	19,130
Hawaii	Airports and Honolulu	4	42	46	2,777	17,478	20,255
Idaho	Airport	1	_	1	372		372
Illinois	Airports and Chicago	11	199	210	32,040	100,453	132,493
Indiana	Airport, Indianapolis and						
	Fort Wayne	1	5	6	1,234	2,700	3,934
Iowa	Airports and Des Moines	2	1	3	3,487	2,600	6,087
Kansas	Topeka, Wichita and						
	Bonner Springs	_	7	7		16,456	16,456
Kentucky	Louisville	_	1	1		200	200
Louisiana	Airport and New Orleans	1	48	49	1,302	21,430	22,732
Maine	Airports and Portland	3	1	4	1,660	528	2,188
Maryland	Baltimore, Bethesda and				-,		-,
	Towson	_	20	20	_	6,154	6,154
Massachusetts	Boston, Cambridge and		-~			0,10	3,15
Transaction	Worchester		112	112		49,077	49,077
Michigan	Airports, Detroit and		112	112		77,07,7	77,077
14Helligan	Southfield	8	3	11	7,855	943	8,798
Minnesota	Airports, Minneapolis and	O	3	11	7,000	7 <b>4</b> 3	0,790
Willinesota	St. Paul	1	35	36	555	16 075	16 620
Missouri		7				16,075	16,630
Missouri	Airports and Kansas City		116	123	15,750	26,923	42,673
Montana	Airports and Great Falls	8		8	4,169		4,169
Nebraska	Airports	2	10	2	1,307	2 6 4 7	1,307
Nevada	Las Vegas and Reno	_	12	12	_	2,647	2,647
New Jersey	Upper Montclair		3	3		6,220	6,220
New Mexico	Airport	1		1	_		<del></del>
New York	Airports, Buffalo and						
	Rochester	6	54	60	8,026	19,962	27,988

		# (	of Locatio	ns		# of Space	s _
States/Provinces	Airports and Urban Cities	Airport	Urban	Total	Airport	Urban	Total
North Carolina	Charlotte		1	1		818	818
North Dakota	Airports	2		2	1,415	_	1,415
Ohio	Airports, Akron,						
	Cleveland, Cincinnati,						
	Columbus, and Toledo	6	112	118	7,800	107,042	114,842
Ontario	Airport, North York,						
	Scarborough, and						
	Toronto	1	42	43	3,140	36,241	39,381
Oregon	Airports	2	_	2	1,673	_	1,673
Pennsylvania	Airports and Wilkes						
-	Barre	2		2	1,600		1,600
Rhode Island	Providence	_	3	3	_	4,995	4,995
South Dakota	Airports	2		2	1,508		1,508
Tennessee	Airports, Memphis and						
	Nashville	2	20	22	649	35,261	35,910
Texas	Airports, Dallas, Fort						
	Worth, and Houston	2	88	90	1,465	74,746	76,211
Utah	Salt Lake City		1	1	_	2,350	2,350
Virginia	Airports, Alexandria,						
	Richmond, and Virginia						
	Beach	_	76	76	_	32,237	32,237
Washington	Airports, Seattle,						
_	Yakima, and Bellingham	2 3	9	11	822	3,337	4,159
Wisconsin	Airports and Milwaukee	3	13	16	1,751	1,640	3,391
Wyoming	Casper		1	1	•	1,200	1,200
Totals	•	115	1,781	1,896	154,326	872,010	1,026,336
			<del></del>		====		<del></del>

We have interests in 13 joint ventures, each of which operates between one and three parking facilities. We are the general partner of seven limited partnerships, each of which operates between one and twelve parking facilities. For additional information, please see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Summary of Operating Facilities."

# Office Leases

We lease approximately 24,000 square feet of office space for our corporate offices in Chicago, Illinois. The lease expires in 2013. The lease includes expansion options for up to 6,000 additional square feet of space, and we have a right of first opportunity on an additional 4,000 square feet. We believe that the leased facility, together with our expansion options, is adequate to meet current and foreseeable future needs.

We also lease regional offices. These lease agreements generally include renewal and expansion options, and we believe that these facilities are adequate to meet our current and foreseeable future needs.

# ITEM 3. LEGAL PROCEEDINGS

We are subject to various claims and legal proceedings that consist principally of lease and contract disputes. We consider these claims and legal proceedings to be routine and incidental to our business, and in the opinion of management, the ultimate liability with respect to these proceedings and claims will not materially affect our financial position, operations or liquidity.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of fiscal 2004.

#### PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock is traded on the NASDAQ National Market under the symbol "STAN". The following table sets forth, for the periods indicated, the high and low sales prices for our common stock as reported by the NASDAQ.

	High	Low
Year 2004		
First Quarter	n/a	n/a
Second Quarter	14.69	11.86
Third Quarter		
Fourth Quarter		
Year to Date		

As of March 4, 2005, there were approximately 555 holders of our common stock, based on the number of record holders of our common stock and an estimate of the number of individual participants represented by security position listings.

We did not pay a cash dividend in respect of our common stock in 2004 or 2003. By the terms of our senior credit facility, we are restricted from paying cash dividends on our capital stock while such facility is in effect. We accrued dividends in respect of our Series C redeemable preferred stock in additional shares of Series C redeemable preferred stock aggregating \$2.9 million and \$6.5 million in 2004 and 2003 respectively. We accrued dividends in respect to our Series D preferred stock aggregating \$4.4 million and \$9.2 million in 2004 and 2003 respectively.

The indenture governing our 91/4% notes limits our ability to pay cash dividends. Unless we meet certain financial ratios, we may not pay dividends in respect of our capital stock except for those payable in additional shares of stock.

There are no restrictions on the ability of our wholly owned subsidiaries to pay cash dividends to us.

Plan Category	Number of securities to be based upon exercise of outstanding options, warrants and rights (a)	Weighted-average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans			
approved by securities holders.	590,004	7.75	385,536
Equity compensation plans not			
approved by securities holders.	_		<del></del>
Total	590,004	7.75	385,536

We did not repurchase any of our shares in the fourth quarter of 2004.

#### ITEM 6. SELECTED FINANCIAL DATA

The following table presents selected historical consolidated financial data as of December 31, 2004, 2003 and 2002, derived from our audited consolidated financial statements, which are included elsewhere herein. The table also presents selected historical consolidated financial data as of December 31, 2001 and 2000 derived from our audited consolidated financial statements, which are not included herein. The selected financial data set forth below should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Result of Operations" and the historical consolidated financial

statements and notes thereto for years 2004, 2003 and 2002 which are included elsewhere herein. The historical results do not necessarily indicate results expected for any future period.

		Year I	Ended Decemb	er 31,	
	2004	2003	2002	2001	2000
Control of the contro		(\$	in Thousands	5)	
Statement of Operations Data:					
Parking services revenue:	\$ 148,752	\$ 138,681	¢ 140.076	¢ 156 /11	¢ 101 000
Lease contracts	83,712	76,613	\$ 142,376 78,029	\$ 156,411 87,403	\$ 181,828 70,654
Reimbursement of management contract expense	331,171	330,243	326,146	317,973	308,591
- · · · · · · · · · · · · · · · · · · ·	563,635	545,537	546,551	561,787	561,073
Total revenue(1)	303,033	343,331	340,331	301,767	301,073
Cost of parking services:					
Lease contracts	134,548	125,153	128,871	142,555	159,702
Management contracts	34,029	29,439	35,201	44,272	32,643
Reimbursed management contract expense	331,171	330,243	326,146	317,973	308,591
Total cost of parking services(1)	499,748	484,835	490,218	504,800	500,936
Gross profit:					
Lease contracts	14,204	13,528	13,505	13,856	22,126
Management contracts	49,683	47,174	42,828	43,131	38,011
Total gross profit	63,887	60,702	56,333	56,987	60,137
General and administrative expenses	33,740	32,907	30,309	29,979	36,121
Depreciation and amortization	6,957	7,501	7,554	15,501	12,635
Special charges	_	1,055	2,897	15,869	4,636
Management fee-parent company	1,500	3,000	3,000		_
Non-cash stock option compensation expense	2,299			_	_
Valuation allowance related to long-term receivables		2,650			
Operating income (loss)	19,661	13,589	12,573	(4,362)	6,745
Interest expense, net	12,835	16,559	15,965	17,599	17,382
Gain on extinguishment of debt	(3,832)	(1,757)		_	_
Bad debt provision related to related-party non-operating				42.050	
receivables	349	357	100	12,878	241
Minority interest	(112)	411	180 252	209 406	341 503
Net income (loss) before preferred stock dividends and	(112)	411		400	
increase in value of common stock subject to put/call	10,421	(1,981)	(3,824)	(35,454)	(11,481)
Preferred Stock Dividends	(7,243)	(15,630)	(13,540)	(6,354)	(5,696)
Increase in value of common stock subject to put/call	(538)	(1,242)	(970)	(2,196)	(1,715)
Net income (loss)	\$ 2,640	\$ (18,853)	\$ (18,334)	\$ (44,004)	\$ (18,892)
•	<u> </u>	<del>+ (11,300</del> )	110,000	<u> </u>	- (-0,0)2
Balance Sheet Data (at end of year):	0 10.360	e 0.470	¢ (152	e 7.603	r 3.530
Cash and cash equivalents	\$ 10,360	\$ 8,470 (9,243)	\$ 6,153	\$ 7,602 (20,156)	\$ 3,539 (11,941)
Working capital deficiency	(8,115) 195,102	189,585	(9,143) 190,950	192,234	208,341
Total debt	109,750	161,079	166,173	175,257	174,996
Convertible redeemable preferred stock, series D	105,750	56,399	47,224	175,257	17-1,550 —
Redeemable preferred stock, series C		60,389	56,347	61,330	54.976
Common stock subject to put/call rights		10,712	9,470	8,500	6,304
Common stockholders' equity (deficit)	15,339	(166,002)	(147,560)	(20,156)	(100,731)
Other Data:				. ,	
Gross customer collections	\$1,315,780	\$1,288,430	\$1,380,536	\$1,505,645	\$1,545,690
Capital expenditures	\$ 1,378	\$ 1,812	\$ 1,843	\$ 1,537	\$ 4,684
Number of managed locations	1,603	1,578	1,591	1,617	1,559
Number of leased locations	293	295	294	330	364
Number of total locations	1,896	1,873	1,885	1,947	1,923
Number of parking spaces	1,026,336	1,031,821	1,028,047	1,026,608	1,033,587

<sup>(1)</sup> Restated to include reimbursable management contract expense in accordance with a new accounting standard (EITF 01-14) adopted during the second quarter ended June 30, 2002.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our results of operations should be read in conjunction with the "Selected Financial Data" and our consolidated financial statements and the related notes included elsewhere herein. This discussion contains forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from those anticipated in these forward-looking statements as a result of many factors, including, but not limited to, those set forth in this Item 7 under "Risk Factors" and elsewhere herein.

#### Overview

#### Our Business

We manage parking facilities in urban markets and at airports across the United States and in four Canadian provinces. We do not own any facilities, but instead enter into contractual relationships with property owners or managers.

We operate our clients' parking properties through two types of arrangements: management contracts and leases. Under a management contract, we typically receive a base monthly fee for managing the facility, and we may also receive an incentive fee based on the achievement of facility performance objectives. We also receive fees for ancillary services. Typically, all of the underlying revenues and costs of parking services under a standard management contract flow through to our clients rather than to us. However, some management contracts, which are referred to as "reverse" management contracts, usually provide for larger management fees and require us to pay various costs. Under lease arrangements, we generally pay to the property owner either a fixed annual rent, a percentage of gross customer collections or a combination thereof. We collect all revenues under lease arrangements and we are responsible for most operating expenses, but we are typically not responsible for major maintenance, capital expenditures or real estate taxes. Margins for lease contracts vary significantly, not only due to operating performance, but also due to variability of parking rates in different cities and varying space utilization by parking facility type and location. As of December 31, 2004, we operated 85% of our locations under management contracts and 15% under leases.

In evaluating our financial condition and operating performance, management's primary focus is on our gross profit, total general and administrative expense and general and administrative expense as a percentage of our gross profit. Although the underlying economics to us of management contracts and leases are similar, the manner in which we are required to account for them differs. Revenue from leases includes all gross customer collections derived from our leased locations (net of parking tax), whereas revenue from management contracts only includes our contractually agreed upon management fees and amounts attributable to ancillary services. Gross customer collections at facilities under management contracts, therefore, are not included in our revenue. Accordingly, while our revenue can fluctuate simply based on the proportion of leases to management contracts, our gross profit will not fluctuate merely because of the structure of our operating agreements. For example, as of December 31, 2004, 85% of our locations were operated under management contracts and 78% of our gross profit for the year ended December 31, 2004 was derived from management contracts. Only 36% of total revenue (excluding reimbursement of management contract expenses), however, was from management contracts because under those contracts the revenue collected from parking customers belongs to our clients. Therefore, gross profit and total general and administrative expense, rather than revenue, are management's primary focus.

# Company History

APCOA, Inc. evolved from the consolidation of various parking companies, several of which had special competence in the airport parking market. One of these companies first introduced the concept of

paid airport parking in the United States at Cleveland-Hopkins International Airport in 1951. Standard Parking, L.P., which traces its business roots back to 1929 in Chicago, was operated as a family owned and controlled business until the time of its combination with APCOA in 1998. The business operated under the corporate name of Standard Parking Corporation from 1981 until 1995, when it was reconstituted as a limited partnership named Standard Parking, L.P. To avoid confusion, throughout this document we refer to Standard Parking, L.P. and the prior Standard Parking Corporation simply as the Standard Companies.

APCOA, Inc. and the Standard Companies merged in March 1998 and the resulting company was called APCOA/Standard Parking, Inc. We refer to the merger herein as the "combination". In April 2003 we changed our name to "Standard Parking Corporation."

#### General Business Trends

Our ability to grow gross profit and add new locations during the last several years up to the completion of our initial public offering in June 2004 was constrained due to a highly leveraged capital structure and limited liquidity. As a result, during that time we focused on controlling capital spending and general and administrative expense, and on reducing our total debt. In addition, we concentrated on growing our profit by improving the efficiency of our operations and by either not renewing or by terminating unprofitable contracts. Based on these efforts, for the year ended December 31, 2003 compared to the year ended December 31, 2004, we improved average gross profit per location by 3.3% from \$32,618 to \$33,696.

We recorded a \$2.7 million valuation allowance related to long-term receivables for the year ended December 31, 2003. The allowance was recorded due to the extended length of time estimated for collection on certain long-term receivables related to the Bradley International Airport parking contract.

We recorded \$2.3 million in non-cash stock option expense related to the vesting of options and a \$3.8 million gain on extinguishment of debt in conjunction with the initial public offering in 2004. We recorded no management fee for the second half of 2004 as compared to \$1.5 million in the second half of 2003 pursuant to a management agreement that terminated in June 2004 in conjunction with our initial public offering.

# Initial Public Offering and Recapitalization

In June 2004, we closed our initial public offering and sale of 4,666,667 shares of common stock, including the underwriters' exercise of an over-allotment option, at a price of \$11.50 per share. A total of \$53.7 million in gross proceeds was raised from this offering. After deducting the underwriting discount of \$3.8 million, and offering expenses of \$3.2 million, net proceeds to us were \$46.7 million. In conjunction with this offering, we entered into a new \$90.0 million senior credit facility and redeemed our 14% Notes in the amount of \$57.7 million. In addition, we paid \$1.6 million of interest premium on the 14% Notes, \$0.8 million of interest previously deferred on the term loan for the old senior credit facility, \$6.6 million to purchase the common stock subject to put/call rights and any remaining existing stock options of the common stock (plus a \$5.0 million note assumed by our parent company), \$1.4 million in debt issuance costs for the new senior credit facility and \$0.3 million for professional fees related to the exchange of debt.

In connection with our Initial Public Offering, we exchanged a portion of our 11¼% Redeemable Preferred Stock (the "Series C preferred stock"), that was owned by Steamboat Industries LLC for 5,789,499 shares of our common stock. Our remaining Series C preferred stock was contributed to us by our parent as a capital contribution. There are no authorized or outstanding shares of Series C preferred stock.

In connection with our IPO, Steamboat Industries LLC and its wholly owned subsidiary, Steamboat Industries N.V., acquired all but ten shares of our outstanding 18% Senior Convertible Redeemable

Series D Preferred Stock (the "Series D preferred stock"). Steamboat Industries LLC then contributed its Series D preferred stock to us as a capital contribution. We then retired all shares of Series D preferred stock contributed to us and now have only ten shares of Series D preferred stock outstanding. The ten shares were retained in order to effect the recapitalized structure in connection with our IPO. The Series D preferred stock has an initial liquidation preference equal to \$100 per share or \$1,000 in the aggregate.

# Summary of Operating Facilities

We focus our operations in core markets where a concentration of locations improves customer service levels and operating margins. The following table reflects our facilities operated at the end of the years indicated:

	December 31, 2004	December 31, 2003	<b>December 31, 2002</b>
Managed facilities	1,603	1,567	1,591
Leased facilities	293	294	294
Total facilities	1,896	1,861	1,885

#### Revenue

We recognize parking services revenue from lease and management contracts as the related services are provided. Substantially all of our revenues come from the following two sources:

- Parking services revenue—lease contracts. Parking services revenues related to lease contracts consist of all revenue received at a leased facility, including parking receipts (net of parking tax), consulting and real estate development fees, gains on sales of contracts and payments for exercising termination rights.
- Parking services revenue—management contracts. Management contract revenue consists of management fees, including both fixed and performance-based fees, and amounts attributable to ancillary services such as accounting, equipment leasing, payments received for exercising termination rights, consulting, insurance and other value-added services with respect to managed locations. We believe we generally purchase required insurance at lower rates than our clients can obtain on their own because we effectively self-insure for all liability and worker's compensation claims by maintaining a large per-claim deductible. As a result, we have generated operating income on the insurance provided under our management contracts by focusing on our risk management efforts and controlling losses. Management contract revenues do not include gross customer collections at the managed locations as this revenue belongs to the property owner rather than to us. Management contracts generally provide us with a management fee regardless of the operating performance of the underlying facility.

#### Reimbursement of Management Contract Expense

Reimbursement of management contract expense consists of the direct reimbursement from the property owner for operating expenses incurred under a management contract.

# Cost of Parking Services

Our cost of parking services consists of the following:

• Cost of parking services—lease contracts. The cost of parking services under a lease arrangement consists of contractual rental fees paid to the facility owner and all operating expenses incurred in connection with operating the leased facility. Contractual fees paid to the facility owner are

generally based on either a fixed contractual amount or a percentage of gross revenue or a combination thereof. Generally, under a lease arrangement we are not responsible for major capital expenditures or real estate taxes.

Cost of parking services—management contracts. The cost of parking services under a management
contract is generally the responsibility of the facility owner. As a result, these costs are not included
in our results of operations. However, our reverse management contracts, which typically provide
for larger management fees, do require us to pay for certain costs.

#### Gross Profit

Gross profit equals our revenue less the cost of generating such revenue. This is the key metric we use to examine our performance because it captures the underlying economic benefit to us of both lease contracts and management contracts.

# General and Administrative Expenses

General and administrative expenses include salaries, wages, payroll taxes, insurance, travel and office related expenses for our headquarters, field offices and supervisory employees.

# Depreciation and amortization.

Depreciation is determined using a straight-line method over the estimated useful lives of the various asset classes or in the case of leasehold improvements, over the initial term of the operating lease or its useful life, whichever is shorter. Intangible assets determined to have finite lives are amortized over their remaining useful life.

#### Special Charges

We recorded no special charges in 2004. During 2002 and 2003 we incurred a variety of special charges. These charges included costs associated with: our debt exchange in 2002 and the write off of debt issuance costs related to the exchange, a provision for abandoned businesses (which was a non-cash expense), employee severance costs, retroactive prior period insurance adjustments, incremental integration costs, and certain expenses of AP Holdings, Inc., our former parent.

#### Management Fee

From January 2002 to June 2004, we had a management agreement with our former parent AP Holdings, Inc. that provided for periodic payment of management fees totaling \$3.0 million per year on a pro rata basis. The agreement was terminated upon the closing of the initial public offering in June 2004.

# Valuation allowance related to long-term receivables.

Valuation allowance related to long-term receivables is recorded when there is an extended length of time estimated for collection of long-term receivables.

#### Results of Operations

#### Fiscal 2004 Compared to Fiscal 2003

Parking services revenue—lease contracts. Lease contract revenue increased \$10.1 million, or 7.3%, to \$148.8 million in the year ended December 31, 2004, compared to \$138.7 million in the year-ago period. This increase resulted from a net increase of \$5.2 million attributable to \$14.9 million in revenues from new locations and \$1.1 million in revenues from the conversion of certain contracts to leases agreements

from management agreements that was partially offset by reductions in revenue attributable to contract expirations of \$10.8 million. We experienced an increase in same location revenue of \$4.9 million, or 4.3%, for the year ended December 31, 2004 compared to the year-ago period.

Parking services revenue—management contracts. Management contract revenue increased \$7.1 million, or 9.3%, to \$83.7 million in the year ended December 31, 2004, compared to \$76.6 million in the year-ago period. This increase resulted from \$7.4 million in revenues from new locations and an increase in same location revenue of \$3.5 million, or 5.4%, which was partially offset by contract expirations and conversions to lease agreements from management agreements of \$3.8 million.

Reimbursement of management contract expense. Reimbursement of management contract expenses increased \$1.0 million, or 0.3%, to \$331.2 million in the year ended December 31, 2004, as compared to \$330.2 million in the year-ago period. This increase resulted from additional reimbursements for costs incurred on the behalf of owners.

Cost of parking services—lease contracts Cost of parking for lease contracts increased \$9.3million, or 7.5%, to \$134.5 million for the year ended December 31, 2004, from \$125.2 million for the year ago period. The increase is primarily due to an increase in rent and concession fees of \$8.4 million and an increase in payroll and payroll related expenses of \$0.5 million which are primarily related to new locations.

Cost of parking services—management contracts. Cost of parking for management contracts increased \$4.6 million, or 15.6%, to \$34.0 million for the year ended December 31, 2004, from \$29.4 million for the year-ago period. The increase is primarily due to an increase in payroll and payroll related expenses of \$3.9 million, an increase of \$0.7 million in reserve for bad debts, a \$0.2 million net charge primarily related to the recovery of certain taxes offset by additional rent payments, which were partially offset by decreases in other expenses of \$0.2 million.

Reimbursed management contract expense. Reimbursed management contract expense increased \$1.0 million, or 0.3%, to \$331.2 million in the year ended December 31, 2004, as compared to \$330.2 million in the year-ago period. This increase resulted from additional reimbursed costs incurred on the behalf of owners.

Gross profit—lease contracts. Gross profit for lease contracts increased \$0.7 million, or 5.0% to \$14.2 million for the year ended December 31, 2004 as compared to \$13.5 million in the year-ago period. Gross margin for lease contracts decreased slightly to 9.5% during 2004 compared to 9.8% during 2003. The increase in gross profit was related to the increase in new locations and the decrease in gross margin resulted from increased rent expense on new and existing contracts.

Gross profit—management contracts. Gross profit for management contracts increased \$2.5 million, or 5.3%, to \$49.7 million for the year ended December 31, 2004, compared to \$47.2 million in the year-ago period. Gross margin for management contracts decreased to 59.3% during 2004 compared to 61.6% during 2003. The increase in gross profit was related to the increase in new locations and the decrease in gross margin was related to the costs incurred on reverse management contracts.

General and administrative expenses. General and administrative expenses increased \$0.8 million, or 2.5%, to \$33.7 million for the year ended December 31, 2004, compared to \$32.9 million for the year-ago period. This increase resulted primarily from increases in wage and benefit costs of \$0.9 million, increases in professional and consulting fees of \$0.3 million, increases related to board of directors of \$0.6 million, which was partially offset by a decrease in rent expense of \$0.6 million due to the consolidation of the corporate headquarters space, a \$0.2 million benefit related to a key-man insurance policy and a \$0.2 million collection of a receivable that had been previously reserved. General and administrative expenses decreased as a percentage of gross profit to 52.8% in 2004 from 54.2% in 2003.

Depreciation and amortization. Depreciation and amortization decreased \$0.5 million, or 7.2%, to \$7.0 million for the year ended December 31, 2004, compared to \$7.5 million in the year ago period. This decrease is primarily due to a reduction in capital spending which was partially offset by a net charge of \$0.5 million related to the termination of a non-compete agreement with our former owner.

Special charges. We recorded no special charges for the year ended December 31, 2004, compared to \$1.1 million for the year ended December 31, 2003. The 2003 special charges included \$0.4 million for costs associated with evaluating financing alternatives, \$0.3 million for costs associated with prior years' terminated contracts, \$0.3 million for costs incurred on behalf of our parent company and \$0.2 million for severance costs, which were partially offset by a \$0.2 million reimbursement from a mediated contract settlement of \$0.8 million.

Management fee—parent company. We recorded \$1.5 million for management fees for the year ended December 31, 2004, as compared to \$3.0 million in the year-ago period. We were a party to a management agreement with AP Holdings that provided for periodic payment of annual management fees of \$3.0 million. We recorded and paid the management fees through the second quarter of 2004. The fee was terminated upon the closing of the initial public offering in June 2004.

Valuation allowance related to long-term receivables. We recorded no valuation allowance related to long-term receivables for the year ended December 31, 2004, compared to a \$2.7 million valuation allowance related to long-term receivables for the year ended December 31, 2003. The allowance was recorded due to the extended length of time estimated for collection on certain long-term receivables related to the Bradley International Airport parking contract.

#### Fiscal 2003 Compared to Fiscal 2002

Parking services revenue—lease contracts. Lease contract revenue decreased \$3.7 million, or 2.6%, to \$138.7 million in the year ended December 31, 2003, compared to \$142.4 million in the year-ago period. This decrease resulted from a net reduction of \$5.2 million attributable to \$7.2 million in revenues from new locations that was more than offset by contract expirations of \$11.8 million and \$0.6 million in revenues from the conversion of certain lease agreements to management agreements. We experienced an increase in same location revenue of \$1.5 million, or 1.4%, for the year ended December 31, 2003 compared to the year-ago period.

Parking services revenue—management contracts. Management contract revenue decreased \$1.4 million, or 1.8%, to \$76.6 million in the year ended December 31, 2003, compared to \$78.0 million in the year-ago period. This decrease resulted from \$11.4 million in contract expirations which was partially offset by \$4.8 million in new locations and an increase in same location revenue of \$5.2 million or 9.0%.

Reimbursement of management contract expense. Reimbursement of management contract expenses increased \$4.1 million, or 1.3%, to \$330.2 million in the year ended December 31, 2003, as compared to \$326.1 million in the year-ago period. This increase resulted from additional reimbursements for costs incurred on the behalf of owners.

Cost of parking services—lease contracts. Cost of parking for lease contracts decreased \$3.7 million, or 2.9%, to \$125.2 million for the year ended December 31, 2003, from \$128.9 million for the year-ago period. The majority of this decrease resulted from a reduction in rent expense of \$2.6 million, payroll and payroll related expenses of \$2.0 million which was partially offset by increases in repairs and maintenance, supplies and other expenses of \$0.9 million

Cost of parking services—management contracts. Cost of parking for management contracts decreased \$5.8 million, or 16.5%, to \$29.4 million for the year ended December 31, 2003, from \$35.2 million for the year-ago period. This decrease resulted from a reduction in payroll and payroll related expenses of \$7.2 million, and \$0.4 million in costs associated with our casualty insurance program

which were partially offset by increases of \$0.9 million in repairs, supplies and other expenses, and increase of \$0.9 million in bad debt expense.

Reimbursed management contract expense. Reimbursed management contract expense increased \$4.1 million, or 1.3%, to \$330.2 million in the year ended December 31, 2003, as compared to \$326.1 million in the year-ago period. This increase resulted from additional reimbursed costs incurred on the behalf of owners.

Gross profit—lease contracts. Gross profit for lease contracts of \$13.5 million for the year ended December 31, 2003 was equivalent to \$13.5 million in the year-ago period. Gross margin for lease contracts increased to 9.8% during 2003 compared to 9.5% during 2002. This increase resulted from the termination of lower margin contracts and the reduction of operating expenses on existing contracts.

Gross profit—management contracts. Gross profit for management contracts increased \$4.4 million, or 10.1%, to \$47.2 million for the year ended December 31, 2003, compared to \$42.8 million in the year-ago period. Gross margin for management contracts increased to 61.6% during 2003 compared to 54.9% during 2002. The increases in gross profit and gross margin were related to the elimination of several unprofitable contracts and the reduction in costs of operations.

General and administrative expenses. General and administrative expenses increased \$2.6 million, or 8.6%, to \$32.9 million for the year ended December 31, 2003, compared to \$30.3 million for the year-ago period. This increase resulted primarily from increases in wage and benefit costs of \$1.9 million, increases in professional and consulting fees of \$0.5 million and increases in office rent of \$0.2 million.

Depreciation and amortization. Depreciation and amortization decreased \$0.1 million, or 0.7%, to \$7.5 million for the year ended December 31, 2004, compared to \$7.6 million in the year ago period. This decrease is primarily related to a reduction in capital spending.

Special charges. We recorded \$1.1 million of special charges for the year ended December 31, 2003, compared to \$2.9 million for the year ending December 31, 2002. The 2003 special charges included \$0.4 million for costs associated with evaluating financing alternatives, \$0.3 million for costs associated with prior years' terminated contracts, \$0.3 million for costs incurred on behalf of our former parent company and \$0.2 million for severance costs, which were partially offset by a \$0.2 million reimbursement from a mediated contract settlement of \$0.8 million. The 2002 special charges included \$1.0 million related to the legal costs for the registration of the 14% senior subordinated second lien notes, \$0.8 million in costs related to contracts terminated in prior years, \$0.4 million in severance costs, \$0.3 million in costs incurred on behalf of our former parent company, \$0.2 million for insurance costs in accordance with ERISA requirements, and \$0.2 million in prior year rent and other adjustments.

Management fee—parent company. We recorded \$3.0 million of management fee for each of the years ended December 31, 2003 and December 31, 2002 to AP Holdings, Inc., our former parent company, pursuant to our management agreement.

Valuation allowance related to long-term receivables. We recorded \$2.7 million as a valuation allowance related to long-term receivables for the year ended December 31, 2003, as compared to no allowance for the year ended December 31, 2002. The allowance was recorded due to the extended length of time estimated for collection on certain long-term receivables related to the Bradley International Airport parking contract.

# **Unaudited Quarterly Results**

The following table sets forth our unaudited quarterly consolidated statement of operations data for the years ended December 31, 2004 and December 31, 2003. The unaudited quarterly information has been prepared on the same basis as the annual financial information and, in management's opinion,

includes all adjustments (consisting only of normal recurring adjustments) necessary to present fairly the information for the quarters presented. Historically, the Company's revenues and operating results have varied from quarter to quarter and are expected to continue to fluctuate in the future. These fluctuations have been due to a number of factors, including: general economic conditions in the Company's markets; additions of contracts; expiration and termination of contracts; conversion of lease contracts to management contracts; conversion of management contracts to lease contracts and changes in terms of contracts that are retained. In addition, operating results have been seasonally lower during the first and second fiscal quarters than during the third and fourth quarters of the fiscal year. The operating results for any historical quarter are not necessarily indicative of results for any future period.

Parking services revenue:   Society   Societ	35,127 21,024 84,948 (41,099
Parking services revenue:	21,024 84,948 (41,099
Lease contracts.       \$ 35,121       \$ 37,120       \$ 37,125       \$ 39,386       \$ 35,674       \$ 35,891       \$ 31,989       \$ Management contracts.         Management contracts.       20,873       21,575       20,089       21,175       17,969       19,129       18,491         Reimbursement of management contract expense.       87,721       82,207       76,597       84,646       76,813       84,322       84,160	21,024 84,948 (41,099
Management contracts     20,873     21,575     20,089     21,175     17,969     19,129     18,491       Reimbursement of management contract expense     87,721     82,207     76,597     84,646     76,813     84,322     84,160	21,024 84,948 (41,099
Reimbursement of management contract expense	84,948 141,099
contract expense	141,099
	141,099
Total revenue	-,
	31 621
Cost of parking services:  Lease contracts	
Lease contracts       32,424       33,549       33,131       35,444       32,818       32,703       28,001         Management contracts       8,119       9,025       8,660       8,225       6,696       7,500       7,097	8,146
Reimbursed management contract	0,140
expense	84,948
Total cost of parking services 128,264 124,781 118,388 128,315 116,327 124,525 119,258	124,725
Gross profit:	
Lease contracts	3,496
Management contracts	12,878
Total gross profit	16,374
General and administrative expense 8,483 8,665 7,848 8,474 8,164 8,042 8,318	8,383
Depreciation and amortization 1,586 1,583 1,554 2,234 1,890 1,850 1,815	1,946
Special charges         —         —         —         97         248         203	507
Management fee-parent company 750 750 — — 750 750 750	750
Non-cash stock compensation expense — 2,293 — 6 — — —	
Valuation allowance related to long-	
term receivables	2,650
Operating income	2,138
Other expense (income)	
Interest expense	4,550
Interest income	(85)
Net (gain) loss on extinguishment of debt	
4,282 59 2,363 2,299 4,001 4,083 2,253	4,465
	4,405
Income (loss) before minority interest expense and income taxes . 350 2,771 3,658 3.879 (773) (156) 2,043	(2,327)
Minority interest	91
Income tax expense (benefit)	87
Net income (loss) before preferred	
stock dividends and increase in	
value of common stock subject to put/call	(2,505)
put/call	4,063
Increase in value of common stock	1,000
subject to put/call	305
Net (loss) income	(6,873)
Common Stock Data:	
Net income per common share:	
Basic	
Diluted — (.24) .33 .40 — — — Weighted average common shares	
outstanding:	
Basic — 3,229,817 10,464,888 10,487,003 — — —	-
Diluted — 3,229,817 10,708,537 10,756,395 — — —	

# Liquidity and Capital Resources

# **Outstanding Indebtedness**

On December 31, 2004, we had total indebtedness of approximately \$109.8 million, a reduction of \$51.3 million from December 31, 2003. The \$109.8 million includes:

- \$50.0 million under our new senior credit facility;
- \$49.5 million of 9¼% Notes, including \$0.6 million in carrying value in excess of principal, which are due in March 2008; and
- \$10.2 million of other debt including joint venture debentures, capital lease obligations and obligations on seller notes and other indebtedness.

We believe that our cash flow from operations, combined with additional borrowings under our senior credit facility will be available in an amount sufficient to enable us to pay our indebtedness, or to fund other liquidity needs. We may need to refinance all or a portion of our indebtedness, including the  $9\frac{1}{4}$ % Notes, on or before their respective maturities. We believe that we will be able to refinance our indebtedness, including the new senior credit facility and the  $9\frac{1}{4}$ % Notes, on commercially reasonable terms.

# Senior Credit Facility

We entered into a new credit agreement as of June 2, 2004 with LaSalle Bank National Association, as agent and Wells Fargo Bank, N.A., as syndication agent. LaSalle and Wells Fargo have subsequently assigned a portion of their loans and rights as lender to Fifth Third Bank Chicago and U.S. Bank National Association.

The senior credit facility consists of a \$90.0 million revolving credit facility that will expire on June 2, 2007, provided in the following commitments:

- \$30.0 million by LaSalle
- \$30.0 million by Wells Fargo
- \$20.0 million by US Bank
- \$10.0 million by Fifth Third

The revolving credit facility includes a letter of credit sub-facility with a sublimit of \$30.0 million provided by Wells Fargo and a swing line sub-facility with a sublimit of \$5.0 million.

The revolving credit facility bears interest, at our option, at either (1) LIBOR plus the applicable LIBOR Margin ranging between 2.50% and 3.25% depending on the ratio of our total funded indebtedness to our EBITDA from time to time ("Total Debt Ratio") or (2) the Base Rate (as defined below) plus the applicable Base Rate Margin raging between 1.00% and 1.75% depending on our Total Debt Ratio. We may elect interest periods of one, two, three or six months for LIBOR based borrowings. The Base Rate is the greater of (i) the rate publicly announced from time to time by LaSalle as its "prime rate", or (ii) the overnight federal funds rate plus 0.50%.

The senior credit facility includes the covenants; fixed charge ratio, senior debt to EBITDA ratio, total debt to EBITDA ratio and a limit on our net annual capital expenditures, that limit our ability to incur additional indebtedness, issue preferred stock or pay dividends and contain certain other restrictions on our activities. We are required to repay borrowings under the new senior credit facility out of the proceeds of future issuances of debt or equity securities and asset sales, subject to certain customary exceptions. The senior credit facility is secured by substantially all of our assets and all assets acquired in the future

(including a pledge of 100% of the stock of our existing and future domestic guarantor subsidiaries and 65% of the stock of our existing and future foreign subsidiaries). At December 31, 2004, we were in compliance with all of our covenants.

At December 31, 2004, we had \$23.5 million letters of credit outstanding under the senior credit facility, borrowings against the senior credit facility aggregated \$50.0 million and we had \$16.5 million available under the senior credit facility.

# Interest Rate Cap Transactions

On November 15, 2004, we entered into two interest rate cap transactions with LaSalle Bank National Association ("LaSalle"), allowing us to continue to take advantage of LIBOR based pricing under our Credit Agreement while hedging our interest rate exposure on a portion of our borrowings under the Credit Agreement ("Rate Cap Transactions"). Under each Rate Cap Transaction, we will receive payments from LaSalle at the end of each quarterly period to the extent that the prevailing three month LIBOR during that period exceeds our cap rate of 2.5%. The first Rate Cap Transaction caps our interest rate on a \$30.0 million principal balance at 2.5% for a total of 18 months. The second Rate Cap Transaction caps our interest rate on a \$15.0 million principal balance at 2.5% for a total of nine months. Each Rate Cap Transaction will begin as of January 12, 2005 and will settle each quarter on a date that is intended to coincide with our quarterly interest payment dates under the credit agreement.

# Stock Repurchase

On March 4, 2005, the Board of Directors authorized us to repurchase shares of our common stock for a value not to exceed \$6 million. We intend to repurchase certain shares in open market transactions from time to time, and our majority shareholder has agreed in each case to sell shares equal to its pro-rata ownership at the same price paid by us in each open market purchase. On March 15, 2005, we repurchased 93,170 shares at \$15.60 per share on the open market. Our majority shareholder sold to us 99,136 shares at \$15.60 per share. The total of the transaction was approximately \$3.0 million.

# Letters of Credit

We are required under certain contracts to provide performance bonds. These bonds are typically renewed on an annual basis. As of December 31, 2004, we provided \$3.8 million in letters of credit to collateralize our performance bond program.

During 2004, we provided letters of credit totaling \$7.5 million to our casualty insurance carrier to collateralize our casualty insurance program.

During the first quarter of 2003, our casualty insurance carrier returned funds previously held in trust, in the amount of \$12.0 million, which was exchanged for a letter of credit in the same amount.

# Debt Restructuring

On January 11, 2002, we restructured our publicly issued debt. We exchanged \$91.1 million of our outstanding 94% notes due 2008 for \$59.3 million of our newly issued 14% senior subordinated second lien notes due 2006 and shares of our newly issued Series D preferred stock. As part of these transactions, we also received \$20.0 million in cash. The cash was used to repay borrowings under our then existing senior credit facility, repurchase shares of existing redeemable Series C preferred stock owned by our parent company and pay expenses incurred in connection with the restructuring transactions.

In conjunction with the exchange, we repaid \$9.5 million of indebtedness under our then existing senior credit facility, paid \$2.7 million in accrued interest relating to the \$91.1 million of the 91/4% notes due 2008 that were tendered, and paid \$9.7 million (including \$1.3 million capitalized as debt issuance

costs related to the senior credit facility) in fees and expenses related to the exchange, which included a \$3.0 million transaction advisory fee to AP Holdings, Inc. In addition, we repurchased \$1.5 million of redeemable preferred stock held by our former parent AP Holdings, Inc. (For additional information, please see Note E to the consolidated financial statements included herein.)

# Capital Leases

We incurred \$5.1 million in additional capital lease obligations for the year ended December 31, 2004, compared to \$1.4 million for the year ended December 31, 2003.

#### Lease Commitments

We have lease commitments of \$22.4 million for fiscal 2005. The leased properties generate sufficient cash flow to meet the base rent payment.

# **Guarantor Payments**

Pursuant to our obligations with respect to the parking garage operations at Bradley International Airport, we have guaranteed any revenue shortfall and are required to make certain payments for the benefit of the State of Connecticut and for holders of special facility revenue bonds. We made deficiency payments (net of repayments) of \$2.0 million in 2004 and \$3.3 million in 2003. Although we expect to recover all amounts owed to us, we expect that we may have to make material additional deficiency payments in the near term.

# Daily Cash Collections

As a result of day-to-day activity at our parking locations, we collect significant amounts of cash. Lease contract revenue is generally deposited into our local bank accounts, with a portion remitted to our clients in the form of rental payments according to the terms of the leases. Under management contracts, some clients require us to deposit the daily receipts into one of our local bank accounts, with the cash in excess of our operating expenses and management fees remitted to the clients at negotiated intervals. Other clients require us to deposit the daily receipts into client accounts and the clients then reimburse us for operating expenses and pay our management fee subsequent to month-end. Some clients require a segregated account for the receipts and disbursements at locations. Our working capital and liquidity may be adversely affected if a significant number of our clients require us to deposit all parking revenues into their respective accounts.

Gross daily collections are collected by us and deposited into banks using one of three methods, which impact our investment in working capital:

- locations with revenues deposited into our bank accounts reduce our investment in working capital,
- locations that have segregated accounts generally require no investment in working capital, and
- accounts where the revenues are deposited into the clients' accounts increase our investment in working capital.

Our average investment in working capital depends on our contract mix. For example, an increase in contracts that require all cash deposited in our bank accounts reduces our investment in working capital and improves our liquidity. During 2004 and 2003, there were no material changes in these types of contracts. In addition, our clients may accelerate monthly distributions to them and have an estimated distribution occur in the current month. During 2004 and 2003, there were no material changes in the timing of current month distributions.

Our liquidity also fluctuates on an intra-month and intra-year basis depending on the contract mix and timing of significant cash payments, such as our scheduled interest payments on our notes. Additionally, our ability to utilize cash deposited into our local accounts is dependent upon the availability and movement of that cash into our corporate account. For all these reasons, we, from time to time, carry a significant cash balance, while also utilizing our senior credit facility.

# Net Cash Provided by Operating Activities

Net cash provided by operating activities totaled \$11.4 million for 2004, compared to \$13.6 million for 2003. Cash provided during 2004 included an increase in accounts payable and accrued expenses of \$3.9 million and an increase in net earnings which were partially offset by increases in notes and accounts receivable of \$6.0 million which includes \$2.0 million in guarantor payments on Bradley Airport.

Net cash provided by operating activities totaled \$13.6 million for 2003, compared to \$3.7 million for 2002. Cash provided during 2003 included \$12.0 million from the return of funds held in a trust by our casualty insurance carrier, which was exchanged for a letter of credit in the same amount, a decrease in accounts receivable of \$3.7 million due to improved collection efforts, a decrease in deposits for insurance programs of \$2.2 million and an increase of \$6.8 million in accrued liabilities primarily related to our casualty insurance program which were offset by interest payments of \$10.4 million on the senior subordinated notes and \$4.5 million of other interest payments and an increase in long-term receivables of \$4.3 million related primarily to guarantor payments on Bradley airport.

# Net Cash Used in Investing Activities

Net cash used in investing activities totaled \$2.0 million in 2004 compared to \$2.5 million in 2003. Cash used in investing for 2004 included capital expenditures of \$1.4 million for capital investments needed to secure and/or extend leased facilities, investment in information system enhancements and infrastructure and \$0.6 million for contingent payments on previously acquired contracts.

Net cash used in investing activities totaled \$2.5 million in 2003 compared to \$2.4 million in 2002. Cash used in investing for 2003 included capital expenditures of \$1.8 million for capital investments needed to secure and/or extend leased facilities, investment in information system enhancements and infrastructure and \$0.7 million for contingent payments on previously acquired contracts.

#### Net Cash Used in Financing Activities

Net cash used in financing activities totaled \$7.8 million in 2004 to cash used of \$9.2 million in 2003. In June 2004, we closed our initial public offering and sale of 4,666,667 shares of common stock, including the underwriters' exercise of an over-allotment option, at a price of \$11.50 per share. A total of \$53.7 million in gross proceeds was raised from this offering. After deducting the underwriting discount of \$3.8 million, and offering expenses of \$3.2 million, net proceeds to us were \$46.7 million. In conjunction with this offering, we entered into a new \$90.0 million senior credit facility and redeemed our 14% Notes in the amount of \$57.7 million. In addition, we paid \$1.6 million of interest premium on the 14% Notes, \$0.8 million of interest previously deferred on the term loan for the old senior credit facility, \$6.6 million to purchase the common stock subject to put/call rights and any remaining existing stock options of the common stock (plus a \$5.0 million note assumed by our parent company), \$1.4 million in debt issuance costs for the new senior credit facility and \$0.3 million for professional fees related to the exchange of debt.

Net cash used in financing activities totaled \$9.2 million in 2003 compared to cash used of \$2.8 million in 2002. The 2003 activity included \$5.9 million in cash used to repurchase 14% senior subordinated second lien notes, \$3.0 million in cash used for debt issuance costs in connection with amendments to our senior credit facility, \$2.4 million in cash used for redemption of preferred stock, \$2.0 million in cash used for payments on capital leases and \$0.7 million for cash used on joint venture borrowings. (See Note F of

the Notes to the Consolidated Financial Statements). In addition, we provided funds from increases in borrowings on our senior credit facility of \$4.5 million and borrowings of \$0.3 million in long-term equipment financing.

# Cash and Cash Equivalents

We had cash and cash equivalents of \$10.4 million, including \$2.5 million in overnight investments, at December 31, 2004, compared to \$8.5 million at December 31, 2003 and \$6.2 million at December 31, 2002.

# Summary Disclosures About Contractual Obligations and Commercial Commitments

The following summarizes certain of our contractual obligations at December 31, 2004 and the effect such obligations are expected to have on our liquidity and cash flow in future periods. The nature of our business is to manage parking facilities. As a result, we do not have significant short-term purchase obligations.

	Payments due by period					
	Total	Less than 1 year	1-3 years (\$ in thousand	4-5 years s)	After 5 years	
Long-term debt(1)	\$102,251	\$ 747	\$100,037	\$ 236	\$ 1,231	
Operating leases(2)	108,592	22,408	49,666	17,921	18,597	
Capital leases(3)	6,859	2,739	3,897	223		
Other long-term liabilities(4)	37,118	9,358	19,658	2,933	5,169	
Letters of credit(5)	23,541	23,541	_			
Total	\$278,361	\$ 58,793	\$173,258	\$21,313	\$24,997	

- (1) Represents principal amounts, but not interest. See Note F to our consolidated financial statements.
- (2) As described in Note I to our consolidated financial statements.
- (3) Represents minimum future payments. See Note L to our consolidated financial statements.
- (4) Represents deferred compensation, customer deposits, insurance claims and deferred interest on the term loan, interest on fixed rate debt and future rent obligations for an abandoned location.
- (5) Represents amount of currently issued letters of credit at their maturities.

In addition we had contingent earnout payments of \$644, \$709, \$612 for the years ended 2004, 2003 and 2002, respectively and we made deficiency payments related to Bradley of \$2,002, 3,272 and 1,199 for the years ended 2004, 2003 and 2002, respectively. No amounts have been included on the above schedule related to those payments for future periods as the amounts, if any, are not presently determinable.

## **Critical Accounting Policies**

"Management's Discussion and Analysis of Financial Condition and Results of Operations" discusses our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. Accounting estimates are an integral part of the preparation of the financial statements and the financial reporting process and are based upon current judgments. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period.

Certain accounting estimates are particularly sensitive because of their complexity and the possibility that future events affecting them may differ materially from our current judgments and estimates.

This listing of critical accounting policies is not intended to be a comprehensive list of all of our accounting policies. In many cases, the accounting treatment of a particular transaction is specifically dictated by accounting principles generally accepted in the United States of America, with no need for management's judgment regarding accounting policy. We believe that of our significant accounting policies, the following may involve a higher degree of judgment and complexity:

### Impairment of Long-Lived Assets and Goodwill

As of December 31, 2004, our net long-lived assets were comprised primarily of \$14.6 million of property, equipment and leasehold improvements and \$1.9 million of contract and lease rights. In accounting for our long-lived assets, other than goodwill, we apply the provisions of Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of." Beginning January 1, 2002, we account for goodwill and other intangible assets under the provisions of SFAS No. 142, "Goodwill and Other Intangible Assets." As of December 31, 2004, we had \$118.3 million of goodwill.

The determination and measurement of an impairment loss under these accounting standards require the significant use of judgment and estimates. The determination of fair value of these assets utilizes cash flow projections that assume certain future revenue and cost levels, assumed discount rates based upon current market conditions and other valuation factors, all of which involve the use of significant judgment and estimation. For the years ended December 31, 2004, and December 31, 2003, we were not required to record any impairment charges related to long-lived assets or to goodwill. Future events may indicate differences from our judgments and estimates which could, in turn, result in impairment charges in the future. Future events that may result in impairment charges include increases in interest rates, which would impact discount rates, unfavorable economic conditions or other factors which could decrease revenues and profitability of existing locations and changes in the cost structure of existing facilities. Factors that could potentially have an unfavorable economic effect on our judgments and estimates include, among others: changes imposed by governmental and regulatory agencies, such as property condemnations and assessment of parking-related taxes; construction or other events that could change traffic patterns; and terrorism or other catastrophic events.

### Insurance Reserves

We purchase comprehensive casualty insurance (including, without limitation, general liability, garage-keepers legal liability, worker's compensation and umbrella/excess liability insurance) covering certain claims that occur at parking facilities we lease or manage. Under our various liability and workers' compensation insurance policies, we are obligated to reimburse the insurance carrier for the first \$250,000 of any loss. As a result, we are, in effect, self-insured for all claims up to the deductible levels. In 2004, we also were self-insured for up to \$125,000 per year per covered individual in eligible medical expenses incurred by certain employees and family members who receive medical coverage through us (in 2005 we are fully-insured for all covered medical expenses). We apply the provisions of SFAS No. 5, "Accounting for Contingencies", in determining the timing and amount of expense recognition associated with claims against us. The expense recognition is based upon our determination of an unfavorable outcome of a claim being deemed as probable and reasonably estimated, as defined in SFAS No. 5. This determination requires the use of judgment in both the estimation of probability and the amount to be recognized as an expense. We utilize historical claims experience along with regular input from third party insurance advisors and actuaries in determining the required level of insurance reserves. Future information regarding historical loss experience may require changes to the level of insurance reserves and could result in increased expense recognition in the future.

### Allowance for Doubtful Accounts

We report accounts receivable, net of an allowance for doubtful accounts, to represent our estimate of the amount that ultimately will be realized in cash. Management reviews the adequacy of its allowance for doubtful accounts on an ongoing basis, using historical collection trends, aging of receivables, and a review of specific accounts, and makes adjustments in the allowance as necessary. Changes in economic conditions or other circumstances could have an impact on the collection of existing receivable balances or future allowance considerations.

### Income Taxes

We use the asset and liability method of SFAS No. 109, Accounting for Income Taxes, to account for income taxes. Under this method, deferred income tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. We have certain net operating loss carry forwards which expire between 2012 and 2024. Our ability to fully utilize these net operating losses to offset taxable income is limited due to the change in ownership resulting from the initial public offering (Internal Revenue Code Section 382). A valuation allowance was established for all net operating loss carry forwards and deferred tax assets as their recoverability is deemed to be uncertain.

### Litigation

We are subject to litigation in the normal course of our business. We apply the provisions of SFAS No. 5, "Accounting for Contingencies," in determining the timing and amount of expense recognition associated with legal claims against us. Management uses guidance from internal and external legal counsel on the potential outcome of litigation in determining the need to record liabilities for potential losses and the disclosure of pending legal claims. See Note L of the notes to consolidated financial statements included herein.

### **Risk Factors**

## Our indebtedness could adversely affect our financial health and prevent us from fulfilling our obligations.

On December 31, 2004, we had total indebtedness of approximately \$109.8 million, including carrying value in excess of principal of \$0.6 million.

Our indebtedness could have important consequences. For example, it could:

- increase our vulnerability to general adverse economic and industry conditions;
- require us to dedicate a substantial portion of our cash flow from operations to payments on our indebtedness, thereby reducing the availability of our cash flow to fund working capital, capital expenditures, growth initiatives, acquisitions and other general corporate purposes;
- limit our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;
- limit our ability to engage in activities that may be in our long-term best interests;
- limit our ability to use capital as a means of retaining existing clients and attracting new clients;
- be required to be repaid if we experience a change of control;

- make it more difficult for us to satisfy our obligations with respect to our debt;
- place us at a competitive disadvantage compared to our competitors that have less debt and greater financial resources; and
- limit our ability to borrow additional funds.

We cannot assure you that cash flow from operations, combined with additional borrowings under the senior credit facility and any future credit facility will be available in an amount sufficient to enable us to repay our indebtedness, or to fund other liquidity needs. We and our subsidiaries may be able to incur substantial additional indebtedness in the future, which could cause the related risks to intensify. We will need to refinance all or a portion of our indebtedness including our senior credit facility and the 9¼% notes, on or before their respective maturities. We cannot assure you that we will be able to refinance any of our indebtedness including our senior credit facility and the 9¼% notes, on commercially reasonable terms or at all. If we are unable to refinance our debt, we may default under the terms of our indebtedness, which could lead to an acceleration of the debt. We do not expect that we could repay all of our outstanding indebtedness if the repayment of such indebtedness were accelerated.

## Our working capital and liquidity may be affected if a significant number of our clients require us to deposit all parking revenues into their respective accounts.

We frequently contract with clients to hold parking revenues in our account and remit the revenues, minus the operating expenses and our fee, to our clients at the end of the month. Some clients, however, require us to deposit parking revenues in their accounts on a daily basis. This type of arrangement requires us to pay costs as they are incurred and receive reimbursement and the management fee after the end of the month. There can be no assurance that a significant number of clients will not switch to the practice of requiring us to deposit all parking revenues into their respective accounts, which would have a material adverse effect on our liquidity and financial condition.

### Our business would suffer if the use of parking facilities we operate decreased.

We derive a substantial portion of our revenues from the operation and management of parking facilities. Our business would suffer if the use of parking facilities in urban areas or at or near airports decreased. Further, our success depends on our ability to adapt and improve our products in response to evolving client needs and industry trends. If demand for parking is low due to decreased car and airplane travel resulting from increased gasoline prices, inclement weather, increased regulation, general economic slowdown or other factors, our business, financial condition, results of operations and our ability to achieve sufficient cash flow to service our indebtedness, may be materially adversely affected.

### The operation of our business is dependent upon key personnel.

Our success is, and will continue to be, substantially dependent upon the continued services of our executive management team. The loss of the services of one or more of the members of our executive management team could have a material adverse effect on our financial condition and results of operations. Although we have entered into employment agreements with, and historically have been successful in retaining the services of, our executive management, there can be no assurance that we will be able to retain them in the future. In addition, our continued growth depends upon our ability to attract and retain skilled operating managers and employees.

### We have significant financial obligations under our lease at Bradley International Airport.

We are the lessee under a 25-year lease with the State of Connecticut that expires on April 6, 2025, under which we lease the surface parking and 3,500 garage parking spaces at Bradley International Airport

located in the Hartford, Connecticut metropolitan area. The parking garage was financed on April 6, 2000 through the issuance of \$47.7 million of State of Connecticut special facility revenue bonds. The Bradley lease provides that we deposit with a trustee for the bondholders all gross revenues collected from operations of the surface and garage parking, and from these gross revenues, the trustee pays debt service on the special facility revenue bonds, operating and capital maintenance expenses of the surface and garage parking facilities and specific annual guaranteed minimum payments to the State. Principal and interest on the Bradley special facility revenue bonds increases from approximately \$3.6 million in lease year 2002 to approximately \$4.5 million in lease year 2025. Our annual guaranteed minimum payments to the State increase from approximately \$8.3 million in lease year 2002 to approximately \$13.2 million in lease year 2024.

To the extent that monthly gross receipts are not sufficient for the trustee to make the required payments we are obligated, pursuant to our guaranty agreement, to deliver the deficiency amount to the trustee within three business days of notice. We are responsible for these deficiency payments regardless of the amount of utilization for the Bradley parking facilities. We made payments of \$2.0 million in 2004, net of repayments of \$0.1 million and \$3.3 million in 2003, to cover these deficiency payments. Although the State of Connecticut has an obligation to raise parking rates to offset a decline in usage, there is no guarantee that the State of Connecticut will raise rates enough to offset a decline in usage or that any change in rates will result in revenues sufficient to cover the trustee's payments without resort to our guaranty. As of December 31, 2004, the net receivable for this contract, which comprises deficiency payments of \$6.5 million, is included in long-term receivables. Although we expect to recover all amounts owed to us, we expect we may have to make material additional deficiency payments in the near term.

### Our business would be harmed if fewer clients obtain insurance coverage through us.

Many of our clients have historically chosen to obtain liability insurance coverage for the locations we manage by being named as additional insureds under our master insurance policies. Clients do, however, have the option of purchasing such insurance independently, as long as we are named as an additional insured pursuant to an additional insured endorsement. We purchase insurance policies at prices that we believe represent a discount to the prices that would typically be charged to parking facility owners on a stand-alone basis. Pursuant to our management contracts, we allocate a portion of our risk management costs, at rates we believe are competitive, to those clients who choose to obtain their insurance coverage by being named as additional insureds under our insurance policies. A material reduction in the number of clients who chose to obtain their insurance coverage from us in that manner could have a material adverse effect on our operating income.

## Additional funds would need to be reserved for future insurance losses if such losses are worse than expected.

We provide liability and worker's compensation insurance coverage consistent with our obligations to our clients under our various management contracts and leases. We are obligated to reimburse our insurance carrier for each loss incurred in the current policy year up to the amount of a deductible specified in our insurance policies. The deductible for our various liability and workers' compensation policies is \$250,000. Our financial statements reflect our funding of all such obligations based upon guidance and evaluation we have received from third party insurance professionals. There can be no assurance, however, that the ultimate amount of our obligations will not exceed the amount presently funded or accrued, in which case we would need to set aside additional funds to reserve for any such excess. Our obligations could increase if we receive a greater number of insurance claims or the cost of claims generally increases. A material increase in insurance costs due to a change in the number of claims, claims costs or premiums paid by us could have a material adverse effect on our operating income.

### We could face considerable business and financial risk in implementing our growth strategy.

We face substantial risks in growing our business, either organically or through acquisitions. Risks include:

- Difficulties in the integration of new operations, technologies, products and personnel;
- Competitive pressures;
- Inability to maintain our standards, controls and procedures;
- Risks of entering new geographic or service markets in which we have no or limited prior experience;
- Potential loss of employees;
- Limited availability of capital for working capital, capital expenditures, acquisitions and investment in information technology systems upgrades;
- Diversion of management's attention; and
- Expenses of any undisclosed or potential liabilities of any acquired company.

Our growth will be directly affected by the results of operations of added parking facilities, which will depend, in turn, upon the competitive environment for acquisitions and new contracts and our ability to obtain suitable financing, contract terms and government licenses and approvals.

### Our ability to expand our business will be dependent upon the availability of adequate capital.

The rate of our expansion will depend in part upon the availability of adequate capital, which in turn will depend in large part upon cash flow generated by our business and the availability of equity and debt capital. We cannot assure you that we will be able to obtain equity or debt capital on acceptable terms or at all. Our senior credit facility, and the indentures governing our 9½% notes contain provisions that restrict our ability to incur additional indebtedness and make to substantial asset sales that might otherwise be used to finance our expansion. Our failure to comply with those covenants could result in an event of default which, if not cured or waived, could result in the acceleration of all of our indebtedness. As a result, we cannot assure you that we will be able to finance our current growth strategy.

## The failure to successfully integrate possible future acquisitions or new contracts could have a negative impact on our business.

We plan to pursue acquisitions on a selective basis in the future. Successful integration and management of additional facilities will depend on a number of factors, many of which are beyond our control. There can be no assurance that suitable acquisitions or new contract candidates will be identified, that such acquisitions or new contracts will be consummated or that the acquired operations or new contracts can be integrated successfully. Any acquisition contemplated or completed by us may result in adverse short-term effects on our reported operating results, divert management's attention, introduce difficulties in retaining, hiring and training key personnel, and introduce risks associated with unanticipated problems or legal liabilities, cause the incurrence of additional debt, cause the issuance of additional equity, contingent liabilities and amortization of expenses related to intangible assets, some or all of which could reduce our profitability and harm our business.

### Our management contracts and leases expose us to certain risks.

As of December 31, 2004, we operated approximately 85% of our parking facilities pursuant to management contracts. Under these contracts, we typically receive a base monthly fee for managing the

facility as well as amounts attributable to ancillary services, and we may also receive an incentive fee based on the achievement of facility performance objectives. However, some management contracts, which are referred to as "reverse" management contracts, usually provide for larger management fees and require the facility manager to pay certain of these parking facility costs, which exposes us to greater risk. Many of these contracts are for a one-year term and may be canceled by the client for various reasons, including development of the real estate for other uses. Many of these contracts are cancelable on as little as 30 days' notice without cause. Our ability to continue operating in these facilities is based on the client's satisfaction with our performance.

As of December 31, 2004, we operated approximately 15% of our parking facilities pursuant to leases. Although there is generally more potential for income from leased facilities than from management contracts, they also generally carry more risk. Under some of these lease contracts, we are obligated to pay to the owner of the facility a fixed base rent, often regardless of the actual utilization of the facility. Some of these leases can be for periods exceeding ten years. Maintenance and operating expenses for leased facilities are borne by us and are not passed through to the owner, unlike management contracts. A decline in facility utilization could result in lease payments exceeding the revenues received for operating the parking facility. Many of these leases may be canceled by the client for various reasons, including development of the real estate for other uses. Some are cancelable on as little as 30 days' notice without cause.

The loss or renewal on less favorable terms of a substantial number of management contracts or leases could have a material adverse effect on our business, financial condition and results of operations. In addition, because certain management contracts and leases are with state, local and quasi-governmental entities, changes to certain governmental entities' approaches to contracting regarding parking facilities could affect such contracts. A material reduction in the operating income associated with ancillary services we provide under management contracts and leases, including increases in costs or claims associated with, or a reduction in the number of clients purchasing, insurance we provide, could have a material adverse effect on our business, financial condition and results of operations. To the extent that management contracts and leases are cancelable without cause, most of these contracts would also be cancelable in the event of bankruptcy, despite the automatic stay provisions under bankruptcy law.

### Our business may be harmed as a result of terrorist attacks.

Any terrorist attacks, particularly in the United States or Canada, may negatively impact our business and results of operations. Attacks have resulted in, and may continue to result in, increased government regulation of airlines and airport facilities, including imposition of minimum distances between parking facilities and terminals, resulting in the elimination of currently managed parking facilities, and increased security checks of employees and passengers at airport facilities. These types of regulations could impose costs that we may not be able to pass on to clients and reduce revenues. To the extent that these attacks deter people either from flying or congregating in public areas, demand for parking at airports and at urban centers may decline. This decline may result in fewer owners of these facilities hiring us to manage their parking facilities and lower incentive payments under those contracts where we receive an incentive fee based on facility utilization or other factors. If these attacks cause or exacerbate a slowdown in the general economy, a similar effect may occur. An overall economic slowdown could reduce traffic at parking facilities we operate. Additional terrorist attacks, an escalation of hostilities abroad or war could have a material adverse impact on our business, financial condition and results of operations.

### We operate in a very competitive business environment.

Competition in the field of parking facility management is intense. The market is fragmented and is served by a variety of entities ranging from single lot operators to large regional and national multi-facility operators, as well as municipal and other governmental entities that choose not to outsource their parking

operations. Competitors with greater resources may be able to adapt more quickly to changes in customer requirements, or devote greater resources to the promotion and sale of their products. Competitors with greater financial resources may also be able to win contracts that require larger investments in working capital or capital expenditures on the parking facility. Many of our competitors also have long-standing relationships with our clients. Providers of parking facility management services have traditionally competed on the basis of cost and service. As we have worked to establish ourselves as one of the principal members of the industry, we compete predominately on the basis of high levels of service and strong relationships. We may not be able to, or may choose not to, compete with certain competitors on the basis of price. As a result, a greater proportion of our clients may switch to other service providers or self-manage during an economic downturn.

### Increased government regulation of airports and reduced air travel may affect our performance.

We derive a significant percentage of our gross profit from parking facilities and parking related services in and around airports. For the year ended December 31, 2004, approximately 20.2% of gross profit was derived from those operations. The Federal Aviation Administration generally prohibits parking within 300 feet of airport terminals during periods of heightened security. While the prohibition is not currently in effect, there can be no assurance that this governmental prohibition will not again be reinstated. The existing regulations governing parking within 300 feet of airport terminals or future regulations may prevent us from using certain parking spaces. Reductions in the number of parking spaces and air travelers may reduce our revenues and cash flow for both our leased facilities and those facilities we operate under management contracts.

### The sureties for our performance bond program may require additional collateral to issue or renew performance bonds in support of certain contracts.

Under substantially all of our contracts with municipalities, government entities and airports, we are required to provide a performance bond to support our obligations under the contract. The sureties for our performance bond program require us to collateralize our performance bonds with letters of credit. Our need to collateralize surety bonds reduces the availability of funds under our senior credit facility and limits funds available for debt service, investments in our growth strategies, working capital and capital expenditure requirements. If we are unable to provide sufficient collateral in the future, our sureties may not issue performance bonds to support our obligations under certain contracts. As of December 31, 2004, we had approximately \$3.8 million of letters of credit outstanding as collateral with respect to our surety's issuance of performance bonds.

As is customary in the industry, a surety provider can refuse to provide a bond principal with new or renewal surety bonds. If any existing or future surety provider refuses to provide us with surety bonds, there can be no assurance that we would be able to find alternate providers on acceptable terms, or at all. Our inability to provide surety bonds could also result in the loss of existing contracts. Failure to find a provider of surety bonds, and our resulting inability to bid for new contracts or renew existing contracts, could have a material adverse effect on our business and financial condition.

### We believe that our client base is becoming more concentrated.

Due to the fact that national property owners, managers and developers and other property management companies tend to own or manage multiple properties, our ability to provide parking services for a large number of properties becomes dependent on our relationships with these entities. As this happens, such clients become more significant to our business. The loss of one of these clients or the sale of properties they own to clients of our competitors could have a material adverse effect on our business and financial condition. Additionally, large clients with extensive portfolios have greater negotiating power when negotiating contracts, which could adversely affect our profit margins.

### We must comply with regulations that may impose significant costs on us.

Under various federal, state and local environmental laws, ordinances and regulations, a current or previous owner or operator of real property may be liable for the costs of removal or remediation of hazardous or toxic substances on, under or in such property. These laws typically impose liability without regard to whether the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances. In connection with the operation of parking facilities, we may be potentially liable for such costs. Although we are currently not aware of any material environmental claims pending or threatened by any party against us or any of our operated parking facilities, no assurances can be given that a material environmental claim will not be asserted against us or against the parking facilities we operate. The cost of defending against claims of liability, or of remediating a contaminated property, could have a material adverse effect on our business, financial condition and results of operations.

Various other governmental regulations affect our operation of parking facilities, both directly and indirectly, including air quality laws, licensing laws and the Americans with Disabilities Act of 1990, or ADA. Under the ADA, all public accommodations, including parking facilities, are required to meet certain federal requirements related to access and use by disabled persons. A determination that we or the facility owner is not in compliance with the ADA could result in the imposition of fines or damage awards against us. In addition, several state and local laws have been passed in recent years that encourage car pooling and the use of mass transit. For example, a Los Angeles, California law prohibits employers from reimbursing employee parking expenses. Laws and regulations that reduce the number of cars and vehicles being driven could adversely impact our business.

We collect and remit sales/parking taxes and file tax returns for and on behalf of ourselves and our clients. We are affected by laws and regulations that may impose a direct assessment on us for failure to remit sales/parking taxes and filing of tax returns for ourselves and on behalf of our clients.

### Prior transactions may limit our ability to utilize our remaining net operating losses and may accelerate future payment of taxes.

We have substantial net operating losses, or NOLs, for U.S. federal and state income tax purposes. As a result of the initial public offering completed in June 2004 an ownership charge occurred under Internal Revenue Code Section 382 which limits our ability to use pre-change NOLs to reduce future taxable income.

### We may be unable to renew our insurance coverage.

Our liability and worker's compensation insurance coverage expires on an annual basis. Failure to renew the existing coverage or to procure new coverage would have a material adverse effect on our business, financial condition and results of operations by preventing us from accepting new contracts and by placing us in default under a majority of our existing contracts. There can be no assurance that our insurance carriers will in fact be willing to renew our coverage at any rate at the expiration date.

During the past several years we have solicited insurance quotes from alternate insurance carriers, but there can be no assurance, that any alternate insurance carriers will offer to provide similar coverage to us or, if they will, that their quoted premiums will not exceed those received from our current carrier. A material increase in the cost of insurance premiums could adversely affect our financial condition and results of operations.

### Many of our employees are covered by collective bargaining agreements.

Approximately 25% of our employees are represented by labor unions. Approximately 23% of our collective bargaining contracts, representing 8% of our employees, are up for renewal in 2005. There can

be no assurance that we will be able to renew existing labor union contracts on acceptable terms. Employees could exercise their rights under the labor union contract, which could include a strike or walkout. In such cases, there are no assurances that we would be able to staff sufficient employees for our short-term needs. Any such labor strike or our inability to negotiate a satisfactory contract upon expiration of the current agreements could have a negative effect on our business and financial results.

We make contributions to multiemployer benefit plans on behalf of certain employees covered by collective bargaining agreements and could be responsible for paying unfunded liabilities incurred by such benefit plans, which amount could be material.

### Economic and demographic trends could materially adversely affect our business.

Our business operations are located in North America and tend to be concentrated in large urban areas. To the extent that economic or demographic factors result in: the movement of white-collar jobs from urban centers to suburbs or even out of North America; increased office vacancies in urban areas or movement toward home office alternatives; or lower consumer spending or employment levels, our business could be materially adversely affected.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK Interest Rates

Our primary market risk exposure consists of risk related to changes in interest rates. We use a variable rate senior credit facility to finance our operations. This facility exposes us to variability in interest payments due to changes in interest rates. If interest rates increase, interest expense increases and conversely, if interest rates decrease, interest expense also decreases. We believe that it is prudent to limit the exposure of an increase in interest rates.

To meet this objective, we entered into two interest rate cap transactions with LaSalle Bank National Association ("LaSalle"), allowing us to continue to take advantage of LIBOR based pricing under our Credit Agreement while hedging our interest rate exposure on a portion of our borrowings under the Credit Agreement ("Rate Cap Transactions"). Under each Rate Cap Transaction, we will receive payments from LaSalle at the end of each quarterly period to the extent that the prevailing three month LIBOR during that period exceeds our cap rate of 2.5%. The first Rate Cap Transaction caps our interest rate on a \$30.0 million principal balance at 2.5% for a total of 18 months. The second Rate Cap Transaction caps our interest rate on a \$15.0 million principal balance at 2.5% for a total of nine months. Each Rate Cap Transaction will begin as of January 12, 2005 and will settle each quarter on a date that coincides with our quarterly interest payment dates under the credit agreement. The underlying terms of the interest rate cap, including the notional amounts, the duration and reset dates are identical to the associated debt instruments and therefore hedging results in no ineffectiveness. Historically, we have not used derivative financial instruments for speculative or trading purposes.

Our \$90.0 million senior credit facility provides for a \$90.0 million variable rate revolving facility. Interest expense on such borrowing is sensitive to changes in the market rate of interest. If we were to borrow the entire \$90.0 million available under the facility, a 1% increase in the average market rate would result in an increase in our annual interest expense of \$0.9 million.

This amount is determined by considering the impact of the hypothetical interest rates on our borrowing cost, but does not consider the effects of the reduced level of overall economic activity that could exist in such an environment. Due to the uncertainty of the specific changes and their possible effects, the foregoing sensitivity analysis assumes no changes in our financial structure.

### Foreign Currency Risk

Our exposure to foreign exchange risk is minimal. All foreign investments are denominated in U.S. dollars, with the exception of Canada. We had approximately \$2.3 million and \$0.3 million of Canadian dollar denominated cash and debt instruments, respectively, at December 31, 2004. We do not hold any hedging instruments related to foreign currency transactions. We monitor foreign currency positions and may enter into certain hedging instruments in the future should we determine that exposure to foreign exchange risk has increased.

### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The financial statements required by this Item are attached to and are hereby incorporated into this Report.

### ITEM 9A. CONTROLS AND PROCEDURES

### **Evaluation of Disclosure Controls and Procedures**

Within the 90-day period prior to the filing date of this report, our chief executive officer and chief financial officer carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-14 of the Securities Exchange Act of 1934 (the "Exchange Act"). Based upon their evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were adequate and effective and designed to ensure that material information relating to us (including our consolidated subsidiaries) required to be disclosed by us in the reports we file under the Exchange Act is recorded, processed, summarized and reported within the required time periods.

### **Changes in Internal Controls**

There were no significant changes in our internal controls or any other factors that could significantly affect these controls subsequent to the date of the evaluation referred to above.

### ITEM 9B. OTHER INFORMATION

None.

### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Information required by this item with respect to our directors and compliance by our directors, executive officers and certain beneficial owners of our common stock with Section 16(a) of the Exchange Act is incorporated by reference to all information under the captions entitled "Board and Corporate Governance Matters" and "Section 16(a) Beneficial Ownership Reporting Compliance" from our Proxy Statement.

### Executive Officers of the Registrant

The following chart names our executive officers of the Company, each of whom is elected by and serves at the pleasure of the Board of Directors. The business experience shown for each officer has been his principal occupation for at least the past five years.

Name	Business Experience	Current Position Held Since	Age
John V. Holten	Mr. Holten has served as a director and our chairman of the board of directors since March 1998. Mr. Holten is the sole manager of Steamboat Industries LLC and the sole managing director of Steamboat Industries N.V. Steamboat Industries LLC, along with Steamboat Industries N.V. (Steamboat Industries LLC owns 100% of the common stock of Steamboat Industries N.V.), has been our majority stockholder since May 2004. Steamboat Industries LLC was established in, and Steamboat Industries LLC acquired 100% of the common stock of Steamboat Industries N.V. in, May 2004. Mr. Holten has also served as a director and chairman of the board of directors of AP Holdings, Inc., our parent company until May 2004, since April 1989. Mr. Holten is the chairman and chief executive officer of Steamboat Holdings, Inc., the parent company of AP Holdings, Inc. Mr. Holten has also served as the chairman and chief executive officer of Holberg Industries, Inc. since 1989. Holberg Industries, Inc. was our indirect parent until March 2001. Mr. Holten received his M.B.A. degree from Harvard University in 1982 and graduated from the Norwegian School of Economics and Business Administration in 1980.	1998	47
James A, Wilhelm	Mr. Wilhelm has served as our president since September 2000 and as our chief executive officer and a director since October 2001. Mr. Wilhelm served as executive vice president—operations from March 1998 to September 1999 and he served as senior executive vice president and chief operations officer from September 1999 to August 2000. Mr. Wilhelm joined the predecessors of Standard Parking Corporation in 1985, serving as executive vice president beginning in January 1998. Prior to March 1998, Mr. Wilhelm was responsible for managing the Midwest and Western Regions, which included parking facilities in Chicago and sixteen other cities throughout the United States and Canada. Mr. Wilhelm received his B.A.	2000	51

degree from Northeastern Illinois University in 1976.

Name	Business Experience	Current Position Held Since	Δαο
G. Marc Baumann	Mr. Baumann has served as our executive vice president, chief financial officer and treasurer since October 2000.  Mr. Baumann has also served as treasurer of AP Holdings, Inc. from October 2000 to April 2004. Prior to his appointment as our chief financial officer, Mr. Baumann was chief financial officer for Warburtons Ltd. in Bolton, England from January 1993 to October 2000. Mr. Baumann is a certified public accountant and a member of both the American Institute of Certified Public Accountants and the Illinois CPA Society. He received his B.S. degree in 1977 from Northwestern University and his M.B.A. degree from the Kellogg School of Management at Northwestern University in 1979.	2000	49
Thomas L. Hagerman	Mr. Hagerman has served as our executive vice president—operations since July 2004 and as a senior vice president from March 1998 through June 2004. He received his B.A. degree in marketing from the Ohio State University in 1984, and a B.A. degree in business administration and finance from Almeda University in 2004.	2004	44
John Ricchiuto	Mr. Ricchiuto has served as our executive vice president-operations since December 2002. Mr. Ricchiuto joined APCOA, Inc. in 1980 as a management trainee. He served as vice president—Airport Properties Central from 1993 until 1994 and as senior vice president—Airport Properties Central and Eastern United States from 1994 until 2002. Mr. Ricchiuto received his B.S. degree from Bowling Green University in 1979.	2002	48
Robert N. Sacks	Mr. Sacks has served as our executive vice president—general counsel and secretary since the consummation of the combination in March 1998. Mr. Sacks joined APCOA, Inc. in 1988, and served as general counsel and secretary since 1988, as vice president, secretary, and general counsel from 1989, and as senior vice president, secretary and general counsel from 1997 to March 1998. Mr. Sacks has also served as secretary of AP Holdings, Inc. from 1989 to April 2004. Mr. Sacks received his B.A. degree, cum laude, from Northwestern University in 1976 and, in 1979, received his J.D. degree from Suffolk University where he was a member of the Suffolk University Law Review.	1998	52

Name	Business Experience	Position Held Since	Age
Edward E. Simmons	Mr. Simmons has served as our senior vice president—operations since May 1998. Mr. Simmons has also served as executive vice president—operations since August 1999. Previously, he was president, chief executive officer and cofounder of Executive Parking, Inc. Prior to joining Executive Parking, Inc., Mr. Simmons was vice president/general manager for Red Carpet Parking Service and a consultant on facility layout and design and general manager of J & J Parking. Mr. Simmons is a current board member of the National Parking Association and the International Parking Institute. Mr. Simmons is a past executive board member and past president of the Parking Association of California.	1998	55
Steven A. Warshauer	Mr. Warshauer has served as our executive vice president—operations since the consummation of the combination in March 1998. Mr. Warshauer joined the Standard Companies in 1982, initially serving as vice president, then becoming senior vice president. Mr. Warshauer received his B.S. Degree from the University of Northern Colorado in 1976 with a major in Accounting.	1998	50
Michael K. Wolf	Mr. Wolf has served as our executive vice president—chief administrative officer and associate general counsel since the combination in March 1998. Mr. Wolf served as senior vice president and general counsel of the Standard Companies from 1990 to January 1998. Mr. Wolf was subsequently appointed executive vice president of the Standard Companies. Mr. Wolf received his B.A. degree in 1971 from the University of Pennsylvania and in 1974 received his J.D. degree from Washington University, where he served as an editor of the Washington University Law Quarterly and was elected to the Order of the Coif.	1998	55

Current

We have adopted a Code of Ethics for Certain Executives (the "finance code of ethics"), a code of ethics that applies to our chief executive officer, chief financial officer, corporate controller and other finance organization employees. The finance code of ethics is publicly available on our website at www.standardparking.com. If we make any substantive amendments to the finance code of ethics or grant any waiver, including any implicit waiver from our chief executive officer, chief financial officer or corporate controller, we will disclose the nature of such amendment or waiver on that website or a report on Form 8-K.

### ITEM 11. EXECUTIVE COMPENSATION

The information required by this item is incorporated by reference to all information under the caption entitled "Report of the Compensation Committee," "Summary Compensation Table," "Stock Options," and "Compensation of Outside Directors," included in our Proxy Statement.

### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by this item is incorporated by reference to all information under the caption entitled "Beneficial Ownership of Directors and Executive Officers" and "Beneficial Ownership of More Than Five Percent of Any Class of Voting Securities" included in our Proxy Statement.

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this item is incorporated by reference to all information under the caption "Certain Transactions" included in our Proxy Statement.

### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this item is incorporated by reference to all information under the caption "Appointment of Independent Auditors" and "Independent Auditors' Fees and Other Matters" included in our Proxy Statement.

### **PART IV**

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) Financial Statements and Schedules

### 1. Financial Statements

Report of Independent Registered Public Accounting Firm	
For the years ended December 31, 2004, 2003 and 2002: Consolidated Statements of Operations	54
Notes to Consolidated Financial Statements	57
Financial statement schedule	
Schedule II—Valuation and Qualifying Accounts	83

All other schedules are omitted since the required information is not present or is not present in amounts sufficient to require submission of the schedule, or because the information required is included in the consolidated financial statements or the notes thereto.

### (b) 3. Exhibit Listing

2.

Exhibit Number	Description
3.1	Second Amended and Restated Certificate of Incorporation of the Company filed on June 2,
	2004 (incorporated by reference to exhibit 3.1 of the Company's Form 8-K filed on June 16,
	2004).
3.2	Amended and Restated By-Laws of the Company effective as of June 2, 2004 (incorporated
	by reference to exhibits 3.2 of the Company's Form 8-K filed on June 16, 2004).
4.1	Specimen common stock certificate (incorporated by reference to exhibit 4.1 of Amendment
	No. 2 to the Company's Registration Statement on Form S-1, File No. 333-112652, filed on
	May 18, 2004).

Exhibit Number	Description
4.2	Indenture governing the Company's 94% Senior Subordinated Notes due 2008, dated as of March 30, 1998, by and among the Company, the Subsidiary Guarantors and State Street Bank and Trust Company (incorporated by reference to exhibit 4.1 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
4.2.1	Supplemental Indenture governing the Company's 9½% Senior Subordinated Notes due 2008, dated as of July 1, 2002, by and among the Company, Standard Parking Corporation IL, Tower Parking, Inc., Virginia Parking Service, Inc. and State Street Bank and Trust Company (incorporated by reference to exhibit 4.1 of the Company's Quarterly Report on Form 10-Q filed for September 30, 2002).
4.2.2	Supplemental Indenture governing the Company's 9¼% Senior Subordinated Notes due 2008, dated as of January 11, 2002, by and among the Company, the Subsidiary Guarantors and State Street Bank and Trust Company (incorporated by reference to exhibit 4.2 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
4.2.3	Supplemental Indenture, dated as of September 21, 1998, among Virginia Parking Service, Inc., the Company, and State Street Bank and Trust Company (incorporated by reference to exhibit 4.5 of the Company's Annual Report on Form 10-K filed for December 31, 1998).
4.2.4	Supplemental Indenture, dated as of July 6, 1998, among S&S Parking, Inc., Century Parking, Inc., Sentry Parking Corporation, the Company, and State Street Bank and Trust Company (incorporated by reference to exhibit 4.6 of the Company's Annual Report on Form 10-K filed for December 31, 1998).
10.1	Credit Agreement, dated June 2, 2004 among the Company, various Financial Institutions, LaSalle Bank National Association with Wells Fargo Bank, N.A. (incorporated by reference to exhibit 10.1 of the Company's Form 8-K filed on June 16, 2004).
10.1.1	First Amendment to Credit Agreement dated July 7, 2004 among the Company, various Financial Institutions, La Salle Bank National Association and Wells Fargo Bank, N.A. (incorporated by reference to exhibit 10.1 of the Company's Quarterly Report on Form 10-Q filed for June 30, 2004).
10.2	Amended Rate Cap Transaction Agreement dated as of November 15, 2004 by and among LaSalle and the Company (incorporated by reference to exhibit 10.1 of the Company's Form 8-K filed on November 17, 2004).
10.3	Amended Rate Cap Transaction Agreement dated as of November 15, 2004 by and among LaSalle and the Company (incorporated by reference to exhibit 10.1 of the Company's Form 8-K filed on November 17, 2004).
10.4	Employment Agreement, dated as of March 30, 1998 between the Company and Myron C. Warshauer (incorporated by reference to exhibit 10.6 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
10.4.1*	First Amendment to Employment Agreement, dated July 7, 2003 between the Company and Myron C. Warshauer
10.4.2*	Amendment to Employment Agreement, dated as of May 10, 2004 between the Company and Myron C. Warshauer.
10.5	Employment Agreement, dated as of March 26, 1998 between the Company and Michael K. Wolf (incorporated by reference to exhibit 10.12 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
10.5.1	Amendment to Employment Agreement, dated as of June 19, 2000 between the Company and Michael K. Wolf (incorporated by reference to exhibit 10.5.1 of the Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.5.2	Second Amendment to Employment Agreement, dated as of December 6, 2000, between the Company and Michael K. Wolf, (incorporated by reference to exhibit 10.22 to the Company's Annual Report on Form 10-K filed for December 31, 2000).

Exhibit Number	Description
10.5.3	Third Amendment to Employment Agreement, dated April 1, 2002 between the Company
	and Michael K. Wolf (incorporated by reference to exhibit 10.19.3 to the Company's Annual Report on Form 10-K filed for December 31, 2002).
10.5.4	Fourth Amendment to Employment Agreement, dated December 31, 2003 between the
	Company and Michael K. Wolf (incorporated by reference to exhibit 10.5.4 of the Company's
	Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.6	Executive Employment Agreement, including Deferred Compensation Agreement, dated as
	of August 1, 1999 between Company and James A. Wilhelm (incorporated by reference to
	exhibit 10.14 of the Company's Annual Report of Form 10-K filed for December 31, 1999).
10.6.1	First Amendment to Executive Employment Agreement, dated as of April 25, 2001 between
	the Company and James A. Wilhelm (incorporated by reference to exhibit 10.20.1 to the
10.6.2	Company's Annual Report on Form 10-K filed for December 31, 2002).
10.0.2	Second Amendment to Employment Agreement, dated as of October 19, 2001 between the Company and James A. Wilhelm (incorporated by reference to exhibit 10.33 of the
	Company's Annual Report on Form 10-K filed for December 31, 2001).
10.6.3	Third Amendment to Executive Employment Agreement, dated as of January 31, 2002
20.0.0	between the Company and James A. Wilhelm (incorporated by reference to exhibit 10.34 of
	the Company's Annual Report on Form 10-K filed for December 31, 2001).
10.6.4	Fourth Amendment to Executive Employment Agreement, dated as of April 1, 2003 between
	the Company and James A. Wilhelm (incorporated by reference to exhibit 10.6.4 of the
	Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10,
10.65	2004).
10.6.5	Fifth Amendment to Executive Employment Agreement dated as of April 30, 2004 between
	the Company and James A. Wilhelm (incorporated by reference to exhibit 10.6.5 of Amendment No. 1 to the Company's Registration Statement on Form S-1, File
	No. 333-112652, filed on May 10, 2004.
10.7	Employment Agreement, dated May 18, 1998 between the Company and Robert N. Sacks
	(incorporated by reference to exhibit 10.24 of the Company's Annual Report on Form 10-K
	filed for December 31, 2001).
10.7.1	First Amendment to Employment Agreement, dated as of November 7, 2001 between the
	Company and Robert N. Sacks (incorporated by reference to exhibit 10.25 of the Company's
10.7.3	Annual Report on Form 10-K filed for December 31, 2001).
10.7.2	Second Amendment to Employment Agreement, dated as of August 1, 2003 between the Company and Robert N. Sacks (incorporated by reference to exhibit 10.7.2 of the Company's
	Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.8	Amended and Restated Executive Employment Agreement, dated as of December 1, 2002
1010	between the Company and John Ricchiuto (incorporated by reference to exhibit 10.22.2 of
×4	the Company's Annual Report on Form 10-K filed for December 31, 2002).
10.9	Employment Agreement between the Company and Steven A. Warshauer (incorporated by
	reference to exhibit 10.17 to the Company's Annual Report on Form 10-K filed for
1001	December 31, 1999).
10.9.1	First Amendment to Employment Agreement, dated as of June 1, 2002 between the
	Company and Steven A. Warshauer (incorporated by reference to exhibit 10.23.1 to the
10.10	Company's Annual Report on Form 10-K filed for December 31, 2002). Employment Agreement, dated as of August 1, 1999 between the Company and Edward E.
10.10	Simmons (incorporated by reference to exhibit 10.10 of the Company's Registration
	Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.11	Amended and Restated Employment Agreement between the Company and G. Marc
	Baumann (incorporated by reference to exhibit 10.27 to the Company's Annual Report on
	Form 10-K filed for December 31, 2001).

Exhibit Number	Description
10.12	Long-Term Incentive Plan dated as of May 1, 2004 (incorporated by reference to exhibit
	10.12 of Amendment No. 1 to the Company's Registration Statement on Form S-1, File
	No. 333-112652, filed on May 10, 2004).
10.14	Consulting Agreement, dated as of October 16, 2001 between the Company and Shoreline
	Enterprises, LLC (incorporated by reference to exhibit 10.36 of the Company's Annual
	Report on Form 10-K filed for December 31, 2001).
10.14.1*	Amendment to Consulting Agreement, dated as of May 10, 2004 between the Company and
	Shoreline Enterprises, LLC
10.16	Consulting Engagement Agreement dated January 11, 2002 between the Company and
	AP Holdings (incorporated by reference to exhibit 10.35 of the Company's Annual Report on
	Form 10-K filed for December 31, 2001).
10.17	Executive Parking Management Agreement, dated as of May 1, 1998 by and among the
	Company, D&E Parking, Edward E. Simmons and Dale G. Stark (incorporated by reference
	to exhibit 10.32 of the Company's Annual Report on Form 10-K filed for December 31,
10.17.1	2002). First Assembly at the Fraguetica Parking Management Agreement detect as of August 1 1000.
10.17.1	First Amendment to Executive Parking Management Agreement, dated as of August 1, 1999 by and among the Company, D&E Parking, Edward E. Simmons and Dale G. Stark
	(incorporated by reference to exhibit 10.32.1 to the Company's Annual Report on Form 10-K
	filed for December 31, 2002).
10.18	Management Agreement dated September 19, 2000 between the Company and Circle Line
	Sightseeing Yachts, Inc. (incorporated by reference to exhibit 10.2 of the Company's
	Quarterly Report on Form 10-Q filed for June 30, 2003).
10.18.1	First Amendment dated June 9, 2003 to the Management Agreement between the Company
	and Circle Line Sightseeing Yachts, Inc. (incorporated by reference to exhibit 10.2 of the
	Company's Quarterly Report on Form 10-Q filed for June 30, 2003)
10.19	Property Management Agreement, dated as of September 1, 2003 between the Company and
	Paxton Plaza, LLC (incorporated by reference to exhibit 10.19 of the Company's Registration
10.00	Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.20	Property Management Agreement, dated as of September 1, 2003 between the Company and
	Infinity Equities, LLC (incorporated by reference to exhibit 10.20 of the Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.21	Agreement of Lease, dated as of June 4, 1998 between the Company and LaSalle National
10.21	Bank, as successor trustee to LaSalle National Trust, N.A. as successor trustee to LaSalle
	National Bank. (incorporated by reference to exhibit 10.21 of the Company's Registration
	Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.21.1	First Amendment to Agreement of Lease, dated as of May 1, 1999 between the Company and
	LaSalle National Bank, as successor trustee to LaSalle National Trust, N.A. as successor
	trustee to LaSalle National Bank (incorporated by reference to exhibit 10.21.1 of the
	Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10,
	2004).
10.21.2	Second Amendment to Agreement of Lease, dated as of July 27, 2000 between the Company
	and LaSalle National Bank, as successor trustee to LaSalle National Trust, N.A. as successor
	trustee to LaSalle National Bank (incorporated by reference to exhibit 10.21.2 of the
	Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10,
10 21 2	2004). Third Amendment to Agreement of Lease, dated as of September 11, 2003 between the
10.21.3	Company and LaSalle National Bank, as successor trustee to LaSalle National Trust, N.A. as
	successor trustee to LaSalle National Bank, as successor trustee to LaSalle National Bank (incorporated by reference to exhibit 10.21.3 of
	the Company's Registration Statement on Form S-1, File No. 333-112652, filed on
	February 10, 2004).

Exhibit Number	Description
10.22	Exchange and Amendment Agreement dated November 20, 2001 by and among the Company and Fiducia Ltd. (incorporated by reference to exhibit 10.30 of the Company's Annual Report
	on Form 10-K filed for December 31, 2001).
10.23	Employment Agreement between the Company and John V. Holten (incorporated by
	reference to exhibit 10.23 of Amendment No. 2 to the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 18, 2004).
10.23.1	Side Letters dated May 7, 2004 related to the Employment Agreement dated May 7, 2004 between the Company and John V. Holten (incorporated by reference to exhibit 10.23.1 of Amendment No. 2 to the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 18, 2004).
10.24	Consulting Agreement dated as of March 1, 2004 between the Company and Gunnar E.
	Klintberg (incorporated by reference to exhibit 10.24 of Amendment No. 1 to the Company's Registration Form S-1, File No. 333-112652, filed on May 10, 2004).
10.26	Form of Registration Rights Agreement, dated as of May 27, 2004 between the Company and
	Steamboat Industries LLC (incorporated by reference to exhibit 10. 26 of Amendment No. 3
	to the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 24, 2004).
10.27	Form of Exchange Agreement, dated as of May 27, 2004 between the Company and
	Steamboat Industries LLC (incorporated by reference to exhibit 10.27 of Amendment No. 3
	to the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 24, 2004).
10.28	Stock Purchase Agreement, dated as of May 10, 2004 among the Company, SP Associates,
	Waverly Partners, L.P., the Carol R. Warshauer GST Exempt Trust, Myron C. Warshauer, Steamboat Industries LLC and John V. Holten (incorporated by reference to exhibit 10.28 of Amendment No. 3 to the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 24, 2004).
10.28.1	First Amendment to Stock Purchase Agreement, dated as of May 20, 2004 among the Company, SP Associates, Waverly Partners, L.P., the Carol R. Warshauer GST Exempt Trust, Myron C. Warshauer, Steamboat Industries LLC and John V. Holten (incorporated by reference to exhibit 10.28.1 of Amendment No. 3 to the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 24, 2004).
10.3	Amended Rate Cap Transaction Agreement dated as of November 15, 2004 by and among LaSalle and the Company (incorporated by reference to exhibit 10.1 of the Company's Form 8-K filed on November 17, 2004).
14.1	Code of Ethics (incorporated by reference to exhibit 14.1 of the Company's Annual Report on Form 10-K for December 31, 2002).
21.1	Subsidiaries of the Company (incorporated by reference to exhibit 21.1 of the Company's
22 *	Registration Statement on Form S-1, File No. 333-112652 filed on February 10, 2004).
23.*	Consent of Independent Registered Public Accounting Firm dated as of March 11, 2005.
31.1*	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by James A. Wilhelm.
31.2*	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by G. Marc Baumann
31.3*	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Daniel R. Meyer
32.1*	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by James A. Wilhelm, G. Marc Baumann and Daniel R. Meyer.

<sup>\*</sup> Filed herewith.

### INDEX TO HISTORICAL FINANCIAL STATEMENTS

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### Report of Independent Registered Public Accounting Firm

Board of Directors Standard Parking Corporation

We have audited the accompanying consolidated balance sheets of Standard Parking Corporation (the "Company") as of December 31, 2004 and 2003, and the related consolidated statements of operations, stockholders' equity (deficit) and cash flows for each of the three years in the period ended December 31, 2004. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company at December 31, 2004 and 2003, and the consolidated results of its operations and its consolidated cash flows for each of the three years in the period ended December 31, 2004, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

**ERNST & YOUNG LLP** 

Chicago, Illinois March 11, 2005

# STANDARD PARKING CORPORATION CONSOLIDATED BALANCE SHEETS

(in thousands, except for share and per share data)

	December 31,	
ASSETS	2004	
Current assets:		
Cash and cash equivalents	\$ 10,360	\$ 8,470
Notes and accounts receivable, net	34,608	30,923
Prepaid expenses and supplies	2,330	1,436
Total current assets	47,298	40,829
Equipment	23,735	20,804
Leasehold improvements	17,687	17,750
Leaseholds	34,815 2,385	34,835 560
Construction in progress	$\frac{2,383}{78.622}$	73,949
Less accumulated depreciation and amortization	$\frac{(62,141)}{16,481}$	(57,990) 15,959
Other assets:	20,.02	20,505
Long-term receivables, net	7,317	5,431
Advances and deposits.	1,816	2,090
Goodwill	118,342	117,390
Intangible and other assets, net	3,848	7,886
	131,323	132,797
Total assets	\$ 195,102	\$ 189,585
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT) Current liabilities:		
Accounts payable	\$ 26,107	\$ 24,971
Accrued rent	4,871	3,748
Compensation and payroll withholdings	8,595	6,989
Property, payroll and other taxes	1,760 10,320	2,289 7,967
Accrued special charges	248	1,268
Current portion of obligations under credit agreements and other	773	690
Current portion of capital lease obligations	2,739	2,150
Total current liabilities	55,413	50,072
Obligations under credit agreements	99,517	152,586
Capital lease obligations	4,120	2,268
Other	2,601	3,385
	106,238	158,239
Other long-term liabilities	18,111	19,776
Convertible redeemable preferred stock, series D	1	56,399 60,389
Common stock subject to put/call rights; 5.01 shares issued and outstanding	_	10,712
Common stockholders' equity (deficit):		
Common stock, par value \$.001 per share; 12,000,100 shares authorized; 10,487,003 shares issued and outstanding as of December 31, 2004, and common stock, par value \$1.00 per share, 3,000 shares authorized; 26.3 shares issued and outstanding		
in 2003	10	1
Additional paid-in capital	193,565	15,222
Accumulated other comprehensive income (loss)	116	(233)
Accumulated deficit	(178,352)	(180,992)
Total common stockholders' equity (deficit)	15,339	(166,002)
Total liabilities and common stockholders' equity (deficit)	\$ 195,102	\$ 189,585
0 11 11 175		

# STANDARD PARKING CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except for share and per share data)

		Years Ended December 31,		
	_	2004	2003	2002
Parking services revenue:	•	4 40 = 70	****	****
Lease contracts	\$	148,752	\$138,681	\$142,376
Management contracts		83,712	76,613	78,029
Reimbursement of management contract expense		331,171	330,243	326,146
Total revenue		563,635	545,537	546,551
Costs and expenses:				
Cost of parking services:		404.540	107.170	100.001
Lease contracts		134,548	125,153	128,871
Management contracts		34,029	29,439	35,201
Reimbursed management contract expense		331,171	330,243	.326,146
Total cost of parking services		499,748	484,835	490,218
Gross profit				
Lease contracts		14,204	13,528	13,505
Management contracts		49,683	47,174	42,828
Total gross profit		63,887	60,702	56,333
General and administrative		33,470	32,907	30,309
Depreciation and amortization		6,957	7,501	7,554
Special charges			1,055	2,897
Management fee-parent company		1,500	3,000	3,000
Non-cash stock option compensation expense(1)		2,299	2 (50	
Valuation allowance related to long-term receivables			2,650	
Total costs and expenses		543,974	531,948	533,978
Operating income		19,661	13,589	12,573
Other expenses (income):				
Interest expense		13,369	16,797	16,246
Interest income.		(534)	(238)	(281)
Gain on extinguishment of debt and other		(3,832)	(1,757)	15.065
		9,003	14,802	15,965
Gain (loss) before minority interest and income taxes.		10,658	(1,213)	(3,392)
Minority interest		349	357 411	180 252
Income tax expense (benefit)		(112)	411	232
Net income (loss) before preferred stock dividends and increase in value of		10.421	(1.001)	(2.024)
common stock subject to put/call		10,421	(1,981)	(3,824)
Preferred stock dividends		(7,243)	(15,630)	(13,540)
Increase in value of common stock subject to put/call		(538)	(1,242)	(970)
Net income (loss)	\$	2,640	<u>\$ (18,853)</u>	\$ (18,334)
Common Stock Data:				
Net income per common share:	•	0.44		
Basic	\$	0.44	\$ <del>-</del>	\$ — \$ —
Diluted Weighted average common shares outstanding:	\$	0.42	\$	<b>5</b> —
Basic	6	5,040,389		
Diluted		5,289,591		
Zauto	·	,,=U,,J,J,L		

<sup>(1)</sup> Non-cash stock option compensation expense of \$2,299 relates entirely to general and administrative expense

### STANDARD PARKING CORPORATION

### CONSOLIDATED STATEMENTS OF COMMON STOCKHOLDERS' (DEFICIT) EQUITY

(in thousands, except for share and per share data)

	Common Number of	n Stock	Additional Paid-In	Accumulated Other Comprehensive	Accumulated	
	Shares	Par Value	Capital	(Loss) Income	Deficit	Total
Balance (deficit) at January 1, 2002 Net loss before preferred stock dividends and increase in value of	26.3	\$ 1	\$ 11,422	\$(803)	\$(143,805)	\$(133,185)
common stock subject to put/call Foreign currency translation				150	(3,824)	(3,824)
adjustments				159		$\frac{159}{(3,665)}$
Comprehensive loss  Preferred stock dividends  Increase in value of common stock					(13,540)	(13,540)
subject to put/call  Exchange of series C Preferred Stock					(970)	(970)
for series D Preferred Stock			3,800			3,800
Balance (deficit) at December 31, 2002.  Net loss before preferred stock	26.3	1	15,222	(644)	(162,139)	(147,560)
dividends and increase in value of common stock subject to put/call Foreign currency translation					(1,981)	(1,981)
adjustments				411		411
Comprehensive loss						(1,570)
Preferred stock dividends					(15,630)	(15,630)
Increase in value of common stock					(1.040)	(4.0.0)
subject to put/call	26.3	<del>-</del> 1	15,222	(233)	(1,242)	(1,242)
Balance (deficit) at December 31, 2003.  Net income before preferred stock dividends and increase in value of	20.3	1	13,222	(233)	(100,992)	(166,002)
common stock subject to put/call					10,421	10,421
Foreign currency translation						
adjustments				349		349
Comprehensive income  Preferred stock dividends			7,243		(7.242)	10,770
Increase in value of common stock			1,243		(7,243)	<del></del>
subject to put/call					(538)	(538)
Redemption of convertible redeemable					` ,	` ,
preferred stock, series D			56,398			56,398
stock, series C			60,389			60,389
stock subject to put/call rights			5,000			5,000
Non-cash stock-based compensation			2,299			2,299
Redemption of common stock	(26.3)	(1)	1			_
Issuance of common stock	5,456,192	5				5
Net proceeds from initial public offering	5,000,000	5	46,699			46,704
Issuance of stock grants	15,044	_	214			214
Proceeds from exercise of stock options.	15,767	_===	100			100
Balance (deficit) at December 31, 2004.	10,478,003	\$10	<u>\$193,565</u>	<u>\$ 116</u>	\$(178,352)	\$ 15,339

# STANDARD PARKING CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

### (in thousands, except for share and per share data)

	Year Ended December 3		ber 31,
	2004	2003	2002
Operating activities  Net income (loss) before preferred stock dividends and increase in value of common stock subject to			
put/call	\$ 10,421	\$ (1,981)	\$ (3,824)
Depreciation and amortization	6,957	7,501	7,554
Non-cash interest expense	279	3,263	3,049
Amortization of deferred financing costs	1,015	1,199	836
Amortization of carrying value in excess of principal	(1,308)	(2,854)	(2,655)
Non-cash stock-based compensation	2,513	2,650	
Write off of debt issuance costs.	2,385	2,050	_
Write off of carrying value in excess of principal related to the 14% senior subordinated second lien	2,505		
notes	(8,207)	(1,172)	
Provision (reversal) for losses on accounts receivable	464	(1,029)	399
Gain on extinguishment of debt.		(585)	_
Changes in operating assets and liabilities:	(< 005)	(4.544)	<b>5.0</b> 04
Notes and accounts receivable	(6,035)	(1,544)	7,206
Prepaid assets	(894) (168)	185 1,640	(427) (6,526)
Accounts payable	1,136	568	(0,320) $(10,217)$
Accrued liabilities	2,812	5,804	8,290
Net cash provided by operating activities	11,370	13,645	3,685
Investing activities	21,273	10,012	2,000
Purchase of leaseholds and equipment	(1,378)	(1,812)	(1,846)
Contingent purchase payments	(644)	(709)	(612)
Net cash used in investing activities	(2,022)	(2,521)	(2,458)
Financing activities	(-,)	(-,)	(-, )
Net proceeds from initial public offering.	46,709		
Proceeds from exercise of stock options	100	_	
Repurchase of common stock subject to put/call rights	(6,250)	_	
Proceeds from long-term borrowings		332	
Proceeds from senior credit facility	54,550	4,500	3,000
Payments on senior credit facility	(40,650) (145)	(54)	(394)
Payments on joint venture borrowings.	(555)	(687)	(882)
Payments of debt issuance costs	(1,409)	(2,987)	(159)
Payments on capital leases	(2,423)	(1,994)	(1,900)
Repurchase of 14% senior subordinated second lien notes	(57,734)	(5,915)	<del>-</del>
Redemption of preferred stock	=	(2,413)	(2,500)
Net cash used in financing activities	(7,807)	(9,218)	(2,835)
Effect of exchange rate changes on cash and cash equivalents	349	411	159
Increase (decrease) in cash and cash equivalents	1,890	2,317	(1,449)
Cash and cash equivalents at beginning of year	8,470	6,153	7,602
Cash and cash equivalents at end of year	\$ 10,360	\$ 8,470	\$ 6,153
Cash paid for:			
Interest	\$ 14,796	\$14,901	\$ 16,656
Income taxes.	140	323	370
Supplemental disclosures of non-cash activity:  Debt issued for capital lease obligations	\$ 5.076	¢ 1.417	¢ 6500
Redemption of redeemable preferred stock, series C	\$ 5,076 (60,389)	\$ 1,412	\$ 6,590 (8,800)
Redemption of convertible redeemable preferred stock, series D	(56,398)		(0,000)
Note assumed by our parent company related to repurchase of common stock subject to put/call rights.	5,000		
Issuance of 18% senior convertible redeemable series D preferred stock			5,000
Redemption of 91/4% senior subordinated notes			(91,123)
Issuance of 14% senior subordinated second lien notes	375	2,347	61,608
Issuance of 18% senior convertible redeemable series D preferred stock.  Carrying value in excess of principal, related to debt recapitalization.	_		35,000 16,838
Carrying value in excess of principal, related to dest recapitaneanon.	_		10,030

## STANDARD PARKING CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended December 31, 2004, 2003 and 2002 (In thousands except share and per share data)

### Note A. Significant Accounting Policies

Standard Parking Corporation ("Standard" or "the Company"), and its subsidiaries and affiliates manage, operate and develop parking properties throughout the United States and Canada. The Company is a majority-owned subsidiary of Steamboat Holdings. The Company provides on-site management services at multi-level and surface facilities for all major markets of the parking industry. The Company manages approximately 1,896 parking facilities, containing approximately 1,026,336 parking spaces in 298 cities across the United States and Canada.

### Principles of Consolidation

The consolidated financial statements include the accounts of the Company, its wholly owned subsidiaries, and joint ventures in which the Company has more than 50% ownership interest. Minority interest recorded in the consolidated statement of operations is the joint venture partner's non-controlling interest in consolidated joint ventures. Investments in joint ventures where the Company has a 50% or less non-controlling ownership interest are reported on the equity method. All significant intercompany profits, transactions and balances have been eliminated in consolidation.

### Parking Revenue

The Company recognizes gross receipts from leased locations management fees and amounts attributable to ancillary services earned from management contract properties as parking revenue as the related services are provided. Also included in parking revenue are gains on sales of parking contracts and development fees.

### Cost of Parking Services

The Company recognizes costs for leases and non-reimbursed costs from managed facilities as cost of parking services. Cost of parking services consists primarily of rent and payroll related costs.

### Advertising Costs

Advertising costs are expensed as incurred and are included in general and administrative expenses. Advertising expenses aggregated \$456, \$412 and \$286 for 2004, 2003 and 2002 respectively.

### Stock Based Compensation

The Company has elected to follow Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations in accounting for the stock options granted to employees and directors. Accordingly, employee and director compensation expense is recognized only for those options which price is less than fair market value at the measurement date. The Company has adopted the disclosure-only provisions of SFAS No. 123, Accounting for Stock-Based Compensation.

### Cash and Cash Equivalents

Cash equivalents represent funds temporarily invested in money market instruments with maturities of one to five days. Cash equivalents are stated at cost, which approximates market value.

### Allowance for Doubtful Accounts

Accounts receivable, net of the allowance for doubtful accounts, represents our estimate of the amount that ultimately will be realized in cash. Management reviews the adequacy of its allowance for doubtful accounts on an ongoing basis, using historical collection trends, aging of receivables, and a review of specific accounts, and makes adjustments in the allowance as necessary. Changes in economic conditions or other circumstances could have an impact on the collection of existing receivable balances or future allowance considerations. As of December 31, 2004 and 2003, the Company's allowance for doubtful accounts was \$3.1 million and \$3.3 million, respectively.

### Leaseholds and Equipment

Leaseholds, equipment and leasehold improvements are stated at cost. Leaseholds (cost of parking contracts) are amortized on a straight-line basis over the average contract life of 10 years. Equipment is depreciated on the straight-line basis over the estimated useful lives of approximately 5 years on average. Leasehold improvements are amortized on the straight-line basis over the terms of the respective leases or the service lives of the improvements, whichever is shorter (average of approximately 7 years). Assets under capital leases are amortized on the straight-line basis over the terms of the respective leases or the service lives of the asset. Depreciation and amortization includes losses (gains) on abandonments of leaseholds and equipment of \$89, \$364 and \$0 in 2004, 2003 and 2002, respectively. Depreciation expense was \$5,801, \$6,914 and \$6,983 in 2004, 2003 and 2002 respectively.

### Goodwill

On January 1, 2002, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 142, *Goodwill and Other Intangible Assets*, which eliminates the amortization of goodwill and instead requires that goodwill be tested for impairment at least annually. The transitional impairment test in 2002 and the annual impairment test of goodwill made by the company in the fourth quarter for the years ended 2004, 2003 and 2002, respectively, did not require adjustment to the carrying value of our goodwill.

### Long Lived and Finite-Lived Intangible Assets

Long-lived assets and identifiable intangibles with finite lives are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset or group of assets to future undiscounted net cash flows expected to be generated by the asset or group of assets. If such assets are considered to be impaired, the impairment recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

Per the provisions of SFAS No. 142, the Company's finite lived intangible assets, consisting primarily of non-compete agreements, are amortized on a straight line basis over the term of the respective agreements which range from 5 to 10 years. (See Note B).

### Debt Issuance Costs

The costs of obtaining financing are capitalized and amortized as interest expense over the term of the respective financing using a method which approximates the interest method. Debt issuance costs of

\$1,930, \$3,920 and \$2,132 at December 31, 2004, 2003 and 2002, respectively, are included in intangibles and other assets in the consolidated balance sheets and are reflected net of accumulated amortization of \$4,004, \$3,911 and \$3,859 at December 31, 2004, 2003 and 2002, respectively.

### Financial Instruments

The carrying values of cash, accounts receivable and accounts payable are reasonable estimates of their fair value due to the short-term nature of these financial instruments. The Company's 91/4% Senior Subordinated Notes are included in the Consolidated Balance Sheet at \$48,877, which represents the aggregate face value of the notes. Estimated market value at December 31, 2004 approximates face value for the 91/4% notes. Other long-term debt has a carrying value that approximates fair value because these instruments bear interest at market rates.

### Foreign Currency Translation

The functional currency of the Company's foreign operations is the local currency. Accordingly, assets and liabilities of the Company's foreign operations are translated from foreign currencies into U.S. dollars at the rates in effect on the balance sheet date while income and expenses are translated at the weighted-average exchange rates for the year. Adjustments resulting from the translations of foreign currency financial statements are accumulated and classified as a separate component of stockholders' deficit.

### Interest rate caps

We use a variable rate senior credit facility to finance our operations. This facility exposes us to variability in interest payments due to changes in interest rates. If interest rates increase, interest expense increases and conversely, if interest rates decrease, interest expense also decreases. We believe that it is prudent to limit the exposure of an increase in interest rates.

Association ("LaSalle"), allowing us to continue to take advantage of LIBOR based pricing under our Credit Agreement while hedging our interest rate exposure on a portion of our borrowings under the Credit Agreement ("Rate Cap Transactions"). Under each Rate Cap Transaction, we will receive payments from LaSalle at the end of each quarterly period to the extent that the prevailing three month LIBOR during that period exceeds our cap rate of 2.5%. The first Rate Cap Transaction caps our interest rate on a \$30.0 million principal balance at 2.5% for a total of 18 months. The second Rate Cap Transaction caps our interest rate on a \$15.0 million principal balance at 2.5% for a total of nine months. Each Rate Cap Transaction will begin as of January 12, 2005 and will settle each quarter on a date that coincides with our quarterly interest payment dates under the credit agreement. The underlying terms of the interest rate cap, including the notional amounts, the duration and reset dates are identical to the associated debt instruments and therefore hedging results in no ineffectiveness. The interest rate caps are reported at their fair values and are included as prepaid and other assets on the face of the consolidated balance sheet.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

### Insurance Reserves

The Company purchases comprehensive liability insurance covering certain claims that occur at parking facilities the Company leases or manages. In addition, the Company purchases umbrella/excess liability coverage. The Company's various liability insurance policies have deductibles of up to \$250,000 that must be met before the insurance companies are required to reimburse the Company for costs incurred relating to covered claims. As a result, the Company is, in effect, self-insured for all claims up to the deductible levels. The Company applies the provisions of SFAS No. 5, *Accounting for Contingencies*, in determining the timing and amount of expense recognition associated with claims against the Company. The expense recognition is based upon the Company's determination of an unfavorable outcome of a claim being deemed as probable and capable of being reasonably estimated, as defined in SFAS No. 5. This determination requires the use of judgment in both the estimation of probability and the amount to be recognized as an expense. The Company utilizes historical claims experience along with regular input from third party insurance advisors in determining the required level of insurance reserves. Future information regarding historical loss experience may require changes to the level of insurance reserves and could result in increased expense recognition in the future.

### Litigation

The Company is subject to litigation in the normal course of our business. The Company applies the provisions of SFAS No. 5, "Accounting for Contingencies", in determining the timing and amount of expense recognition associated with legal claims against us. Management uses guidance from internal and external legal counsel on the potential outcome of litigation in determining the need to record liabilities for potential losses and the disclosure of pending legal claims. (See Note K).

### Recent Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board (FASB) issued FASB Statement No. 123 (revised 2004), Share-Based Payment, which is a revision of FASB Statement No. 123, Accounting for Stock-Based Compensation. Statement 123(R) supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees, and amends FASB Statement No. 95, Statement of Cash Flows. Generally, the approach in Statement 123(R) is similar to the approach described in Statement 123. However, Statement 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative. Statement 123(R) must be adopted no later than July 1, 2005. We expect to adopt Statement 123(R) on July 1, 2005.

We plan to adopt Statement 123 using the modified-prospective method. Accordingly, the adoption of Statement 123(R)'s fair value method will have a significant impact on our results of operations, although it will have no overall impact on our financial position. The impact of adoption of Statement 123(R) cannot be predicted at this time because it will depend on levels of share-based payments granted in the future. However, based upon the current share based payments the impact would equate to approximately \$320 in additional costs on an annual basis.

### Stock-Based Compensation

We are required under SFAS No. 123, to disclose pro forma information regarding option grants made to our employees based on specific valuation techniques that produce estimated compensation charges. The pro forma information is as follows (in thousands, except per-share amounts):

	December 31,					
		004	200		200	
	(in t	housand	s except	for per	share o	lata)
Net income (loss)—as reported	\$ 2	2,640	\$(18	,853)	\$(18	,334)
Add: Non-cash stock option compensation expense included						
in the reported net income, net of related tax effects	2	2,299		_		—
Deduct: Stock-based employee compensation expense using						
the fair value method net of related tax effects	_(2	2,495)				_=
Pro-forma net income (loss)	\$ 2	2 <u>,444</u>	<b>\$</b> (18	,853)	\$(18	,334)
Basic net income per common share—as reported	\$	.44	\$	_	\$	_
Basic pro-forma net income per common share	\$	.41	\$	_	\$	_
Diluted net income per common share—as reported	\$	.42	\$	_	\$	_
Diluted pro-forma net income per common share	\$	.39	\$		\$	-

The estimated weighted average fair value of the options granted was \$6.42 for 2004 option grants, using the Black-Scholes option pricing model with the following assumptions: weighted average dividend yield was 0%, weighted average volatility of 50% was used based upon companies in our industry as our stock is newly issued, weighted average risk free interest based on zero-coupon U.S. government issues with a remaining term equal to the expected life of the option of 2.77%, and a weighted average expected term of 7 years.

We issued stock grants totaling 15,044 shares to our outside Directors. On June 2, 2004, 8,696 shares were issued in conjunction with our initial public offering at the NASDAQ market closing price of \$13.09 per share. On December 27, 2004, we issued 6,348 shares at the NASDAQ market closing price of \$15.76 per share. The total value of the grants, \$214 thousand, was recorded as compensation and is included in our general and administrative expenses for the year ended December 31, 2004.

### Reclassifications

Certain amounts previously presented in the financial statements of prior periods have been reclassified to conform to current year presentation.

### Note B. Net Income Per Common Share

In accordance with SFAS No.128, "Earnings Per Share," basic net income per share is computed by dividing net income by the weighted daily average number of shares of common stock outstanding during the period. The weighted daily average number of shares of common stock excludes shares that have been exercised prior to vesting and are subject to repurchase by us. Diluted net income per share is based upon the weighted daily average number of shares of common stock outstanding for the period plus dilutive potential common shares, including stock options using the treasury-stock method.

The following table sets forth the computation of basic and diluted net income per share:

	Year Ended					
	December 31, 2004		December 31, 2003(1)			nber 31, 02(1)
	(in thousands except for share and per share					
Numerator:						
Net income (loss)	\$	2,640	\$(1	8,853)	\$(1	8,334)
Denominator:						
Denominator for basic net income per common						
share:						
Weighted average basic shares outstanding	6,	040,389				
Weighted average of diluted shares outstanding	6,	289,591				_
Basic net income per common share	\$	0.44	\$		\$	_
Dilutive net income per common share	\$	0.42	\$		\$	_

<sup>(1)</sup> Earnings per share was not calculated for 2003 and 2002 as the number of outstanding shares were nominal

### Note C. Non-Cash Stock Compensation Expense

In accordance with the 2001 Option Plan, outstanding options to purchase 503.86 shares of Series D preferred stock immediately became fully vested and exercisable upon completion of our IPO. The vested Series D preferred stock options were then converted into options to purchase an aggregate of 444,836 shares of our common stock which became fully vested upon completion of our IPO.

We recorded \$2.3 million in non-cash stock compensation expense which represented the difference between the fair market value of \$11.50 per share (the IPO price per share) and the exercise price of \$6.34 per share on the 444,836 shares converted to our common stock. In addition, we issued 4,414 options at an exercise price of \$11.50, which were immediately vested, on October 29, 2004 when the fair market value was \$12.89 per share and we recorded the difference as compensation expense.

### Note D. Special Charges

No special charges were recorded for the year ended December 31, 2004. Included in "special charges" in the accompanying consolidated statement of operations for the years ended December 31, 2003 and 2002 are the following (expenses are cash unless otherwise stated):

	For The Year Ended December 31,			
	2003			002
	(in thousands)			
Costs related to the exchange offering	\$	-	\$	982
Costs related to refinancing		343		_
Employee severance costs		156		391
Retroactive prior period insurance adjustments		-		215
Provision (reversal) for headquarters reorganization				(320)
Incremental integration costs and other		256	1	,329
Parent company expenses		300		300
Total special charges	<u>\$1</u>	,055	<u>\$2</u>	2,897

### Supplemental Disclosure—Special Charges

	For The Year Ended December			
	2004	2003	2002 ls)	
	(	(in thousand	ls)	
Accrued at beginning of year	\$1,268	\$1,870	\$ 12,057	
Paid during year	_(228)	(602)	(10,187)	
Accrued at end of year(1)	\$1,040	\$1,268	\$ 1,870	

<sup>(1)</sup> The 2004 year-end balance includes \$792 which is included in other long-term liabilities and consists of future rent obligations owed for an abandoned facility.

In 2003, costs of \$343 were incurred related to evaluation of refinancing alternatives, \$300 in costs related to the parent company, \$256 in legal costs incurred on contracts terminated in prior years and severance costs of \$156.

In 2002, costs of \$982 were incurred for the registration of the 14% senior subordinated second lien notes, \$391 in severance for key management personnel and regional administrative personnel and \$215 for insurance costs in accordance with ERISA requirements. The \$1,329 of incremental integration costs and other consists of \$816 in legal and settlement costs incurred on contracts terminated in prior years and \$513 in prior period rent and other costs and \$300 in costs related to the parent company. The \$(320) is a partial reversal of a provision for headquarters reorganization as the actual costs incurred were less than anticipated.

### Note E. Net Gain from Extinguishment of Debt and Other

The net gain from extinguishment of debt consists of the following (in thousands):

	4		ber 31.
200	December 31, 2004		003
	(in thousands)		
(Loss) gain:			
Pre-payment penalty on former senior credit facility	(40)	\$	_
Professional fees related to extinguishment of debt	10)		
Additional premium on 14% Notes	(40)		-
Purchase of common stock options	(00)		
Write-off of debt issuance costs related to former senior credit			
facility	85)		
Write-off of carrying value in excess of principal related to 14%			
Notes	07	1,	172
Gain on repurchase of 14% Notes			585
Net gain from extinguishment of debt and other $\dots$ $3.8$	32	\$1,	757

### Note F. Borrowing Arrangements

Long-term borrowings, in order of preference, consist of:

	Interest		Amount Outstanding		
	Rate(s)	Due Date	December 31, 2004	December 31, 2003	
			,	usands)	
Senior Credit Facility	Various	June 2007	\$ 50,000	\$ 36,100	
Senior Subordinated Second					
Lien Notes	14.00% J	December 2006	•	57,455	
Senior Subordinated Notes	91/4%	March 2008	48,877	48,877	
Carrying value in excess of					
principal	Various	Various	640	10,155	
Joint venture debentures	11.00	Various	1,308	1,863	
Capital lease obligations	Various	Various	6,859	4,418	
Obligations on Seller notes and					
other	Various	Various	2,066	2,211	
			109,750	161,079	
Less current portion			3,512	2,840	
			\$106,238	\$158,239	

In conjunction with our initial public offering, on June 2, 2004, we repurchased our outstanding 14% Senior Subordinated Second Lien Notes ("14% Notes") for \$57.7 million. The 14% Notes were issued in January 2002. Interest accrued at the rate of 14% per annum and was payable semi-annually in a combination of cash and additional registered notes (the "PIK Notes"), in arrears on June 15 and December 15, commencing on June 15, 2002. Interest in the amount of 10% per annum was paid in cash, and interest in the amount of 4% per annum was paid in PIK Notes. We made each interest payment to the holders of record on the immediately preceding June 1 and December 1. PIK Notes were issued in denominations of \$100 principal amount and integral multiples of \$100. The amount of PIK Notes issued was rounded down to the nearest \$100 with any fractional amount refunded to the holder as cash.

The 91/4% Senior Subordinated Notes (the "91/4% Notes") were issued in September of 1998 and are due in March of 2008.

The 94% Notes and senior credit facility contain covenants that limit us from incurring additional indebtedness and issuing preferred stock, restrict dividend payments, limit transactions with affiliates and restrict certain other transactions. Substantially all of our net assets are restricted under these provisions and covenants (See Note Q).

A roll-forward schedule of the 14% Notes, 94% Notes and carrying value in excess of principal is as follows:

14% Notes	9¼% Notes (in thousands)	Carrying value in excess of principal
\$ 57,455	\$48,877	\$10,155
		(1,308)
279	. —	
(57,734)		(8,207)
<u> </u>	\$48,877	\$ 640
	\$ 57,455 — 279 (57,734)	\$ 57,455 (in thousands) \$ 48,877 - 279 - (57,734)

We entered into a new senior credit agreement as of June 2, 2004 with LaSalle Bank National Association, as agent and Wells Fargo Bank, N.A., as syndication agent. LaSalle and Wells Fargo have subsequently assigned a portion of their loans and rights as lender to Fifth Third Bank Chicago and U.S. Bank National Association.

The revolving senior credit facility consists of a \$90.0 million revolving credit facility that will expire on June 2, 2007. The credit facility includes a letter of credit sub-facility with a sublimit of \$30.0 million provided by Wells Fargo and a swing line sub-facility with a sublimit of \$5.0 million.

The revolving credit facility bears interest, at our option, at either (1) LIBOR plus the applicable LIBOR Margin ranging between 2.50% and 3.25% depending on the ratio of our total funded indebtedness to our EBITDA from time to time ("Total Debt Ratio") or (2) the Base Rate (as defined below) plus the applicable Base Rate Margin raging between 1.00% and 1.75% depending on our Total Debt Ratio. We may elect interest periods of one, two, three or six months for LIBOR based borrowings. The Base Rate is the greater of (i) the rate publicly announced from time to time by LaSalle as its "prime rate", or (ii) the overnight federal funds rate plus 0.50%.

The senior credit facility includes the following covenants; fixed charge ratio, senior debt to EBITDA ratio, total debt to EBITDA ratio and a limit on net annual capital expenditures, and limit on our ability to incur additional indebtedness, issue preferred stock or pay dividends and contain certain other restrictions on our activities. We are required to repay borrowings under the senior credit facility out of the proceeds of future issuances of debt or equity securities and asset sales, subject to certain exceptions. The new senior credit facility is secured by a first lien on substantially all of our assets and any subsequently acquired assets (including a pledge of 100% of the stock of our existing and future domestic guarantor subsidiaries and 65% of the stock of our existing and future foreign subsidiaries). At December 31, 2004 we were in compliance with all of the covenants.

At December 31, 2004, we had \$23.5 million of letters of credit outstanding under the senior credit facility, borrowings against the senior credit facility aggregated \$50.0 million, and we had \$16.5 million available under the senior credit facility.

Consolidated joint ventures have entered into four agreements for stand-alone development projects providing nonrecourse funding. These joint venture debentures are collateralized by the specific contracts that were funded and approximate the net book value of the related assets.

We have entered into various financing agreements, which were used for the purchase of equipment.

### Redeemable Preferred Stock, Series C

In connection with our IPO, we exchanged a portion of our 11¼% Redeemable Preferred Stock (the "Series C preferred stock"), that was owned by Steamboat Industries LLC for 5,789,499 shares of our common stock. Our remaining Series C preferred stock was contributed to us by our parent as a capital contribution. As of December 31, 2004, there are no outstanding shares of Series C preferred stock.

The Series C preferred stock had an initial liquidation preference equal to \$1.0 million per share or \$40.7 million in the aggregate. The Series C preferred stock accrued dividends on a cumulative basis at 11¼% per year. Conversion was fixed by resolution of the Board of Directors and the shares have no voting rights except as to alterations or changes that may adversely affect the holders of the Series C preferred stock.

In January 2002, we redeemed \$1.5 million and \$0.1 million of the Series C preferred stock held by AP Holdings in two separate transactions for cash of \$1.6 million. On June 17, 2002, we redeemed an additional \$0.9 million of Series C preferred stock held by AP Holdings for \$0.9 million in cash. On September 9, 2003, we redeemed an additional \$2.4 million of the Series C preferred stock held by AP Holdings. The proceeds received by AP Holdings were used by it to repurchase, directly or indirectly, its outstanding  $11\frac{1}{4}$ % senior discount notes.

	Series C preferred stock 11¼ % For the period ended						
	December	r 31, 2004	December 31, 200				
	Shares Value			Value			
	(in thousands except for share data)						
Beginning balance	31.9004	\$ 60,389	33.2194	\$56,347			
Dividends accumulated		2,876		6,455			
Exchange for common stock	(31.9004)	(63,265)	(1.319)	(2,413)			
Ending balance		<u>\$</u>	31.9004	\$60,389			

### Convertible Redeemable Preferred Stock, Series D

In connection with our IPO, Steamboat Industries LLC and its wholly owned subsidiary, Steamboat Industries N.V., acquired all but ten shares of our outstanding 18% Senior Convertible Redeemable Series D Preferred Stock (the "Series D preferred stock"). Steamboat Industries LLC then contributed its Series D preferred stock to us as a capital contribution. We then retired all shares of Series D preferred stock contributed to us and now have only ten shares of Series D preferred stock outstanding. The Series D preferred stock has an initial liquidation preference equal to \$100 per share or \$1,000 in the aggregate.

Prior to our IPO and, in connection with our recapitalization, we issued 3,500 shares of the Series D preferred stock to Fiducia, Ltd. that had an initial liquidation preference equal to \$10,000 per share or \$35.0 million in the aggregate. The Series D preferred stock accrued dividends on a cumulative basis at 18% per year. Conversion was upon occurrence of an IPO at a rate related to the IPO price and the shares had no voting rights except as to creation of any class or series of shares ranking senior to the Series D preferred stock. We were required to redeem Series D preferred stock at the election of the holder any time on or after June 15, 2008. The number of shares of Series D preferred stock authorized for issuance was 17,500.

	Series D preferred stock 18%  For the period ended				
	Decemb	er 31, 2004	Decemb	er 31, 2003	
,	Shares Value			Value	
	(in thousands except for share data				
Beginning balance	4,000	\$ 56,399	4,000	\$47,224	
Dividends accumulated	_	4,367	_	9,175	
Retirement	(3,990)	(60,765)			
Ending balance	10	\$ 1	4,000	\$56,399	

### Note G. Income Taxes

At December 31, 2004 the Company had \$72.3 million of federal net operating loss (NOLs) carry forwards and \$5.6 million of net cumulative temporary differences which will provide future tax deductions. Assuming a 39% tax rate, the NOLs and net temporary differences create a deferred tax asset of \$30.9 million. Due to our historical financial results, a full valuation allowance has been recorded on the net deferred tax assets. The Company has net operating loss carry forwards of \$72.3 million for federal income tax purposes that expire in years 2012 through 2024.

As a result of the initial public offering completed in June of 2004, an ownership change occurred under Internal Revenue Code Section 382 which limits our ability to use pre-change NOLs to reduce future taxable income.

A reconciliation of the Company's reported income tax expense, (benefit) to the amount computed by multiplying income/(loss) before income taxes by the effective federal income tax rate is as follows:

	2004	2003	2002
	(ii	n thousand:	,
Statutory provision (benefit)	\$ 3,505	\$(534)	\$(1,215)
Permanent differences	32	187	86
State taxes, net of federal benefit	3	20	13
Effect of foreign tax rates	88	64	(44)
Reduction of foreign tax reserves	(449)		<u>`—</u> ´
· ·	3,179	(264)	$\overline{(1,160)}$
Change in valuation allowance	(3,291)	<u>`675</u>	1,412
Income tax, (benefit) expense	<u>\$ (112)</u>	<u>\$ 411</u>	\$ 252
Income tax, (benefit) expense consists of the following:			
	2004	2003	2002
		n thousand:	
Current:	(		•
Foreign	\$ (116)	\$ 381	\$ 232
State	4	30	20
Income tax (benefit) expense	\$ (112)	\$ 411	\$ 252
(0	<u> </u>		<del></del>

Deferred income taxes reflect the net effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amount used for income tax purposes. Significant components of the Company's deferred tax assets and liabilities as of December 31, 2004 and 2003 are as follows:

	2004	2003
	(in thousands)	
Net operating loss carry forwards	\$ 28,189	\$ 25,730
Accrued expenses	7,752	7,734
Carrying value in excess of principal	250	3,960
Accrued compensation	4,697	2,500
Tax credit carry forwards	712	1,094
Reserves for special charges	379	437
	41,979	41,455
Tax over book depreciation and amortization	(11,041)	(7,226)
Net deferred tax assets before valuation allowance	30,938	34,229
Less: valuation allowance for deferred tax assets	(30,938)	(34,229)
Net deferred tax assets.	\$	<u>\$</u>

For financial reporting purposes, a valuation allowance for net deferred tax assets will continue to be recorded until realization of such assets is more likely than not. Taxes paid, which relate to certain states and foreign jurisdictions, were \$140, \$323 and \$370 in 2004, 2003 and 2002, respectively.

### Note H. Benefit Plans

The Company offers deferred compensation arrangements for certain key executives and sponsors an employees' savings and retirement plan in which certain employees are eligible to participate. Subject to their continued employment by the Company, certain employees offered supplemental pension arrangements will receive a defined monthly benefit upon attaining age 65. At December 31, 2004, 2003 and 2002, the Company has accrued \$2,652, \$2,614 and \$2,509, respectively, representing the present value of the future benefit payments.

Participants in the savings and retirement plan may elect to contribute a portion of their compensation to the plan. The Company, contributes an amount in cash or other property as required by the plan. Expenses related to these plans amounted to \$817, \$784, and \$872 in 2004, 2003 and 2002, respectively.

The Company also contributes to two multi-employer defined contribution and nine multi-employer defined benefit plans which cover certain union employees. Expenses related to these plans were \$483, \$566 and \$1,119 in 2004, 2003 and 2002, respectively.

The following table summarizes the transactions pursuant to our stock option plans for the last three years ended December 31.

Outstanding at December 21, 2001	Number of Shares	Weighted Average Exercise Price
Outstanding at December 31, 2001	503.86	\$5,600.00
Exercised		\$3,000.00 — —
Outstanding at December 31, 2002	503.86	\$5,600.00
Granted Exercised	_	_
Canceled	_	<del></del>
Outstanding at December 31, 2003	503.86	\$5,600.00
Granted	605,771	\$ 7.71
Exercised	(15,767)	\$ 6.34
Canceled	(503.86)	\$5,600.00
Outstanding at December 31, 2004	590,004	\$ 7.71

At December 31, 2004, options to purchase 433,483 shares of common stock were exercisable at a weighted average price of \$6.39 per share.

## Note I. Leases and Contingencies

The Company operates parking facilities under operating leases expiring on various dates, generally prior to 2017. Certain of the leases contain options to renew at the Company's discretion.

Total future annual rent expense is not determinable due to the application of percentage factors based on revenues. At December 31, 2004, the Company's minimum rental commitments, excluding contingent rent provisions under all non-cancelable leases with remaining terms of more than one year, are as follows:

2005	ias)
,	18
2007	35
2007	<u> 9</u>
2008	.2
2009	.5
2010 and thereafter,	)3
\$108,59	)2

Rent expense, including contingent rents, was \$102,300, \$94,105 and \$96,682 in 2004, 2003 and 2002, respectively.

Contingent rent expense was \$79,892, \$73,558 and \$76,088 in 2004, 2003 and 2002, respectively.

In the normal course of business, the Company is involved in disputes, generally regarding the terms of lease agreements. In the opinion of management, the outcome of these disputes and litigation will not have a material adverse effect on the consolidated financial position or operating results of the Company.

## Note J. Management Contracts and Related Arrangements with Affiliates

We have management contracts to operate two surface parking lots in Chicago. Steven A. Warshauer and Michael K. Wolf own membership interests in a limited liability company that is a member of the limited liability companies that own those lots. We received a total of \$39,800 in 2004, \$39,200 in 2003 and \$38,300 in 2002 under the applicable management contracts.

We entered into a management agreement with D&E Parking, Inc., a company in which two of our officers have an interest. In consideration of the services provided by D&E, we paid D&E an annual base fee of \$364,600 in 2004, \$358,000 in 2003 and \$325,000 in 2002. On December 31, 2000, we entered into an agreement to sell, at fair market value, certain contract assets to D&E Parking, Inc. We continue to operate the parking facilities and receive management fees and reimbursement for support services in connection with the operation of the parking facilities. We received a total of \$71,900 in 2004, \$133,000 in 2003 and \$116,000 in 2002 under this arrangement. Standard Parking provides property management services to Elmwood Villas, a residential apartment complex in Las Vegas and Paxton Plaza, a shopping center in Los Angeles. Both of these properties are controlled by entities affiliated with D&E. We expect to expand our property management services for entities controlled by D&E.

We entered into a management agreement dated as of September 19, 2000, with Circle Line Sightseeing Yachts, Inc. to manage and operate certain parking facilities located along the Hudson River and Piers located in New York City and under the control of Circle Line. Circle Line is approximately 41.25% indirectly owned by John V. Holten's immediate family. Mr. Holten was previously a Director of New York Cruise Lines, Inc., which owned all of the outstanding stock of Circle Line, from 1990 to February 2005. We received a total of \$71,400 in 2004, \$131,400 in 2003 and \$66,000 in 2002 under this arrangement. Additionally, Circle Line has the right to require us to temporarily advance to Circle Line on or before each December 31st and April 1st the anticipated net profit in increments of \$100,000 each. We made an advance of \$200,000 in 2004 and a total of \$100,000 remains outstanding. We anticipate collecting this amount prior to June 2005.

## Note K. Legal Proceedings

We are subject to various claims and legal proceedings that consist principally of lease and contract disputes. We consider these claims and legal proceedings to be routine and incidental to our business, and in the opinion of management, the ultimate liability with respect to these proceedings and claims will not materially affect our financial position, operations or liquidity.

## Note L. Capital Leases

Property under capital leases included within equipment is as follows: (in thousands)

	Decem	ber 31,
	2004	2003
Service vehicles	\$8,425	\$5,774
Computer equipment	2,537	997
Parking equipment	_1,698	_1,388
	12,660	8,159
Less: Accumulated depreciation	5,009	<u>3,450</u>
	\$7,651	\$4,709

Future minimum lease payments under capital leases at December 31, 2004 together with the present value of the minimum lease payments are as follows:

2005	\$ 2,917
2006	2,071
2007	1,261
2008	819
2009	237
Total minimum payments	7,305
Less: Amounts representing interest	(446)
Present value of minimum payments	6,859
Less: Current portion	(2,739)
Total long-term portion	\$ 4,120

## Note M. Goodwill and Intangible Assets

As of December 31, 2004, 2003 and 2002, the Company's finite lived intangible assets amounted to \$56, \$2,244 and \$2,815, respectively, net of accumulated amortization of \$676, \$3,544 and \$3,242, respectively, which primarily consist of non-compete agreements amortized over their useful lives.

A roll forward of goodwill for the periods presented is as follows: (in thousands)

	For the Year Ended December 31		
	2004	2003	
Balance at beginning of year	\$117,390	\$115,944	
Effect of foreign currency translation	308	737	
Contingency payments related to prior acquisitions	644	709	
Balance at end of year	\$118,342	\$117,390	

Amortization expense for intangible assets during the year ended December 31, 2004 was \$496. Estimated amortization expense for intangible assets for the year ended 2005 is \$56.

On October 3, 2004, a Consulting Agreement dated March 20, 1998 between us and Sidney Warshauer, a former owner of ours, was terminated by its terms as a result of Mr. Warshauer's death. We recorded a one-time non-cash charge to amortization expense in the fourth quarter of 2004 reflecting the write-off of the net unamortized balance of Mr. Warshauer's covenant not to compete of \$570,000.

## Note N. Long-term Receivables

Long-term receivables, net, consist of the following:

	Amount Outstanding		
	December 31, 2004	December 31, 2003	
	(in thou	usands)	
Bradley International Airport			
Guarantor payments	\$ 6,473	\$ 4,471	
Other Bradley related, net	2,491	2,611	
Valuation allowance	(2,484)	(2,650)	
Net amount related to Bradley	6,480	4,432	
Other long-term receivables, net	836	999	
Total long-term receivables, net	\$ 7,316	\$ 5,431	

We are the lessee under a 25-year lease with the State of Connecticut that expires on April 6, 2025, under which we lease the surface parking and 3,500 garage parking spaces at Bradley International Airport located in the Hartford, Connecticut metropolitan area. The parking garage was financed on April 6, 2000 through the issuance of \$47.7 million of State of Connecticut special facility revenue bonds. The Bradley lease provides that we deposit with a trustee for the bondholders all gross revenues collected from operations of the surface and garage parking, and from these gross revenues, the trustee pays debt service on the special facility revenue bonds, operating and capital maintenance expenses of the surface and garage parking facilities and specific annual guaranteed minimum payments to the State. Principal and interest on the Bradley special facility revenue bonds increase from approximately \$3.6 million in lease year 2002 to approximately \$4.5 million in lease year 2025. Our annual guaranteed minimum payments to the State increase from approximately \$8.3 million in lease year 2002 to approximately \$13.2 million in lease year 2024.

To the extent that monthly gross receipts are not sufficient for the trustee to make the required payments we are obligated, pursuant to our guaranty agreement, to deliver the deficiency amount to the trustee within three business days of being notified. We are responsible for these deficiency payments regardless of the amount of utilization for the Bradley parking facilities. We made deficiency payments of \$2.0 million, net of repayments of \$0.1 million in the period ended December 31, 2004 and \$3.3 million in the year ended December 31, 2002.

We recorded \$2.7 million as a valuation allowance related to long-term receivables during the year ended December 31, 2003. The amount was sufficient to cover all net receivables related to Bradley Airport other than the guarantor payments. There was no additional allowance recorded in the period ended December 31, 2004. It is anticipated that we will continue to reflect a valuation allowance against these receivables until the collectibility becomes more assured. In September 2004, we received payment of approximately \$0.2 million which reduced the other Bradley related amount and we reversed an equal amount of the valuation allowance.

## Note O. Initial Public Offering

In June 2004, we closed our initial public offering and sale of 4,666,667 shares of common stock, including the underwriters' exercise of an over-allotment option, at a price of \$11.50 per share. A total of \$53.7 million in gross proceeds was raised from this offering. After deducting the underwriting discount of \$3.8 million, and offering expenses of \$3.2 million, net proceeds to us were \$46.7 million. In conjunction with this offering, we entered into a new \$90.0 million senior credit facility and redeemed our 14% Notes in the amount of \$57.7 million. In addition, we paid \$1.6 million of interest premium on the 14% Notes, \$0.8 million of interest previously deferred on the term loan for the old senior credit facility, \$6.6 million to purchase the common stock subject to put/call rights and any remaining existing stock options of the common stock (plus a \$5.0 million note assumed by our parent company), \$1.4 million in debt issuance costs for the new senior credit facility and \$0.3 million for professional fees related to the exchange of debt.

## Note P. Domestic and foreign operations

Our business activities consist of domestic and foreign operations. Foreign operations are conducted in Canada. Revenue attributable to foreign operations were less than 10% of consolidated revenues for each of the years ended December 31, 2004, 2003 and 2002.

A summary of information about our foreign and domestic operations is as follows (in thousands):

	Year ended December 31,		
	2004	2003	2002
Total revenues, excluding reimbursement of management contract expenses:			
Domestic	\$229,915	\$213,148	\$217,881
Foreign	2,549	2,146	2,524
Consolidated	\$232,464	\$215,294	\$220,405
Operating income:			
Domestic	\$ 17,971	\$ 12,027	\$ 10,814
Foreign	1,690	1,562	1,759
Consolidated	\$ 19,661	\$ 13,589	\$ 12,573
Net income (loss) before minority interest and income			
taxes:			
Domestic	\$ 8,946	\$ (2,389)	\$ (5,089)
Foreign	1,712	1,176	1,697
Consolidated	\$ 10,658	\$ (1,213)	\$ (3,392)
Identifiable assets:			
Domestic	\$185,095	\$179,737	
Foreign	10,007	9,848	
Consolidated	\$195,102	\$189,585	

## Note Q. Subsidiary Guarantors

Substantially all of the Company's direct or indirect wholly owned active domestic subsidiaries, fully, unconditionally, jointly and severally guarantee the Senior Subordinated Notes discussed in Note F. Separate financial statements of the guarantor subsidiaries are not separately presented because, in the opinion of management, such financial statements are not material to investors. The non-guarantor subsidiaries include joint ventures, wholly owned subsidiaries of the Company organized under the laws of foreign jurisdictions and inactive subsidiaries, all of which are included in the consolidated financial statements. The following is summarized combining financial information for Standard, the guarantor subsidiaries of the Company and the non-guarantor subsidiaries of the Company:

	Standard	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
December 31, 2004					
Balance Sheet Data:					
Current assets:					
Cash and cash equivalents	\$ 8,262	\$	\$ 2,098		10,360
Notes and accounts receivable, net	27,841	590	6,177		34,608
Prepaid expenses and supplies	2,290	29	11	_	2,330
Total current assets	38,393	619	8,286	_	47,298
Leaseholds and equipment, net	14,900	263	1,318	_	16,481
Long term receivables, net	7,317		·		7,317
Advances and deposits	1,590		226		1,816
Goodwill	110,637	3,585	4,120		118,342
Intangible and other	3,509	48	291		3,848
Investment in subsidiaries	11,319	-	· —	(11,319)	´ <del></del>
Total assets	187,665	4,515	14,241	(11,319)	195,102
Current liabilities:				(,522)	
Accounts payable	24,306	215	1,586		26,107
Accrued and other current liabilities	22,826	1,011	1,957		25,794
Current portion of long-term	22,020	1,011	1,957	_	23,194
	2,708		804		3,512
borrowings	49,840	1 226			55,413
Total current liabilities	49,840	1,226	<u>4,347</u>	_	33,413
Long-term borrowings, excluding	105 152	10	1.075		106 220
current portion	105,153	10	1,075	_	106,238
Other long-term liabilities	17,332		779	-	18,111
Convertible redeemable preferred	1				4
stock, series D	1	_			1
Common stockholders' equity (deficit):					
Common stock, par value \$.001 per					
share; 12,000,100 shares authorized;					
10,87,003 shares issued and					4.0
outstanding	10	_		_	10
Additional paid-in capital	193,562	2	1	<del></del>	196,565
Accumulated other comprehensive					
income	_		116		116
Accumulated (deficit) equity	(178,233)	3,277	<u>7,923</u>	<u>(11,319</u> )	(178,352)
Total common stockholders' equity					
(deficit)	15,339	_3,279	8,040	<u>(11,319)</u>	15,339
Total liabilities and common				_	_
stockholders' equity (deficit)	187,665	4,515	14,241	<u>(11,319</u> )	<u>195,102</u>

	Standard	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	<u>Total</u>
Income Statement Data:					•
Parking services revenue:					
Lease contracts	115,241	21,993	11,518	_	148,752
Management contracts	78,954	160	_4,598		83,712
	194,195	22,153	16,116		232,464
Reimbursement of management					
contract expense	331,171	_	_		331,171
Total revenue	525,366	22,153	16,116		563,635
Cost of parking services:	,	,	,		,
Lease contracts	104,374	20,147	10,027	_	134,548
Management contracts	32,105	64	1,860		34,029
<del></del>	136,479	20,211	$\frac{11,887}{11,887}$		$\frac{168,577}{168,577}$
Reimbursement of management contract	200,177	20,211	11,007		100,577
expense	331,171	_	_	_	331,171
Total cost of parking services	467,650	20,211	11,887		499,748
Gross profit:	707,000	20,211	11,007		477,140
Lease contracts	10,867	1,846	1,491		14,204
	46,849	96			49,683
Management contracts			2,738		
Total gross profit	57,716	1,942	4,229		63,887
General and administrative expenses	32,655	_	815		33,470
Depreciation and amortization	6,110	215	632	4-4-	6,957
Management fee-parent company	1,500			-	1,500
Non-cash stock option compensation					
expense	2,299				2,299
Operating income	14,882	1,727	2,782		19,391
Other expenses (income):					
Interest expense	13,171	1	197	_	13,369
Interest income	(450)		(84)		(534)
Net gain from extinguishment of debt	(3,832)	_	`—´	_	(3,832)
2	8,889	<del></del> 1	113		9,003
Income before minority interest and	•				•
income taxes	6,263	1,726	2,669	_	10,658
Minority interest	163		186	_	349
Income tax expense (benefit)	10		(122)	_	(112)
Equity in earnings of subsidiaries	4,331	_		(4,331)	_
Net income before preferred stock				(1,222)	
dividends and increase in value of					
common stock subject to put/call rights	10,421	1,726	2,605	(4,331)	10,421
Preferred stock dividends	7,243	1,,20		(1,001)	7,243
Increase in value of common stock subject	, ,2 13				,,2010
to put/call rights	538				538
Net income (loss)	2,640	1,726	2,605	$\overline{(4,331)}$	2,640
110t moonie (1000)	2,070		<del></del>	(7,331)	2,070

	Standard	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Cash Flow Data:					
Operating activities:					
Net income (loss)	\$ 10,421	\$1,726	\$ 2,605	\$(4,331)	\$ 10,421
Adjustments to reconcile net income					
(loss) to net cash provided by (used in)					
operating activities					
Depreciation and amortization	6,110	215	632		6,957
Non-cash interest expense	279		<del></del>	<del></del>	279
Amortization of deferred financing					
costs	1,015		_	_	1,015
Amortization of carrying value in					
excess of principal	(1,308)		_	_	(1,308)
Non-cash stock option compensation	, ,				, ,
expense	2,513				2,513
Provision (reversal) for losses on	·				·
accounts receivable	408	28	28	_	464
Write-off of debt issuance costs	2,385		_		2,385
Write-off of carrying value in excess of	,				,
principal related to the 14% Notes	(8,207)	******			(8,207)
Change in operating assets and	(, ,				( , ,
liabilities	(840)	(200)	(2,109)	_	(3,149)
Net cash provided by (used in)					
operating activities	12,776	1,769	1,156	(4,331)	11,370
Investing activities:	,	_,, _,	_,	( ',)	,_,
Purchase of leaseholds and					
equipment	(1,378)	_		<del></del>	(1,378)
Contingent purchase payments	(644)				(644)
Net cash used in investing activities	(2,022)				(2,022)
Financing activities:	(2,022)				(2,022)
Net proceeds from initial public					
offering	46,709				46,709
Proceeds from exercise of stock	40,700				40,707
options	100				100
Repurchase of common stock subject	100				100
to put/call rights	(6,250)				(6,250)
Proceeds from senior credit facility	13,900			_	13,900
Payments on long-term borrowings	(101)		(44)	<del>_</del>	(145)
	(101)	_	(44)	_	(143)
Payments on joint venture			(555)		(555)
borrowings	(1,409)		(333)		(555)
Payments on debt issuance costs		<del></del>	<del></del>		(1,409)
Payments on capital leases	(2,423)		<del></del>	_	(2,423)
Repurchase of 14% senior	(EA 724)				(54.724)
subordinated second lien notes	(54,734)		(500)		(54,734)
Net cash used in financing activities	(7,208)		(599)	<del></del>	(7,807)
Effect of exchange rate changes			349		349
Increase in cash and cash equivalents	3,546	1,769	906	(4,331)	1,890
Cash and cash equivalents at beginning					0 1=0
of period	6,660	78	1,732		8,470
Cash and cash equivalents at end of	*	<b></b>		* / * * * * * *	
period	\$ 10,206	<u>\$1,847</u>	\$ 2,638	<u>\$(4,331)</u>	\$ 10,360
		<del></del>			

	Standard	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
December 31, 2003					
Balance Sheet Data:					
Current assets:					
Cash and cash equivalents	\$ 6,660	\$ 78	\$ 1,732	\$ —	\$ 8,470
Notes and accounts receivable, net	25,889	542	4,492		30,923
Prepaid expenses and supplies	1,421		15		1,436
Total current assets	33,970	620	6,239		40,829
Leaseholds and equipment, net	13,518	381	2,060		15,959
Long term receivables, net	5,431				5,431
Advances and deposits	1,810		280		2,090
Goodwill	110,032	3,545	3,813		117,390
Intangible and other	7,544	119	223		7,886
Investment in subsidiaries	8,573		_	(8,573)	· · <u>—</u>
Total assets	\$ 180,878	\$4,665	\$12,615	\$(8,573)	\$ 189,585
Current Liabilities:					
Accounts payable	23,201	321	1,449		24,971
Accrued and other current liabilities.	18,825	663	2,773		22,261
Current portion of long-term	10,023	003	2,775		22,201
borrowings	1,922		918		2,840
Total current liabilities	43,948	984	$\frac{-318}{5,140}$		50,072
Long-term borrowings, excluding	43,940	704	3,140		30,072
	156,325	20	1,894		158,239
current portion	,	20	,		•
Other long-term liabilities	19,107		669		19,776
Convertible redeemable preferred	56.200				56 200
stock, series D	56,399		<del></del>		56,399
Redeemable preferred stock, series C	60,389				60,389
Common stock subject to put/call rights;	40.710				40.740
5.01 shares issued and outstanding	10,712		<del></del>		10,712
Common stockholders' equity (deficit):					
Common stock, par value \$1 per					
share; 3000 shares authorized; 26.3					
shares issued and outstanding	1	_		_	1
Additional paid-in-capital	15,221	_	1	_	15,222
Accumulated other comprehensive					
loss	<del></del>		(233)	<del></del>	(233)
Accumulated (deficit) equity	(181,224)	<u>3,661</u>	5,144	(8,573)	(180,992)
Total common stockholders'					
(deficit) equity	(166,002)	3,661	4,912	(8,573)	(166,002)
Total liabilities and common					
stockholders' (deficit) equity	\$ 180,878	\$4,665	\$12,615	\$(8,573)	\$ 189,585

	Standard	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Income Statement Data:					
Parking services revenue:					13
Lease contracts	106,378	22,114	10,189		138,681
Management contracts	72,410	181	4,022		76,613
Reimbursement of management					
contract expense	330,243				330,243
Total revenue	509,031	22,295	14,211		545,537
Cost of parking services:					
Lease contracts	96,130	20,158	8,865		125,153
Management contracts	28,063	53	1,323		29,439
Reimbursement of management					
contract expense	330,243		_		330,243
Total cost of parking services	454,436	20,211	10,188		484,835
Gross profit:	,	,	,		. ,
Lease contracts	10,248	1,956	1,324		13,528
Management contracts	44,347	128	2,699		47,174
Total gross profit	54,595	2,084	4,023		60,702
		2,001			
General and administrative expenses	32,084		610		32,694
Depreciation and amortization	6,408	213	880		7,501
Special Charges	866		189	_	1,055
Management fee—parent company	3,000		<del></del>		3,000
Valuation allowance related to long-term					
receivable	2,650				<u>2,650</u>
Operating income	9,587	1,871	2,344		13,802
Other expenses (income):					
Interest expense	16,531	1	265		16,797
Interest income	(141)		(97)		(238)
Net gain from extinguishment of debt	1,757				(1,757)
Income before minority interest and					
income taxes	(5,046)	1,870	2,176		(1,000)
Minority interest	151		206	-	357
Income tax expense	240		384		624
Equity in earnings of subsidiaries	3,456			(3,456)	
Net (loss) income before preferred stock					
dividends and increase in value of					
common stock subject to put/call rights	(1,981)	1,870	1,586	(3,456)	(1,981)
Preferred stock dividends	(15,630)		_,= ==		(15,630)
Increase in value of common stock subject	(22,000)				(-0,000)
to put/call rights	(1,242)				(1,242)
Net (loss) income	$\frac{(1,2+2)}{(18,853)}$	1,870	1,586	(3,456)	(18,853)
110t (1035) Income	(10,033)	1,070	=====	(3,730)	(10,033)

	Standard	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Cash Flow Data:					
Operating activities:					
Net (loss) income	\$ (1,981)	\$ 1,870	\$ 1,586	\$(3,456)	\$ (1,981)
Adjustments to reconcile net (loss) income					
to net cash provided by (used in)					
operating activities Depreciation and					
amortization	6,408	213	880	_	7,501
Non-cash interest expense	3,263		_	_	3,263
Amortization of deferred financing costs	1,199	_			1,199
Amortization of carrying value in excess of					
principal	(2,854)		_	_	(2,854)
Valuation allowance related to long-term	, ,				( , ,
receivables	2,650	<del></del>			2,650
Write off of carrying value in excess of					•
principal related to the 14% senior					
subordinated second lien notes	(1,172)			_	(1,172)
Provision (reversal) for losses on accounts	( , ,				( , ,
receivable	(907)	(61)	(61)		(1,029)
Gain on extinguishment of debt	(585)	` <u> </u>		_	(585)
Change in operating assets and liabilities	10,723	(2,041)	(2,029)		6,653
Net cash provided by (used in) operating			<u> </u>		
activities	16,744	(19)	376	(3,456)	13,645
Investing activities:	,	( )		(-,,	,
Purchase of leaseholds and equipment	(1,812)		_		(1,812)
Contingent purchase payments	(709)				(709)
Net cash used in investing activities	(2,521)				(2,521)
Financing activities:	( ), /				(-,)
Proceeds from long-term borrowings			332	_	332
Proceeds from senior credit facility	4,500		_	_	4,500
Payments on long-term borrowings	(21)		(33)		(54)
Payments on joint venture borrowings			(687)	_	(687)
Payments on debt issuance costs	(2,987)		<del>-</del>		(2,987)
Payments on capital leases	(1,994)			_	(1,994)
Repurchase of 14% senior subordinated	(-,,,,,				(~,)
second lien notes	(5,915)				(5,915)
Redemption of preferred stock	(2,413)				(2,413)
Net cash (used in) financing activities	(8,830)		(388)		(9,218)
Effect of exchange rate changes	(-,) —		411	_	411
Increase (decrease) in cash and cash					
equivalents	5,393	(19)	399	(3,456)	2,317
Cash and cash equivalents at beginning of	2,270	(1)	<i>~~</i>	(0, .00)	_,0 _ ,
period	4,723	97	1,333	_	6,153
Cash and cash equivalents at end of period.	\$10,116	\$ 78	\$ 1,732	\$(3,456)	\$ 8,470
Cubit and cubit equivalents at ond of period.	#10,110	Ψ / O	<del>+ 1,132</del>	ψ(3, 130)	<del>→ 0,</del> <del>- 10</del>

	Standard	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
December 31, 2002					
Income Statement Data:					
Parking services revenue:					13
Lease contracts	55,743	71,074	15,559		142,376
Management contracts	72,782	170	5,077		78,029
Reimbursement of management					
contract expense	326,146		_		326,146
Total revenue	454,671	71,244	20,636		546,551
Cost of parking services:	,	•	,		,
Lease contracts	59,153	55,788	13,930		128,871
Management contracts	32,033	55	3,113		35,201
Reimbursement of management	,		,		00,201
contract expense	326,146				326,146
Total cost of parking services	417,332	55,843	17,043		490,218
Gross profit:	717,332	55,045	17,043		490,210
Lease contracts	(3,140)	15,286	1,629		13,505
	40,749	115,286	1,964	<del></del>	
Management contracts					42,828
Total gross profit	37,339	15,401	3,593		56,333
General and administrative expenses	4,032	25,839	262		30,133
Depreciation and amortization	4,528	1,868	1,158		7,554
Special Charges	2,831	_	66		2,897
Management fee—parent company	3,000	_			3,000
Operating income	22,948	(12,306)	2,107		12,749
Other expenses (income):		,			
Interest expense	15,868	(19)	397		16,246
Interest income	(208)	(73)	<del>_</del> .		(281)
	15,660	(19)	324		15,965)
Income before minority interest and income					
taxes	7,807	(12,287)	1,264		(3,216)
Minority interest	131	(12,207)	49		180
Income tax expense	179	_	249		428
Equity in earnings of subsidiaries	(11,321)			11,321	-
Net income before preferred stock dividends	(11,521)			11,521	
and increase in value of common stock					
	(3,824)	(12 207)	966	11 221	(2.024)
subject to put/call rights	` ' '	(12,287)	900	11,321	(3,824)
Preferred stock dividends	(13,540)		_	. —	_
Increase in value of common stock subject to	(070)				
put/call rights	(970)	(12.605)		41.001	(10.00.4)
Net (loss) income	(18,334)	(12,287)	966	11,321	(18,334)

	Standard	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
Cash Flow Data:					
Operating activities:					
Net (loss) income	\$ (3,824)	\$(12,287)	\$ 966	\$11,321	\$(3,824)
Adjustments to reconcile net (loss) income	, ,	,			,
to net cash (used in) provided by operating					
activities					
Depreciation and amortization	4,528	1,868	1,158	_	7,554
Non-cash interest expense	3,049	_	_	_	3,049
Amortization of deferred financing costs	836	_	_	_	836
Amortization of carrying value in excess of					
principal	(2,655)	_		_	(2,655)
Provision (reversal) for losses on accounts					
receivable	351	24	24	_	399
Change in operating assets and liabilities	(13,064)	13,832	(2,442)		(1,674)
Net cash (used in) provided by operating					
activities	(10,779)	3,437	(294)	11,321	3,685
Investing activities:					
Purchase of leaseholds and equipment	(1,843)		(3)		(1,846)
Contingent purchase payments	(612)		<del></del> '		(612)
Net cash used in investing activities	(2,455)		(3)	_	(2,458)
Financing activities:					
Proceeds from senior credit facility	3,000		_	_	3,000
Payments on long-term borrowings	(394)	_			(394)
Payments on joint venture borrowings	_		(882)		(882)
Payments on debt issuance costs	(159)	<del></del>		_	(159)
Payments on capital leases	(1,900)			_	(1,900)
Redemption of preferred stock	(2,500)	_	magain forms		(2,500)
Net cash (used in) provided by financing					
activities	(1,953)	<del></del>	(882)		(2,835)
Effect of exchange rate changes			159		159
(Decrease) increase in cash and cash					
equivalents	(15,187)	3,437	(1,020)	11,321	(1,449)
Cash and cash equivalents at beginning of					
period	8,589	(3,340)	2,353		7,602
Cash and cash equivalents at end of period	\$ (6,598)	\$ 97	<u>\$ 1,333</u>	\$11,321	\$ 6,153

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## STANDARD PARKING CORPORATION

/s/ JAMES A. WILHELM

By:

James A. Wilhelm

Director, President and Chief Executive Officer

Date: March 18, 2005

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	<u>Title</u>	<u>Date</u>
/s/ JOHN V. HOLTEN John V. Holten	Director and Chairman	March 18, 2005
/s/ JAMES A. WILHELM James A. Wilhelm	Director, President and Chief Executive Officer (Principal Executive Officer)	March 18, 2005
/s/ GUNNAR E. KLINTBERG Gunnar E. Klintberg	Director and Vice President	March 18, 2005
/s/ CHARLES L. BIGGS Charles L. Biggs	Director	March 18, 2005
/s/ KAREN M. GARRISON Karen M. Garrison	Director	March 18, 2005
/s/ LEIF F. ONARHEIM Leif F. Onarheim	Director	March 18, 2005
/s/ A. PETTER OSTBERG A. Petter Ostberg	Director	March 18, 2005
/s/ ROBERT S. ROATH Robert S. Roath	Director	March 18, 2005
/s/ G. MARC BAUMANN G. Marc Baumann	Executive Vice President, Chief Financial Officer, and Treasurer (Principal Financial Officer)	March 18, 2005
/s/ DANIEL R. MEYER Daniel R. Meyer	Senior Vice President, Corporate Controller and Asst. Treasurer (Principal Accounting Officer)	March 18, 2005

# STANDARD PARKING CORPORATION SCHEDULE II—VALUATION AND QUALIFYING ACCOUNTS (In Thousands)

	Additions				
Description	Balance at Beginning of Year	Charged to Costs and Expenses	Charged to Other Accounts	Deductions(1)	Balance at End of Year
Allowance for doubtful accounts	of Teal	Expenses	Accounts	Deductions(1)	of feat
Thie wante for boarding accounts					
Year ended December 31, 2004:					
Deducted from asset accounts					
Allowance for doubtful accounts.	\$ 3,308	\$ 316	\$ —	\$ (544)	\$ 3,080
Year ended December 31, 2003:					
Deducted from asset accounts					
Allowance for doubtful accounts.	1,687	3,849	_	(2,228)	3,308
Year ended December 31, 2002:					
Deducted from asset accounts					
Allowance for doubtful accounts.	\$ 1,288	\$ 473	\$ —	\$ (74)	\$ 1,687
Deferred tax valuation account				, ,	
Year ended December 31, 2004	\$34,229	\$	\$ (3,291)	\$ —	\$30,938
Year ended December 31, 2003	27,802		6,427		34,229
Year ended December 31, 2002	40,889		(13,087)		27,802
	-,		(== ) • • • )		, 0 0 _

<sup>(1)</sup> Represents uncollectible account written off, net of recoveries and reversal of provision.

<sup>(2)</sup> Includes long-term receivables valuation of \$2.7 million.

## INDEX TO EXHIBITS

Exhibit Number	Description
3.1	Second Amended and Restated Certificate of Incorporation of the Company filed on June 2, 2004 (incorporated by reference to exhibit 3.1 of the Company's Form 8-K filed on June 16, 2004).
3.2	Amended and Restated By-Laws of the Company effective as of June 2, 2004 (incorporated by reference to exhibits 3.2 of the Company's Form 8-K filed on June 16, 2004).
4.1	Specimen common stock certificate (incorporated by reference to exhibit 4.1 of Amendment No. 2 to the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 18, 2004).
4.2	Indenture governing the Company's 9¼% Senior Subordinated Notes due 2008, dated as of March 30, 1998, by and among the Company, the Subsidiary Guarantors and State Street Bank and Trust Company (incorporated by reference to exhibit 4.1 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
4.2.1	Supplemental Indenture governing the Company's 9½% Senior Subordinated Notes due 2008, dated as of July 1, 2002, by and among the Company, Standard Parking Corporation IL, Tower Parking, Inc., Virginia Parking Service, Inc. and State Street Bank and Trust Company (incorporated by reference to exhibit 4.1 of the Company's Quarterly Report on Form 10-Q filed for September 30, 2002).
4.2.2	Supplemental Indenture governing the Company's 9¼% Senior Subordinated Notes due 2008, dated as of January 11, 2002, by and among the Company, the Subsidiary Guarantors and State Street Bank and Trust Company (incorporated by reference to exhibit 4.2 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
4.2.3	Supplemental Indenture, dated as of September 21, 1998, among Virginia Parking Service, Inc., the Company, and State Street Bank and Trust Company (incorporated by reference to exhibit 4.5 of the Company's Annual Report on Form 10-K filed for December 31, 1998).
4.2.4	Supplemental Indenture, dated as of July 6, 1998, among S&S Parking, Inc., Century Parking, Inc., Sentry Parking Corporation, the Company, and State Street Bank and Trust Company (incorporated by reference to exhibit 4.6 of the Company's Annual Report on Form 10-K filed for December 31, 1998).
10.1	Credit Agreement, dated June 2, 2004 among the Company, various Financial Institutions, LaSalle Bank National Association with Wells Fargo Bank, N.A. (incorporated by reference to exhibit 10.1 of the Company's Form 8-K filed on June 16, 2004).
10.1.1	First Amendment to Credit Agreement dated July 7, 2004 among the Company, various Financial Institutions, La Salle Bank National Association and Wells Fargo Bank, N.A. (incorporated by reference to exhibit 10.1 of the Company's Quarterly Report on Form 10-Q filed for June 30, 2004).
10.2	Amended Rate Cap Transaction Agreement dated as of November 15, 2004 by and among LaSalle and the Company (incorporated by reference to exhibit 10.1 of the Company's Form 8-K filed on November 17, 2004).
10.3	Amended Rate Cap Transaction Agreement dated as of November 15, 2004 by and among LaSalle and the Company (incorporated by reference to exhibit 10.1 of the Company's Form 8-K filed on November 17, 2004).
10.4	Employment Agreement, dated as of March 30, 1998 between the Company and Myron C. Warshauer (incorporated by reference to exhibit 10.6 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
10.4.1*	First Amendment to Employment Agreement, dated July 7, 2003 between the Company and Myron C. Warshauer

Exhibit Number	Description
10.4.2*	Amendment to Employment Agreement, dated as of May 10, 2004 between the Company and Myron C. Warshauer.
10.5	Employment Agreement, dated as of March 26, 1998 between the Company and Michael K. Wolf (incorporated by reference to exhibit 10.12 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
10.5.1	Amendment to Employment Agreement, dated as of June 19, 2000 between the Company and Michael K. Wolf (incorporated by reference to exhibit 10.5.1 of the Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.5.2	Second Amendment to Employment Agreement, dated as of December 6, 2000, between the Company and Michael K. Wolf, (incorporated by reference to exhibit 10.22 to the Company's Annual Report on Form 10-K filed for December 31, 2000).
10.5.3	Third Amendment to Employment Agreement, dated April 1, 2002 between the Company and Michael K. Wolf (incorporated by reference to exhibit 10.19.3 to the Company's Annual Report on Form 10-K filed for December 31, 2002).
10.5.4	Fourth Amendment to Employment Agreement, dated December 31, 2003 between the Company and Michael K. Wolf (incorporated by reference to exhibit 10.5.4 of the Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.6	Executive Employment Agreement, including Deferred Compensation Agreement, dated as of August 1, 1999 between Company and James A. Wilhelm (incorporated by reference to exhibit 10.14 of the Company's Annual Report of Form 10-K filed for December 31, 1999).
10.6.1	First Amendment to Executive Employment Agreement, dated as of April 25, 2001 between the Company and James A. Wilhelm (incorporated by reference to exhibit 10.20.1 to the Company's Annual Report on Form 10-K filed for December 31, 2002).
10.6.2	Second Amendment to Employment Agreement, dated as of October 19, 2001 between the Company and James A. Wilhelm (incorporated by reference to exhibit 10.33 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
10.6.3	Third Amendment to Executive Employment Agreement, dated as of January 31, 2002 between the Company and James A. Wilhelm (incorporated by reference to exhibit 10.34 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
10.6.4	Fourth Amendment to Executive Employment Agreement, dated as of April 1, 2003 between the Company and James A. Wilhelm (incorporated by reference to exhibit 10.6.4 of the Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.6.5	Fifth Amendment to Executive Employment Agreement dated as of April 30, 2004 between the Company and James A. Wilhelm (incorporated by reference to exhibit 10.6.5 of Amendment No. 1 to the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 10, 2004.
10.7	Employment Agreement, dated May 18, 1998 between the Company and Robert N. Sacks (incorporated by reference to exhibit 10.24 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
10.7.1	First Amendment to Employment Agreement, dated as of November 7, 2001 between the Company and Robert N. Sacks (incorporated by reference to exhibit 10.25 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
10.7.2	Second Amendment to Employment Agreement, dated as of August 1, 2003 between the Company and Robert N. Sacks (incorporated by reference to exhibit 10.7.2 of the Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).

Exhibit Number	Description
10.8	Amended and Restated Executive Employment Agreement, dated as of December 1, 2002
	between the Company and John Ricchiuto (incorporated by reference to exhibit 10.22.2 of the
	Company's Annual Report on Form 10-K filed for December 31, 2002).
10.9	Employment Agreement between the Company and Steven A. Warshauer (incorporated by
	reference to exhibit 10.17 to the Company's Annual Report on Form 10-K filed for
	December 31, 1999).
10.9.1	First Amendment to Employment Agreement, dated as of June 1, 2002 between the Company and Steven A. Warshauer (incorporated by reference to exhibit 10.23.1 to the Company's
	Annual Report on Form 10-K filed for December 31, 2002).
10.10	Employment Agreement, dated as of August 1, 1999 between the Company and
	Edward E. Simmons (incorporated by reference to exhibit 10.10 of the Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.11	Amended and Restated Employment Agreement between the Company and G. Marc Baumann (incorporated by reference to exhibit 10.27 to the Company's Annual Report on Form 10-K
	filed for December 31, 2001).
10.12	Long-Term Incentive Plan dated as of May 1, 2004 (incorporated by reference to exhibit 10.12
	of Amendment No. 1 to the Company's Registration Statement on Form S-1, File
	No. 333-112652, filed on May 10, 2004).
10.14	Consulting Agreement, dated as of October 16, 2001 between the Company and Shoreline
	Enterprises, LLC (incorporated by reference to exhibit 10.36 of the Company's Annual Report
10 14 1*	on Form 10-K filed for December 31, 2001).
10.14.1*	Amendment to Consulting Agreement, dated as of May 10, 2004 between the Company and Shoreline Enterprises, LLC
10.16	Consulting Engagement Agreement dated January 11, 2002 between the Company and
10.10	AP Holdings (incorporated by reference to exhibit 10.35 of the Company's Annual Report on
	Form 10-K filed for December 31, 2001).
10.17	Executive Parking Management Agreement, dated as of May 1, 1998 by and among the
	Company, D&E Parking, Edward E. Simmons and Dale G. Stark (incorporated by reference to
	exhibit 10.32 of the Company's Annual Report on Form 10-K filed for December 31, 2002).
10.17.1	First Amendment to Executive Parking Management Agreement, dated as of August 1, 1999 by
	and among the Company, D&E Parking, Edward E. Simmons and Dale G. Stark (incorporated
	by reference to exhibit 10.32.1 to the Company's Annual Report on Form 10-K filed for
	December 31, 2002).
10.18	Management Agreement dated September 19, 2000 between the Company and Circle Line
	Sightseeing Yachts, Inc. (incorporated by reference to exhibit 10.2 of the Company's Quarterly
10 10 1	Report on Form 10-Q filed for June 30, 2003).
10.18.1	First Amendment dated June 9, 2003 to the Management Agreement between the Company and Circle Line Sightseeing Yachts, Inc. (incorporated by reference to exhibit 10.2 of the
	Company's Quarterly Report on Form 10-Q filed for June 30, 2003)
10.19	Property Management Agreement, dated as of September 1, 2003 between the Company and
10.19	Paxton Plaza, LLC (incorporated by reference to exhibit 10.19 of the Company's Registration
	Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.20	Property Management Agreement, dated as of September 1, 2003 between the Company and
··· - · - <del>·</del>	Infinity Equities, LLC (incorporated by reference to exhibit 10.20 of the Company's
	Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
	<del>-</del>

Exhibit Number	Description
Number 10.21	Agreement of Lease, dated as of June 4, 1998 between the Company and LaSalle National
	Bank, as successor trustee to LaSalle National Trust, N.A. as successor trustee to LaSalle
	National Bank. (incorporated by reference to exhibit 10.21 of the Company's Registration
	Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.21.1	First Amendment to Agreement of Lease, dated as of May 1, 1999 between the Company and
	LaSalle National Bank, as successor trustee to LaSalle National Trust, N.A. as successor trustee
	to LaSalle National Bank (incorporated by reference to exhibit 10.21.1 of the Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.21.2	Second Amendment to Agreement of Lease, dated as of July 27, 2000 between the Company
10.21.2	and LaSalle National Bank, as successor trustee to LaSalle National Trust, N.A. as successor
	trustee to LaSalle National Bank (incorporated by reference to exhibit 10.21.2 of the Company's
	Registration Statement on Form S-1, File No. 333-112652, filed on February 10, 2004).
10.21.3	Third Amendment to Agreement of Lease, dated as of September 11, 2003 between the
	Company and LaSalle National Bank, as successor trustee to LaSalle National Trust, N.A. as
	successor trustee to LaSalle National Bank (incorporated by reference to exhibit 10.21.3 of the Company's Registration Statement on Form S-1, File No. 333-112652, filed on February 10,
	2004).
10.22	Exchange and Amendment Agreement dated November 20, 2001 by and among the Company
	and Fiducia Ltd. (incorporated by reference to exhibit 10.30 of the Company's Annual Report
10.23	on Form 10-K filed for December 31, 2001). Employment Agreement between the Company and John V. Holten (incorporated by reference
10.23	to exhibit 10.23 of Amendment No. 2 to the Company's Registration Statement on Form S-1,
	File No. 333-112652, filed on May 18, 2004).
10.23.1	Side Letters dated May 7, 2004 related to the Employment Agreement dated May 7, 2004
	between the Company and John V. Holten (incorporated by reference to exhibit 10.23.1 of
	Amendment No. 2 to the Company's Registration Statement on Form S-1, File No. 333-112652,
10.24	filed on May 18, 2004).  Consulting Agreement dated as of March 1, 2004 between the Company and Gunnar E.
10.24	Klintberg (incorporated by reference to exhibit 10.24 of Amendment No. 1 to the Company's
	Registration Form S-1, File No. 333-112652, filed on May 10, 2004).
10.26	Form of Registration Rights Agreement, dated as of May , 2004 between the Company and
	Steamboat Industries LLC (incorporated by reference to exhibit 10. 26 of Amendment No. 3 to
	the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 24,
10.27	2004). Form of Exchange Agreement, dated as of May, 2004 between the Company and
10.27	Steamboat Industries LLC (incorporated by reference to exhibit 10.27 of Amendment No. 3 to
	the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 24,
	2004).
10.28	Stock Purchase Agreement, dated as of May 10, 2004 among the Company, SP Associates,
	Waverly Partners, L.P., the Carol R. Warshauer GST Exempt Trust, Myron C. Warshauer,
	Steamboat Industries LLC and John V. Holten (incorporated by reference to exhibit 10.28 of
	Amendment No. 3 to the Company's Registration Statement on Form S-1, File No. 333-112652, filed on May 24, 2004).
10.28.1	First Amendment to Stock Purchase Agreement, dated as of May 20, 2004 among the
	Company, SP Associates, Waverly Partners, L.P., the Carol R. Warshauer GST Exempt Trust,
	Myron C. Warshauer, Steamboat Industries LLC and John V. Holten (incorporated by
	reference to exhibit 10.28.1 of Amendment No. 3 to the Company's Registration Statement on
	Form S-1, File No. 333-112652, filed on May 24, 2004).

Exhibit Number	Description				
10.3	Amended Rate Cap Transaction Agreement dated as of November 15, 2004 by and among				
	LaSalle and the Company (incorporated by reference to exhibit 10.1 of the Company's				
	Form 8-K filed on November 17, 2004).				
14.1	Code of Ethics (incorporated by reference to exhibit 14.1 of the Company's Annual Report on				
	Form 10-K for December 31, 2002).				
21.1	Subsidiaries of the Company (incorporated by reference to exhibit 21.1 of the Company's				
	Registration Statement on Form S-1, File No. 333-112652 filed on February 10, 2004).				
23.*	Consent of Independent Registered Public Accounting Firm dated as of March 11, 2005				
31.1*	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by James A. Wilhelm.				
31.2*	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by G. Marc Baumann				
31.3*	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Daniel R. Meyer				
32.1*	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by James A. Wilhelm,				
	G. Marc Baumann and Daniel R. Meyer.				

<sup>\*</sup> Filed herewith.

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, James A. Wilhelm, certify that:

- 1. I have reviewed this Form 10-K of Standard Parking Corporation;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or
  omit to state a material fact necessary to make the statements made, in light of the circumstances
  under which such statements were made, not misleading with respect to the period covered by
  this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 18, 2005 By: /s/ JAMES A. WILHELM

James A. Wilhelm, Chief Executive Officer and President

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, G. Marc Baumann, certify that:

- 1. I have reviewed this Form 10-K of Standard Parking Corporation;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or
  omit to state a material fact necessary to make the statements made, in light of the circumstances
  under which such statements were made, not misleading with respect to the period covered by
  this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 18, 2005 By: /s/ G. MARC BAUMANN

G. Marc Baumann, Executive Vice President, Chief Financial Officer and Treasurer

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, Daniel R. Meyer, certify that:

- 1. I have reviewed this Form 10-K of Standard Parking Corporation;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or
  omit to state a material fact necessary to make the statements made, in light of the circumstances
  under which such statements were made, not misleading with respect to the period covered by
  this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 18, 2005 By: /s/ DANIEL R. MEYER

Daniel R. Meyer, Senior Vice President and Corporate Controller (Chief Accounting Officer)

## Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Form 10-K of Standard Parking Corporation (the "Company") for the year ended December 31, 2003, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to the best of their knowledge and belief, that:

- 1) the Report fully complies with the requirements of Sections 13(a) or 15(d) of the Securities and Exchange Act of 1934, as amended; and
- 2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## /s/ JAMES A. WILHELM

Name: James A. Wilhelm

Title: Chief Executive Officer and President

Date: March 18, 2005

## /s/ G. MARC BAUMANN

Name: G. Marc Baumann Title: Chief Financial Officer

Date: March 18, 2005

## /s/ DANIEL R. MEYER

Name: Daniel R. Meyer

Title: Senior Vice President and Corporate

Controller (Chief Accounting Officer)

Date: March 18, 2005

This certification shall not be deemed "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, or the Exchange Act, or otherwise subject to the liability of Section 18 of the Exchange Act. Such certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.

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## **Directors**

John V. Holten, Chairman (b)(c) Chairman and Chief Executive Officer, Holberg Industries, Inc.

## James A. Wilhelm, Director

President and Chief Executive Officer. Standard Parking Corporation

## Charles L. Biggs, Director (c)(a)

Retired - Senior Partner, Deloitte Consulting

## Karen M. Garrison, Director (b)(a)

Retired - President, Pitney Bowes Business Services

## Gunnar E. Klintberg, Director

Vice President, Standard Parking Corporation Vice Chairman, Holberg Industries, Inc.

## Leif F. Onarheim, Director

Member of Parliament, Kingdom of Norway

## A. Petter Østberg, Director (b)(c)

Senior Vice President and Chief Financial Officer, Holberg Industries, Inc.

## Robert S. Roath, Director (a)

Retired - Senior Vice President and Chief Financial Officer. RJR Nabisco, Inc.

## (a) Audit Committee Chair: Robert S. Roath

(b) Nominating and Corporate Governance Committee Chair: Karen M. Garrison

(c) Compensation Committee Chair: Charles L. Biggs

## **Executive Officers**

# James A. Wilhelm

President and Chief Executive Officer

## G. Marc Baumann

Executive Vice President, Chief Financial Officer and Treasurer

## Thomas L. Hagerman

Executive Vice President, Operations

#### John Ricchiuto

Executive Vice President, Operations

## Robert N. Sacks

Executive Vice President, General Counsel and Secretary

## Edward E. Simmons

Executive Vice President, Operations

#### Steven A. Warshauer

Executive Vice President, Operations

## Michael K. Wolf

Executive Vice President, Chief Administrative Officer and Associate General Counsel

## Stockholder Information

## **Corporate Address**

Standard Parking Corporation 900 N. Michigan Avenue Suite 1600 Chicago, IL 60611

Telephone: (888) 700-PARK www.standardparking.com

#### Investor Relations Contact

G. Marc Baumann Executive Vice President, Chief Financial Officer and Treasurer

Telephone: (312) 274-2199

Investor\_Relations@standardparking.com

## **Independent Auditor**

Ernst & Young LLP Sears Tower 233 South Wacker Drive Chicago, Illinois 60606

## **Transfer Agent**

Wells Fargo Shareowner Services 161 North Concord Exchange South St. Paul, MN 55075 Telephone: (800) 468-9716

## Stock Listing

NASDAQ National Market Trading Symbol: STAN

## Stock Price Information

The table below shows the reported high and low sales price of common stock for the periods indicated in 2004. The closing price of a common share at December 31, 2004 was \$15.34.

	HIGH	LOW
Second Quarter	\$14.69	\$11.86
Third Quarter	\$13.75	\$12.25
Fourth Quarter	\$17.42	\$12.00

## Annual Meeting of Shareholders

The Annual Stockholders Meeting will be held on April 27, 2005 at 4:00 PM, local time, at the Whitehall Hotel, 105 East Delaware Place, Chicago, IL 60611.

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